



LA Unified Board of Education Facilities & Procurement Committee

October 28, 2025



Committee Purpose

The Facilities & Procurement Committee will examine District facilities and procurement processes and projects to promote public transparency and awareness. The committee will identify barriers and make recommendations to streamline and improve current policies and practice.



Agenda

- Welcome & Introductions
- Division of State Architect Appreciation & Overview,
- Procurement Updates
- MGT Report – District Next Steps
- Public Comment



McKinley Avenue Elementary new library



Previous Recommendations

1. Facilities Construction Cost & Time Comparison
2. Quantify Cost & Time Savings from Identified Improvements
3. Additional Review of Modular Structures
4. Specification Review Update
5. Explore Revenue Opportunities
6. Explore and Leverage Buying Contracts
7. Expanding the Scope of Qualified Bidders to at Least Three
8. Increase Maintenance & Operations Capacity
9. Continue to Explore Alternative Project Delivery Approaches



Welcome & Introductions



Ribbon cutting at John Burroughs Middle School

Ida Clair, California State Architect



LAUSD Board Meeting

DSA: Looking Ahead to 2026

10.28.25

Ida A. Clair, FAIA
State Architect



State Architect
Ida A. Clair, FAIA, LEED AP BD+C, CASp

Deputy to the State Architect
Kurt Cooknick

Principal Structural Engineer for
Codes and Standards
Diane Gould

Principal Architect for
Codes and Standards
Eric Driever, CASp

Chief of Administration
Justin Smith

DSA Regions

Oakland Regional Office Manager:

Chris Morton, Principal Structural Engineer

Sacramento Regional Office Manager:

Harlan Reymont, Principal Architect

Los Angeles Regional Office Manager:

Douglas Humphrey, Principal Architect

San Diego Regional Office Manager:

Ron LaPlante, Principal Structural Engineer



Design and
Construction
Oversight:
Structural Safety
Fire & Life Safety
Access
Compliance



**1,015 K–12
School Districts**

9,985 Campuses



**73 Community College
Districts** 116 Colleges

Plan Approval:
Structural Safety
Access Compliance



**State Essential
Service Buildings**

Plan Approval:
Access Compliance



State Buildings, CSU, UC



2025 Code Submittals

- \$42 Billion in state and local bonds passed in 2024.
- Code change coming January 1, 2026.
- LA schools affected by fire will have priority processing.
- 2025 Administrative Code effective April 2025.

Project Submittals FY 25/26

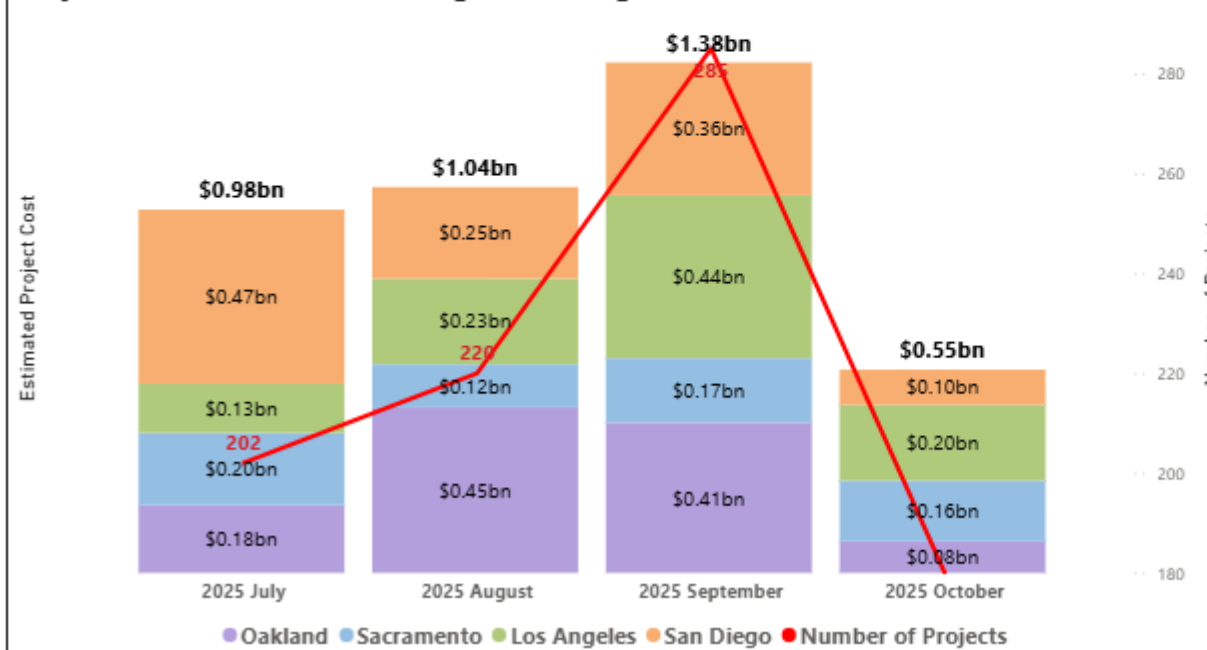


Projects Received and Project Cost for FY: 2025/26

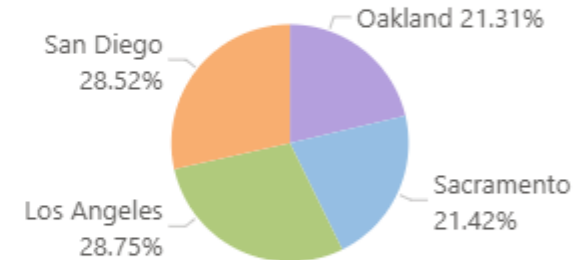
Reset Filters to
Current FY

Total Project Received 887	Oakland Project Received 189	Sacramento Project Received 190	Los Angeles Project Received 255	San Diego Project Received 253	Regional Office All
Total Project Cost \$3.95bn	Oakland Project Cost \$1.12bn	Sacramento Project Cost \$652.18M	Los Angeles Project Cost \$1.01bn	San Diego Project Cost \$1.17bn	Fiscal Year 2025/26

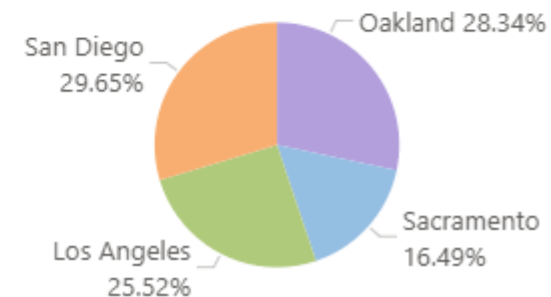
Project Cost and Received - Origination Region



Projects Received Distribution by Regional Office



Project Costs Distribution by Regional Office



Work On Our Desks



App Received September 2025

Regional Office	Est. Pr. Cost
Oakland	\$406,359,290.30
Sacramento	\$174,347,357.35
Los Angeles	\$440,223,855.80
San Diego	\$359,085,096.74
Total	\$1,380,015,600.19

Oakland App Received
65

Sacramento App Received
59

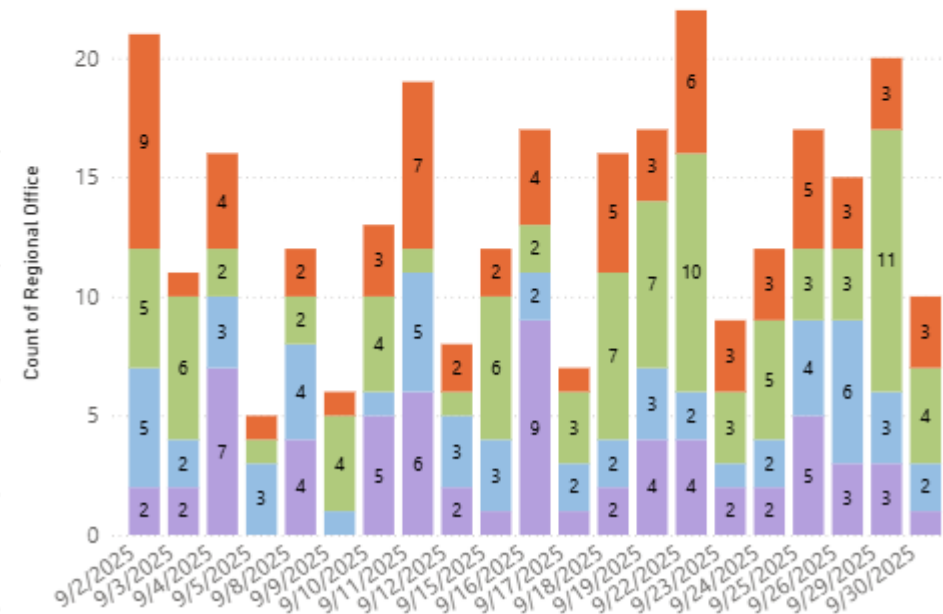
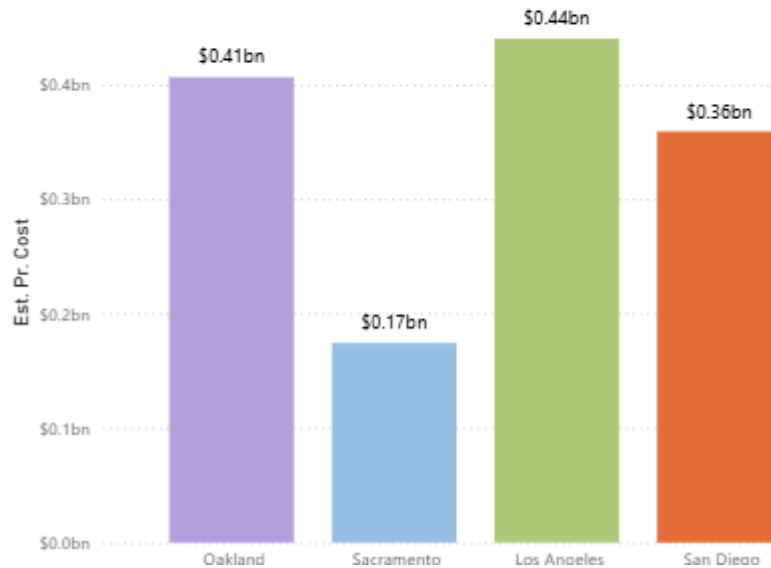
Los Angeles Received
90

San Diego Received
71

Number of App Received
285

Regional Office
Multiple selections

● Oakland
 ● Sacramento
 ● Los Angeles
 ● San Diego



Work On Our Desks

Regional Office	Est. Pr. Cost
Oakland	\$84,921,345.25
Sacramento	\$164,473,044.20
Los Angeles	\$204,591,734.05
San Diego	\$95,548,444.75
Total	\$549,534,568.25

Oakland App
Received

42

Sacramento App
Received

45

Los Angeles
Received

45

San Diego
Received

48

Number of App
Received

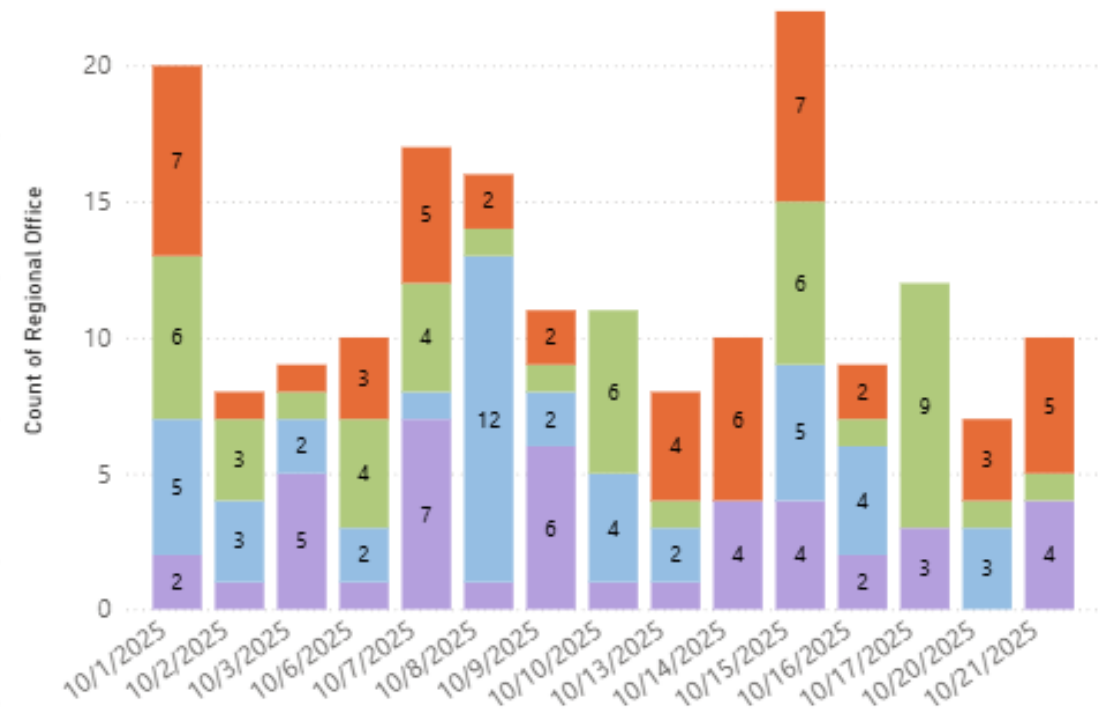
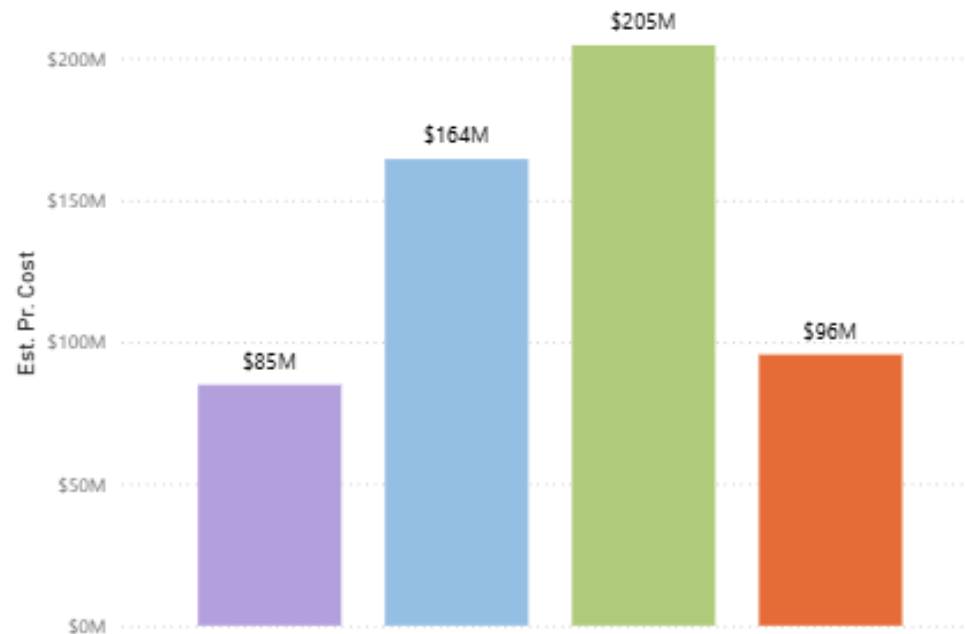
180

Regional Office

Multiple selections



● Oakland
 ● Sacramento
 ● Los Angeles
 ● San Diego



Projected Submittals:

October 2025

Oct 2025				
REGION	# PROJECTS	# PROJECTS RATIO	EST. PROJECT COST	EST. PROJECT COST RATIO
Week Of		10/01/2025	10/04/2025	
OAKLAND	6	31.6%	\$2,605,626.25	2.3%
SACRAMENTO	5	26.3%	\$76,979,000.00	68.1%
LOS ANGELES	3	15.8%	\$18,848,388.00	16.7%
SAN DIEGO	5	26.3%	\$14,541,000.00	12.9%
TOTALS	19	100.0%	\$112,974,014.25	100.0%
Week Of		10/05/2025	10/11/2025	
OAKLAND	10	23.3%	\$15,902,201.00	14.9%
SACRAMENTO	12	27.9%	\$19,626,680.00	18.4%
LOS ANGELES	12	27.9%	\$43,983,649.81	41.2%
SAN DIEGO	9	20.9%	\$27,145,103.00	25.5%
TOTALS	43	100.0%	\$106,657,633.81	100.0%
Week Of		10/12/2025	10/18/2025	
OAKLAND	9	27.3%	\$4,195,108.00	3.2%
SACRAMENTO	7	21.2%	\$27,705,805.00	21.1%
LOS ANGELES	12	36.4%	\$73,885,599.49	56.4%
SAN DIEGO	5	15.2%	\$25,268,500.00	19.3%
TOTALS	33	100.0%	\$131,055,012.49	100.0%
Week Of		10/19/2025	10/25/2025	
OAKLAND	9	20.9%	\$23,528,309.00	15.8%
SACRAMENTO	14	32.6%	\$42,913,000.00	28.8%
LOS ANGELES	14	32.6%	\$41,462,943.00	27.9%
SAN DIEGO	6	14.0%	\$40,875,483.00	27.5%
TOTALS	43	100.0%	\$148,779,735.00	100.0%
Week Of		10/26/2025	10/31/2025	
OAKLAND	13	20.6%	\$41,807,807.00	0.0%
SACRAMENTO	7	11.1%	\$9,627,513.00	0.0%
LOS ANGELES	26	41.3%	\$329,892,641.00	0.0%
SAN DIEGO	17	27.0%	\$67,678,523.77	0.0%
TOTALS	63	100.0%	\$449,006,484.77	100.0%
MONTHLY TOTALS				
OAKLAND	47	23.4%	\$88,039,051.25	9.3%
SACRAMENTO	45	22.4%	\$176,851,998.00	18.6%
LOS ANGELES	67	33.3%	\$508,073,221.30	53.6%
SAN DIEGO	42	20.9%	\$175,508,609.77	18.5%
TOTAL	201	100.0%	\$948,472,880.32	100.0%

Projected Submittals:

November 2025

As of October 8, 2025

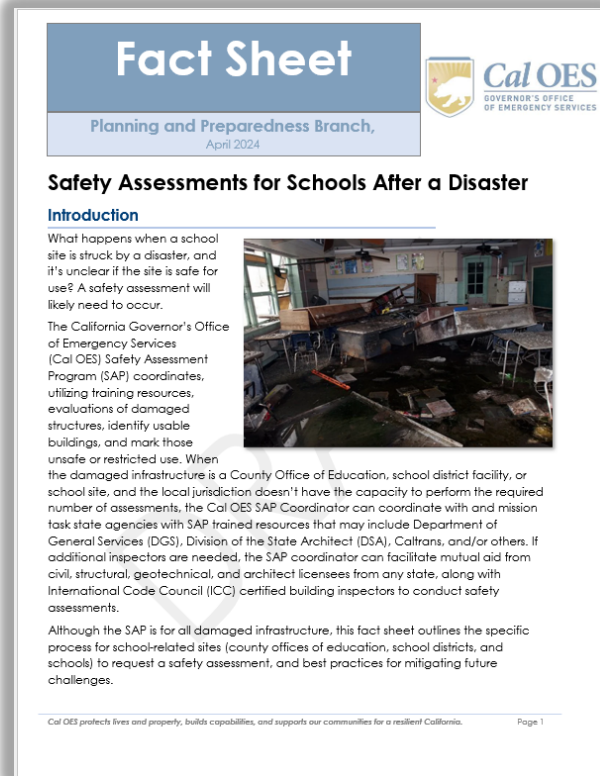
Nov 2025				
REGION	# PROJECTS	# PROJECTS RATIO	EST. PROJECT COST	EST. PROJECT COST RATIO
Week Of 11/01/2025 11/08/2025				
OAKLAND	12	19.0%	\$53,468,763.00	9.0%
SACRAMENTO	13	20.6%	\$50,572,850.00	8.5%
LOS ANGELES	18	28.6%	\$354,307,694.00	59.4%
SAN DIEGO	20	31.7%	\$137,874,539.00	23.1%
TOTALS	63	100.0%	\$596,223,846.00	100.0%
Week Of 11/09/2025 11/15/2025				
OAKLAND	16	23.5%	\$59,200,318.00	20.6%
SACRAMENTO	12	17.6%	\$26,315,360.00	9.2%
LOS ANGELES	13	19.1%	\$100,798,534.00	35.1%
SAN DIEGO	27	39.7%	\$100,553,242.00	35.1%
TOTALS	68	100.0%	\$286,867,454.00	100.0%
Week Of 11/16/2025 11/22/2025				
OAKLAND	25	27.5%	\$167,695,229.00	29.0%
SACRAMENTO	13	14.3%	\$47,807,413.00	8.3%
LOS ANGELES	26	28.6%	\$215,244,102.00	37.2%
SAN DIEGO	27	29.7%	\$147,142,054.00	25.5%
TOTALS	91	100.0%	\$577,888,798.00	100.0%
Week Of 11/23/2025 11/29/2025				
OAKLAND	10	29.4%	\$7,836,326.00	6.8%
SACRAMENTO	9	26.5%	\$31,800,389.15	27.7%
LOS ANGELES	8	23.5%	\$36,782,287.00	32.0%
SAN DIEGO	7	20.6%	\$38,353,861.00	33.4%
TOTALS	34	100.0%	\$114,772,863.15	100.0%
Week Of 11/30/2025 11/30/2025				
OAKLAND	0	0.0%	\$0.00	0.0%
SACRAMENTO	0	0.0%	\$0.00	0.0%
LOS ANGELES	0	0.0%	\$0.00	0.0%
SAN DIEGO	0	0.0%	\$0.00	0.0%
TOTALS	0	0.0%	\$0.00	0.0%
MONTHLY TOTALS				
OAKLAND	63	24.6%	\$288,200,636.00	18.3%
SACRAMENTO	47	18.4%	\$156,496,012.15	9.9%
LOS ANGELES	65	25.4%	\$707,132,617.00	44.9%
SAN DIEGO	81	31.6%	\$423,923,696.00	26.9%
TOTAL	256	100.0%	\$1,575,752,961.15	100.0%

- To determine if submission to DSA is required.
- To determine if project is exempt.
- To discuss schedule.
- To discuss code interpretations.
- To discuss new code requirements.



Free Pre-Application Meetings

Emergency Planning and Preparedness



With No Declared Emergency:

- Contact your local DSA Regional Office for assistance.

If Governor declares an emergency:

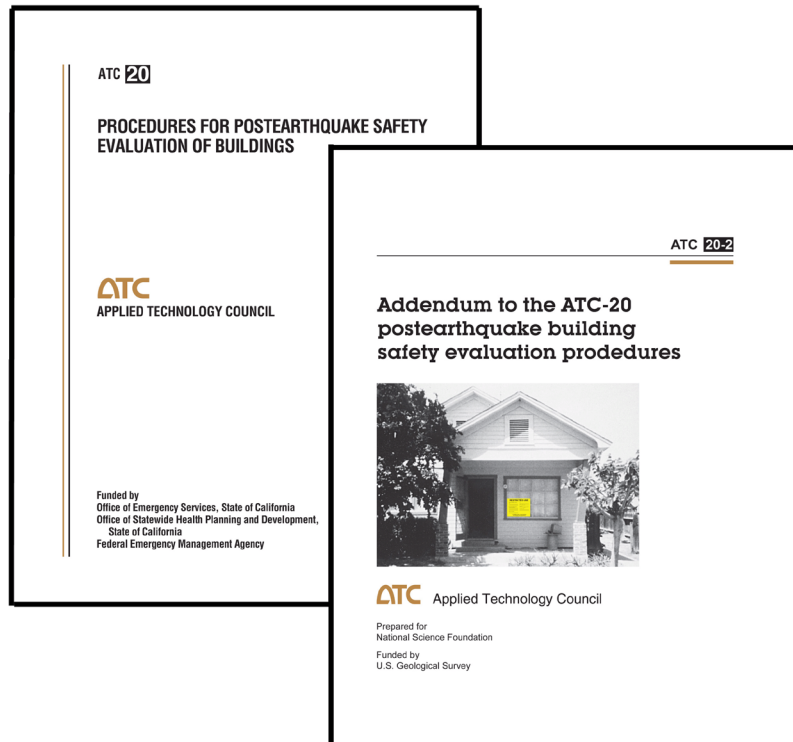
- Request assistance from local enforcement entity who will dispatch a DSA SAP through CalOES.

Video available:

[Planning for and Addressing Natural Disasters](#)

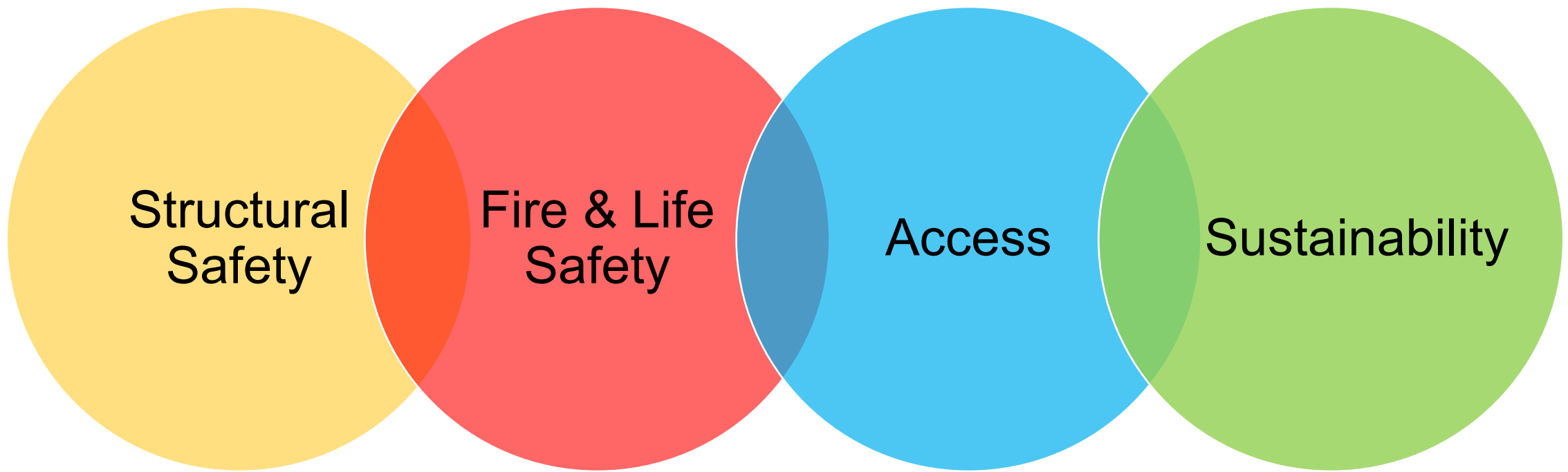
Safety Assessments for Schools After a Disaster

Safety Assessment Professional Program (SAP)



SAP Training: A postearthquake safety evaluation of buildings training based on ATC-20 series of documents that also incorporates requirements of the California Office of Emergency Services (CalOES) Safety Assessment Program (SAP). This training includes considerations for safety evaluations following wind, blast, and flood events, evaluation of non-building engineered structures (bridges, pipelines, etc.), and the post-disaster organization and procedures used in California.

Certification: Participants who are registered engineers, architects, and building inspectors may apply for the SAP photo identification card upon completion of the training and make themselves available to provide mutual aid following a California earthquake.



Look Ahead to 2026

DSA Collaboration and Accelerated Reviews for Emergency School Rebuilding

- Emergency placement of Relocatable Buildings (DSA IR A-1)
- Pre-application Meetings (Form 94)
- Collaborative Process (BU 09-07 Similar)
 - Formal – review DD, 50%CD, etc.
 - Informal – multiple pre-application meetings.
- Increments
 - Site grading, utilities, infrastructure.
 - Buildings.
- Multiple plan reviewers assigned.
- Release Bluebeam Session early:
 - View comments prior to completion of all 3 disciplines.
 - Requires discussion with design team and permitted case by case.
- Back Check
 - Skip Phase I back check (if no major comments).



Sustainable Schools Program



- New Staff in HQ Sustainability Unit:
 - Regional Sustainability Architect at each Regional Office.
 - Duties and responsibilities include attending pre-app meetings, act as a resource to the Districts and design team, provide sustainability review at intake, verify OTC PC applications, and provide PC review.
- OPSC's Prop 2 Supplemental Energy Efficiency Grant
 - HQ will assist OPSC with review of grants submissions while project is in review with DSA. DSA will review OPSC CHPS score card narrative and/or energy compliance documents and will post score and/or percentage above energy compliance on eTracker and provide a letter to OPSC and District.

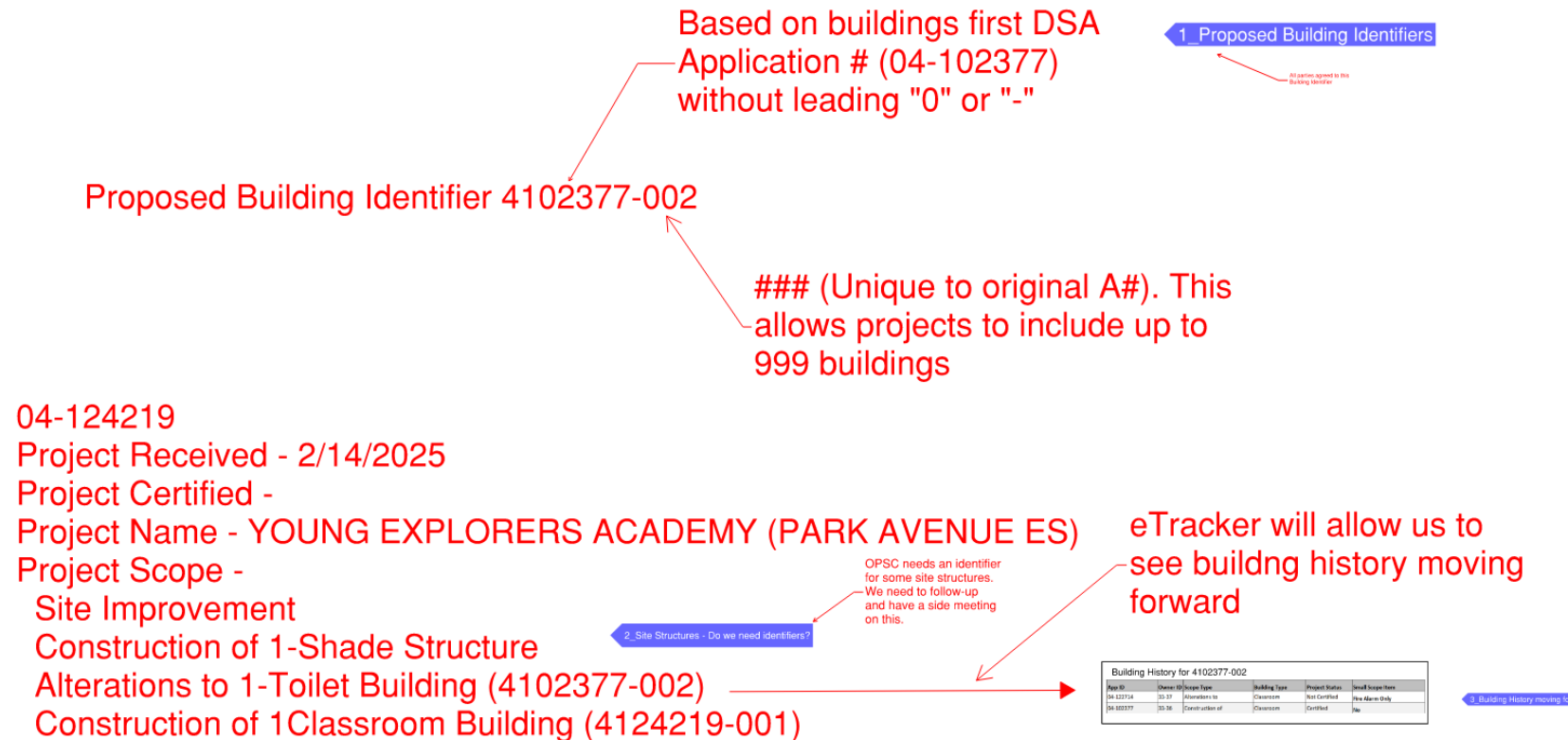
eTracker Modernization Phase 1

- Modernize existing eTracker functionality
- Data Migration from existing eTracker
- Document storage
- Most-used forms (i.e. DSA-1 and DSA 100)
- Client log-in and workflow tracking on dashboards
- Phase 1 will include master plan requirements as required by AB 247 (Prop 2)
 - Master plan includes unique building identifiers
 - Submission of master plan to OPSC
 - eTracker being built to implement this and communicate data with OPSC and CDE

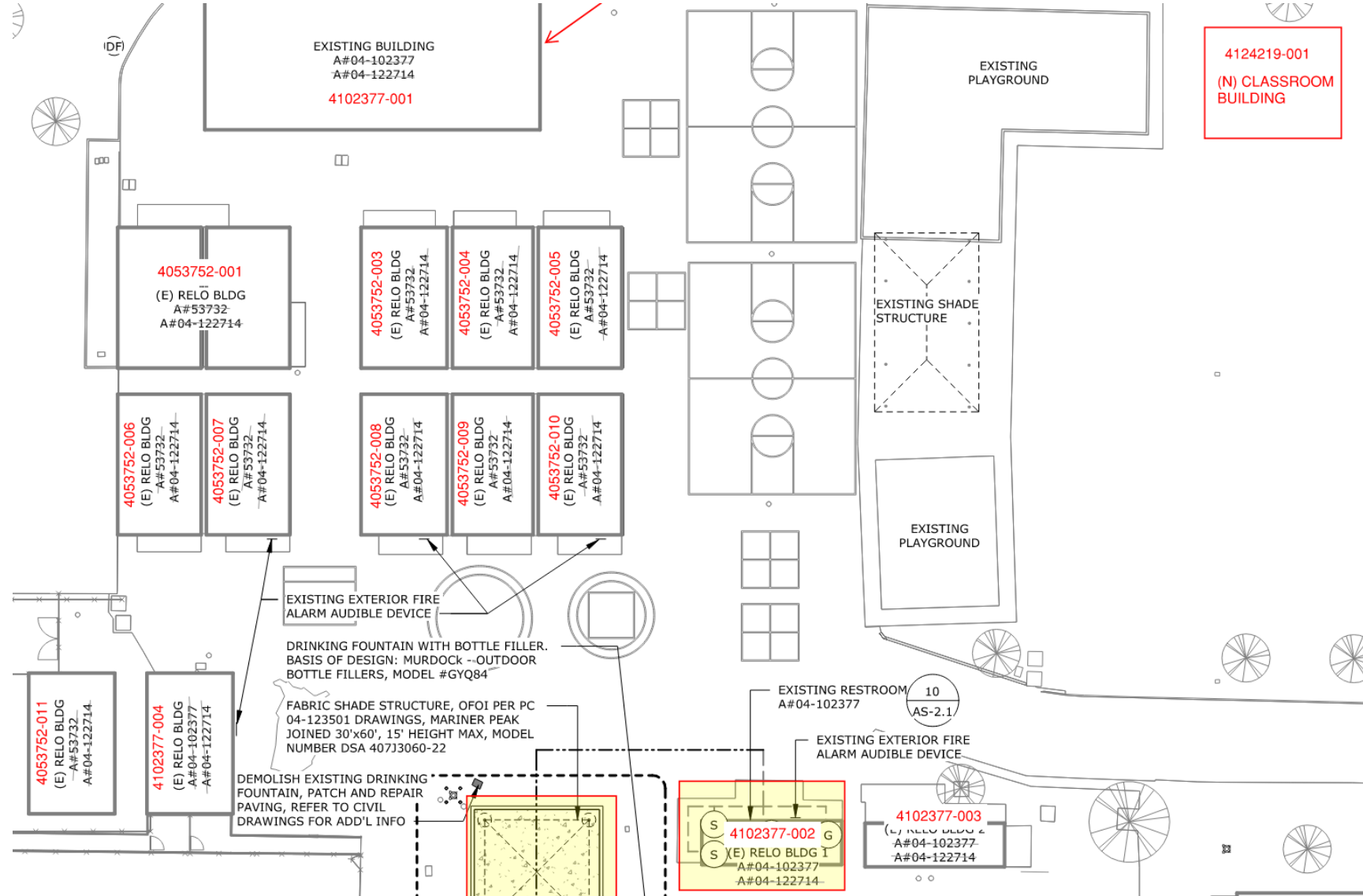


eTracker Modernization Phase 1

DSA's preliminary proposal for a Generating a Unique Building ID. (Note the ID will remain the same for the life of the building)



eTracker Modernization Phase 1



Project Inspector Exams 2025

- Expedited application processing time.
- Significant increase in exam frequency to 11 per year.
- Scoring efficiencies implemented and results are going out in 3-4 weeks after the exam date or sooner.

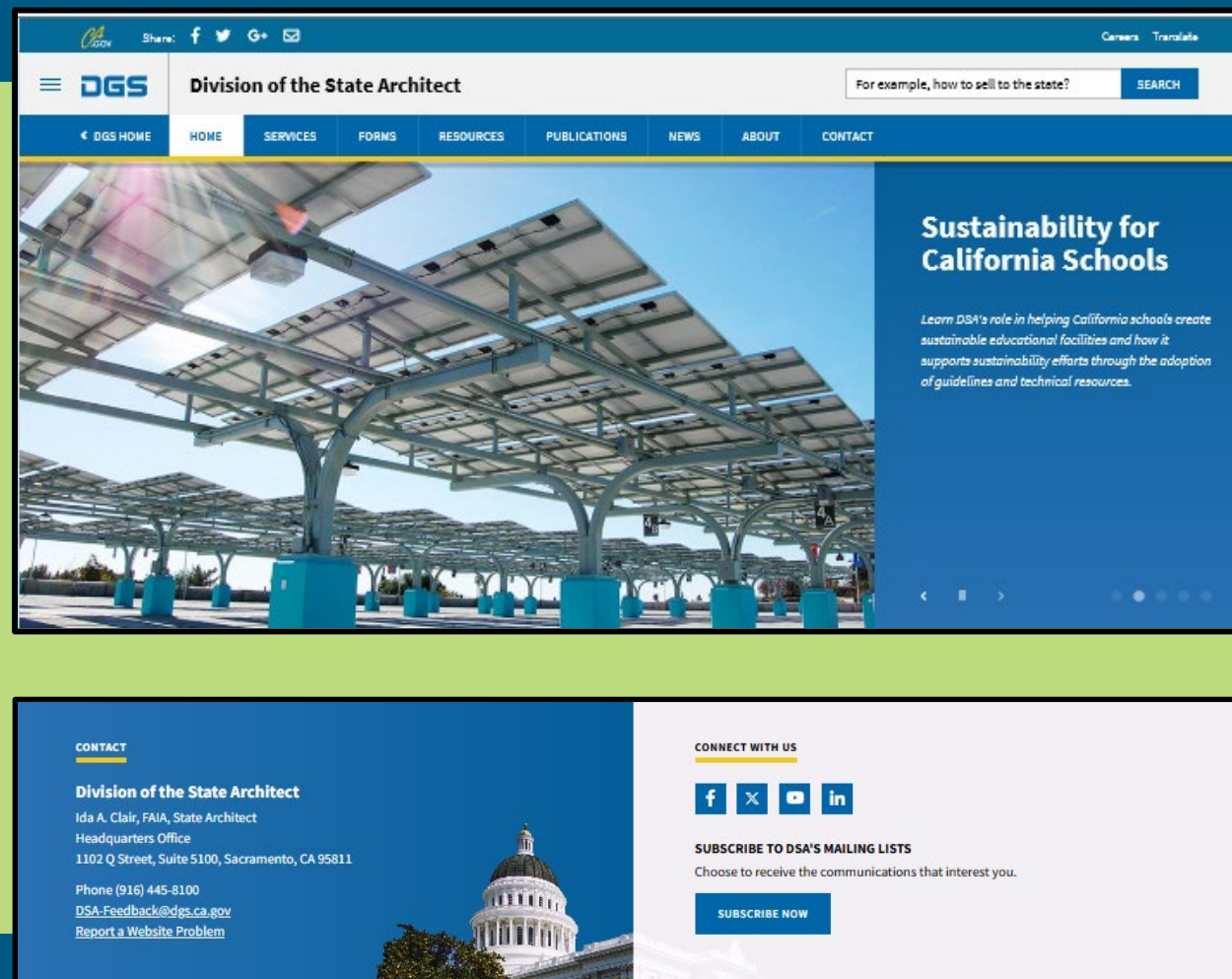


Proposed Project Inspector Exam Improvements

Anticipated launch January 2027:

- ICC California Commercial Building Inspector Certification required for eligibility, plus demonstrative experience for each inspector class.
- Examination by class on DSA policies and procedures related to construction, administered by ICC at Pearson Vue testing centers.
- 2-part plan review exam in DSA offices: Structural Safety and Architectural
- Cost for examination process not to exceed present costs; however, retaking an exam will require an applicable exam fee.

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DSA

DSA Q&A



District Response to Construction Outcomes Study

MGT

LAUSD Construction Outcomes

Facilities and Procurement Committee
Meeting

April 22, 2025





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Facilities Update

Follow-Up to Construction
Outcomes Study

Facilities and Procurement
Committee Meeting
October 28, 2025

Executive Summary

- Facilities is implementing a comprehensive improvement strategy to strengthen project delivery, cost control, and contractor diversity.
- Actions undertaken complement findings from the MGT Study.
- Many of the MGT's study recommendations aligned with initiatives already in progress, including performance metrics, expanded contractor engagement, specifications and policy updates, and stronger oversight.
- Ongoing efforts include continuing to update specifications, developing new performance metrics, expanding the contractor pool, and institutionalizing reforms through policy adoption and regular review cycles.

Purpose of MGT Study

- Compare LAUSD's current practices and operational effectiveness with industry standards and peer K–12 educational construction programs.
- Provide decision-makers with clear, data-driven insights into the factors driving project costs and schedule delays.
- Analyze data from 10 completed projects (2022–2024), including timelines, budgets, bid results, and scope changes. Project types include Campus Modernizations, Roofing & HVAC Replacements, and ADA Accessibility Upgrades.

Macroeconomic & Peer Comparison Findings

- 10 projects analyzed were initiated between 2016 and 2022.
 - Construction cost escalation in Los Angeles increased by 38.4% from 2016–2022 and an additional 9.4% from 2022–2024.
- The projects had an average 42% increase over initial budgets.

Compared to peer agencies, LAUSD projects remained more closely aligned with their original budgets.

Macroeconomic & Peer Comparison Findings

- Contractor availability is limited in Los Angeles County, with fewer contractors per capita than neighboring counties, resulting in reduced competition and higher pricing.
- HVAC project costs per sq. ft. were generally consistent with peer agency projects.

LAUSD dedicates a higher percentage of funding to direct construction costs versus soft costs: 86% of total project costs, compared to 70% among peer programs, indicating strong cost efficiency.

Facilities Bond Program Overview

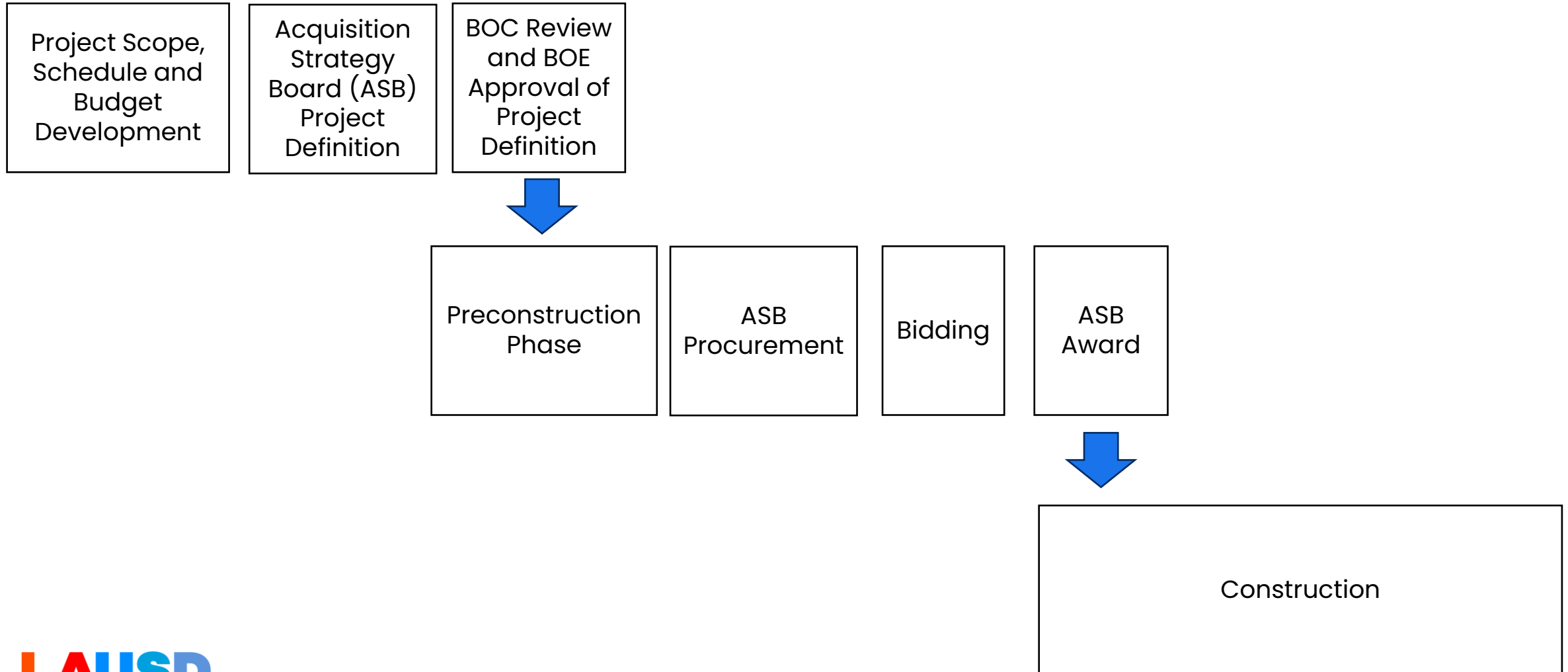
Since Inception of the Bond Program

Completed over 24,700 new construction, addition and modernization projects valued at \$19.5 billion since 1997.

Today

- 262 projects valued at approx. \$4.4 billion under construction
- 753 projects valued at \$5.2 billion in pre-construction
- \$6.1 billion of projects not yet authorized

Facilities Project Lifecycle Overview



Acquisition Strategy Board (ASB) Process

- ASB is a Facilities Review and Approval Board that meets bi-monthly. Projects are presented, discussed, and coordinated at various stages.

Step 1 – Daylighting (optional)

Step 2 – Project Definition

Step 3 – Procurement Method

Step 4 – Bid Award

- Before each ASB meeting, Program Controls reviews scope, schedule, budget, funding, and procurement strategy, adjusting or elevating to CFE's Office, as necessary.
- A unanimous vote must be achieved before the project can proceed to Board and Bond Oversight Committee for approval.
 - Voting members: Representatives from 4 Facilities Branches & Facilities Contracts.
 - Non-voting participants: Office of General Counsel, Office of Environmental Health and Safety, Bond Oversight Committee, Office of Inspector General.

Strategic Execution Plan

- All Bond projects are presented to the Bond Citizens' Oversight Committee for Review and Recommendation and to the Board of Education for Approval.
 - Required to include Project Scope, Schedule and Budget.
- Strategic Execution Plan is a living document including all BOE approved amendments and complete financial & project history of Bond Program.
- Includes School Upgrade Program and all Board Approved funding allocations Managed by Facilities.



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Key Recommendations & Facilities Actions/Plans

Establish Key Performance Indicators

Performance Tracking & Metrics

- Facilities tracks 40+ key metrics across the program.
 - Ex: Construction Document Progress, Division of State Architect Submittals, Construction Starts/Completions, Safety, Change Orders, Invoice Processing
- Regular performance reviews measure progress and identify new areas for increased focus. (Monthly, Quarterly, Annually).
- New KPIs are being introduced to align with policy changes to support continuous improvement at the branch level.

Establish Key Performance Indicators

Oversight & Accountability

- All projects undergo routine reviews of budget, scope, and schedule throughout their life-cycles.
 - Reviews special schedule considerations and verifies that the schedule includes the intended procurement method and challenging phasing & logistics
 - Ensures intended scope is included in construction cost estimates
- Additional oversight being introduced via periodic Focus Review Sessions for projects requiring closer examination due to exceptional scope or budget increases.

Internal Controls Opportunities

Facilities Focus Review Sessions

- Periodic in-depth reviews of programs and/or projects with known issues during project development, design, prior to bid, under construction.
 - Preconstruction project selection based on metrics such as significant scope changes, increased cost estimates, schedule changes or delays.
 - Under construction project selection based on high change order rates or projections.
- Project team presents project issues and challenges to senior management with recommendations for course corrections, alternatives, and lessons learned.

Change Management Challenges

Occupied schools and unforeseen conditions are challenges to construction:

- Majority of project sites and buildings are 50–100 years old, which increases complexity and unforeseen conditions.
- Projects are delivered on operational school campuses, requiring additional coordination, safety measures, and phased work.
- As-built drawings and utility maps are often outdated or incomplete, and past repairs are frequently undocumented.
- Project scope can expand due to stakeholder requests, utility provider requirements, policy updates, or changes in available building materials.
- Lengthy complex projects may be impacted by new regulations, policy shifts, and unexpected building system failures that did not exist at project inception.

Change Management Facilities Actions

Actions taken to address scope changes during design and construction:

- Formed a cross-division Task Force (Asset Management, Maintenance and Operations, and Project Execution) to analyze change orders from projects completed in 2024 and 2025.
 - Identified common change orders and shared Lessons Learned across departments while recommending updates to policies and procedures.
- Engaged underground utility subcontractors to gather recommendations, including using potholing in addition to ground-penetrating radar (GPR).
- Implemented construction allowances for unforeseen asbestos-containing materials in underground and inaccessible building areas.

Change Management Facilities Actions

Actions taken to address scope changes during design and construction:

- Expanded engagement efforts in 2024–2025 to gather insight from General Contractors, Subcontractors, and Architecture and Engineering Consultants.
- Increased management sign-offs during pre-construction with a focus on a revised and updated due diligence checklist.
- Improved documentation for records of changes during construction.

Pre-Design Due Diligence Improvements

Process Improvements Implemented:

- Increased use of destructive testing, pot-holing, camera documentation, and ground penetrating radar (GPR) to verify hidden conditions.
- Established formal document reviews with design-build teams.
- Consistent approach to site walks with design teams to confirm existing conditions.

Additional Opportunities for Improvements:

- New procedure for proper retrieval & review of record drawings.
- Develop checklist for how to identify areas requiring testing.
- Develop scope template for testing contract and identify methods to execute testing, i.e., in-house, Job Order Contracting, B-Letter.

Encourage More Contractors

Increased Focus on Expanding Contractor Pool

- Over the past 2–3 years, we've prioritized expanding and diversifying pool of qualified contractors.
- Emphasis on increasing engagement and maintaining open dialogue.

Targeted Stakeholder Meetings

- Regular small-group meetings with key organizations
 - Ex: Associated General Contractors of California (AGC), International Brotherhood of Electrical Workers, National Electrical Contractors Assoc.

Broader Construction Industry Forums

- Invited panel speakers at conferences held by industry organizations/assoc.
 - Ex: AGC, Asian American Architects and Engineers Association, American Institute of Architects, Design-Build Institute of America, Los Angeles, CASH (California's – Coalition for Adequate School Housing)

Encourage More Contractors

Expanded Engagement Tactics

- Open questionnaires/surveys with both large and small General Contractors.
- Executive-level meetings with major Contractors.
- Workshops focused on specifications and standards for mechanical, electrical, and energy management systems.

Outreach to New and Existing Contractors

- Continued outreach to General Contractors not yet working with the District.
- Engagement with current and prospective Mechanical and Electrical subs.
- Meetings with signatory unions under the Project Stabilization Agreement to share process improvements.

Encourage More Contractors

Small Business Program

Provides Small Business Enterprise (SBE) firms with info & access to compete for goods contracts, architecture, engineering, and professional services contracts

Outreach Activities

Industry Forums, Vendor Fairs, Symposiums Hosted by Elected Officials, Local Communities and other Organizations

Education and Advocacy

Small Business Advisory Council

Small Business Boot Camps

- Conducted Bi-Annually: Spring and Fall.
- Helps to expand the District's pool of qualified contractors

Policy and Procedure Updates

- Organizational Realignment
 - Project Design and Construction Management Assignments by Value and Complexity
- Focus on Fair Change Order Cost Estimating Escalation Process
- Change Order support for Fair Cost Estimating will have 3 consultant firms starting Nov. 2025 to improve process timelines
- Prioritize resolution of aging Change Orders

Specifications Update

- All recommended revisions to Mechanical and Electrical specifications were incorporated by the end of Q3 2025, affecting more than 50% of the related specification sections.
- Emergency Management System (EMS) specifications have been updated; revisions are currently under review and final issuance is expected by the end of Q4 2025.
 - Specifications updated with subcontractors, engineers and internal resource input to reduce system complexities and reduce costs.
- Approximately 88 non-Mechanical and Electrical specification sections have been published. An additional 164 sections are scheduled for completion this year.

Specifications Update

- Twenty-two (22) Communication, Electronic Safety, and Security specification sections are under review by LAUSD Information Technology Services, with publication anticipated by mid year 2026.
- Tracking market availability of reliable, energy-efficient building equipment and components.
- By updating and adding specification sections, LAUSD expects to reduce deviation requests by 75% by Q3 2025.
- Updates to 27 General Conditions Specifications, covering 95% of all sections, are expected to be completed by the end of 2025.

Technology, Data & Process Improvements

- Robust technology platforms deployed to track program and project status.
- Ongoing staff training and tool enhancements to improve operational efficiency and data analysis.
- Business process improvements underway, including development of online workflows to streamline collaboration.

Focus on Opportunities to Reduce Costs

Continuing Efforts

- Reduce scale and duration of projects
- Reduce interim facilities requirements
- Evaluate pros and cons of procurement strategies
- Evaluate Constructability Review process
- Continue to strengthen cross-departmental coordination and communication
- Enhance new hire on-boarding and staff training

Key Takeaways

- Findings confirm Los Angeles market challenges are substantial, yet LAUSD compares favorably to peer districts, and its overall project delivery is cost efficient when evaluating hard construction costs versus soft costs.
- Performance metrics through design and construction require ongoing attention and correction to realize continuous improvement in project delivery.
- Expanded pre-design due diligence, focus reviews, and cross-division collaboration reduce change orders and improve schedule reliability.
- Targeted outreach and small-business initiatives continue to encourage contractor participation.
- Ongoing specification updates, process improvements and staff training ensure reforms remain responsive to evolving standards and market conditions.



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Questions

Procurement Updates

Procurement Services Division

Cost-Effective
Procurement



Compliance &
Integrity



Responsive Support
& Collaboration



Delivering **Value**. Building **Trust**. Serving **Schools**.



Procurement Services Division

Making it Easier to do Business with LAUSD

Facilities & Procurement Committee
October 28, 2025



Procurement Services Division

Making it Easier to do Business with LAUSD

PRESENTATION TOPICS

- 1 Simplifying purchasing policy and processes
- 2 Internal and external engagement
- 3 Ongoing improvement opportunities

Procurement Services Division

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SIMPLIFYING PURCHASING POLICY AND PROCESSES



**Policy and
Procedures for
District Fuel Credit
Card**

BUL-100823.0

June 16, 2025



**Fingerprinting and
Criminal Background
Compliance for
Contractors**

BUL-3872.2

August 11, 2025



**Memorandum of
Understanding
(MOU) Without
Payment**

BUL 10195.0

September 8, 2025



**Policy and
Procedures for
District Fuel Credit
Card**

BUL-6406.1

September 22, 2025



**Comprehensive
Guide to District
Procurement**

REF-102076.0

October 6, 2025

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INTERNAL AND EXTERNAL ENGAGEMENT



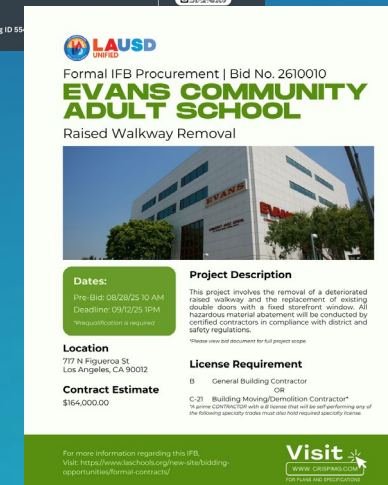
Instagram

- ❖ Followers: +223.2% | 136 → 316
- ❖ Views: +2.7K% | 1.2K → 32.6K
- ❖ Reach: +1.4K% | 390 → 5.7K
- ❖ Content Interactions: +642.1% | 38 → 265



LinkedIn

- ❖ Followers: +298.8% | 82 → 274
- ❖ Impressions: +217.7% | 3928 → 12742
- ❖ Reactions: +144.9% | 85 → 216



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INTERNAL AND EXTERNAL ENGAGEMENT



Purchasing Q&A for Schools and Offices

Targeted conversations about frequently asked questions to promote adoption of best practices.

Monthly
Via Zoom



Customer Support Team and Supplier Support Team

Provides on demand technical support for any topics related to purchasing in Ariba.

Daily
Via Phone



Contractor Prequalification Drop-In Session

Construction industry driven engagement to increase participation in bidding processes.

Monthly
Via Teams



Ariba for Suppliers Technical Assistance Sessions

For suppliers that are new to conducting online bidding in Ariba Discover

Monthly
Via Teams



Procurement Connection Summit II

Promoting District initiatives to simplify processes for suppliers

In Person

Tentative
December 11, 2025

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ONGOING IMPROVEMENT OPPORTUNITIES

GOALS

Management of processing times

Track cost savings/avoidance

Track rebate eligibility

Enhance competitive climate

Professional development for staff

RESULTS

Purchase Order processing in 2 days

Measured \$310M in cost savings and avoidance

Collected over \$1M in rebates since July

Received no less than 3 responses on 93% of our bids

Over 100 hours of training opportunities provided

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ONGOING IMPROVEMENT OPPORTUNITIES

Aug '25

Supplier scorecards and Quarterly business reviews

Sep '25

Expanded access catalogs and data tools for viewing purchase history and trends

Oct '25

Pilot initiatives to collaborate with other school districts on contracting solutions

Dec '25

Streamlined bid documents, proposal templates and contracts

Jan '26

Prequalification software development and roll out

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CONTACT US

Get In Touch

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procurement.lausd.net



LA Unified Board of Education Facilities & Procurement Committee

NEXT MEETING
December 2, 2025
3-5 pm

