



**LAUSD**  
**UNIFIED**

**GRIDLEY-MONTANEZ ELEMENTARY DUAL  
LANGUAGE ACADEMY (DLA)**

**CAMPUS WIDE HVAC REPLACEMENT AND  
CLASSROOM CONVERSION TO LIBRARY (BV) (PSA)**

**Non-Mandatory Pre-Proposal Meeting**

**July 11, 2025 @ 10:30 a.m.**



# BEST VALUE CONSTRUCTION PROCUREMENT

- Public Contract Code Section 20119
- Authorizes best value procurement process for bid evaluation and selection for construction projects that exceed \$1 million
- Acquisition process will be conducted with full and open competition using an RFQ and Bid based on advertised criteria
- Evaluation process is very similar to 17406 procurement process with pricing being a significant difference



# IMPORTANT DATES

## RFQ

- Release of RFQ and Advertising:.....07/03/25
- Non-Mandatory Pre-Proposal Meeting:.....10:30 AM, 07/11/25  
Location: Microsoft "TEAMS"
- **Deadline for Prime Contractor & MEP's Subcontractors to submit District Pre-Qualification Questionnaire:.....07/11/25**
- Last Day for Statement of Qualifications ("SOQ") questions:....07/18/25
- Statement of Qualifications ("SOQ") Due:.....2:00 PM, 07/25/25
- Announcement of Short-Listed Bidders:..... 08/08/25



# IMPORTANT DATES (Cont'd)

## BID

- **Start of BID period for Short-Listed Bidders:.....08/08/2025**
- **Mandatory Site Walk.....10:00 AM, 08/12/2025**
- **Last Day for Request for Clarification:..... 08/20/2025**
- **Issue Final Addenda by:..... 08/22/2025**
- **Priced Bids Due Date:.....2:00 PM, 08/27/2025**
- **Issue Notice of Intent to Award to Selected Bidder:.....September, 2025**
- **Issue Notice of Award:.....September, 2025**
- **Job Start Meeting:.....September, 2025**
- **Anticipated Start Date of Notice to Proceed:.....September, 2025**
- **Substantial Completion (1188 calendar days after NTP):.....December, 2028**
- **Final Completion (1218 calendar days after NTP):.....January, 2029**



# LICENSE REQUIREMENT

- In accordance with the provisions of Public Contract Code section 3300, OWNER has determined that the CONTRACTOR performing this project must hold the following license as the prime contractor: **B – General Building Contractor**. A prime CONTRACTOR self-performing any of the following specialty trades must also hold the required specialty license:
- Scopes of work for which the District requires additional specialty licenses; includes but not limited to **C-10 Electrical, C-20 Warm-Air Heating, Ventilating and Air-Conditioning, C-36 Plumbing**.
- This project is subject to the District's Project Stabilization Agreement (PSA) and prevailing wage requirements.
- The District's Contract Bond Estimate is \$11,309,000.00



# EVALUATION AND SELECTION PROCESS

The selection of the successful Bidder for this Project will consist of a scored evaluation process:

<b>Contractor Statement of Qualifications</b>	<b>1000 points</b>
• Relevant Experience	200 points
• Demonstrated Management Competency	500 points
• Past Performance	150 points
• Use of SBE	50 points
• Local Worker Goals	40 points
• We Build	10 points
• Financial Condition	20 points
• Safety Record	10 points
• Labor Compliance	20 points

**The District will evaluate the Contractor's SOQs and score them in accordance with the scoring matrix. The numerical score from the RFQ phase will be carried over to the Bid scoring criteria. The group will be shortlisted up to a maximum of seven (7) highest scoring Contractors and invited to submit their Electronic Bid Price.**



# EVALUATION AND SELECTION PROCESS

**200 Criteria Points – General Contractor’s Relevant Experience:** Bidder’s relevant experience means the experience, competency, capability, and capacity to complete projects of similar size, scope, and complexity. Bidder shall be required to provide a summary listing Firm’s completed projects within the past ten years using Exhibit A. Bidder shall also be required to provide additional detail information on three similar projects completed within the past ten years using Exhibit A1.

- **Relevant Experience – 200 point breakdown**

- Firm’s Summary Listing of projects for the past 10 years Exhibit A (30 points)
- Firm’s Advantage/Strength for this project Exhibit A (20 points)
- Project 1 See Exhibit A1 (50 points)
- Project 2 See Exhibit A1 (50 points)
- Project 3 See Exhibit A1 (50 points)



# EVALUATION AND SELECTION PROCESS

**500 Criteria Points – General Contractor’s Demonstrated Management Competency:** Bidder’s demonstrated management competency means the experience, competency, capability, and capacity of the proposed management staffing to complete projects of similar size, scope, and complexity in accordance with Exhibits B, B1, B2, and B3.

- **Demonstrated Management Competency – 500 point breakdown**
- **Project Manager (PM) – Include references for three Relevant Projects (200 points)**
  - Overall Experience for the past 10 years Exhibit B (50 points)
  - Relevant Project 1 See Exhibit B1 (50 points)
  - Relevant Project 2 See Exhibit B1 (50 points)
  - Relevant Project 3 See Exhibit B1 (50 points)

# EVALUATION AND SELECTION PROCESS



## **Project Superintendent - Include references for three Relevant Projects (300 points)**

- Overall Experience for the past 10 years Exhibit B2 (75 points)
- Relevant Project 1 See Exhibit B3 (75 points)
- Relevant Project 2 See Exhibit B3 (75 points)
- Relevant Project 3 See Exhibit B3 (75 points)

**150 Criteria Points – General Contractor’s Past Performance:** Bidder’s past performance means the past success at completing the contractor’s three selected construction projects within the past ten years in accordance with Exhibits C and D.

- **Past Performance – 150 point breakdown**
  - Project 1 Evaluation (50 points)
  - Project 2 Evaluation (50 points)
  - Project 3 Evaluation (50 points)

# EVALUATION AND SELECTION PROCESS (Cont'd)



**Purchase Price Bids** – The best value contractor is determined by dividing each bidder’s price by its qualification score. The lowest resulting cost per quality point will represent the best value bid. The award of the contract shall be made to the bidder whose bid is determined to be the best value to the District.

$$\text{Best Value Score} = \frac{\text{Bidder's Bid Price}}{\text{Qualification Score}}$$

# PROJECT SCOPE



## **PKG 1 – Campus Wide HVAC Replacement – Permanent Buildings**

- HVAC REPLACEMENT TO BLDG. A CLASSROOM, BLDG. B CLASSROOM, MAIN BLDG. ADMIN., KINDERGARTEN BLDG., & MULTI-PURPOSE BLDG.
- ASSOCIATED STRUCTURAL, ELECTRICAL, PATCH & REPAIR WORK TO WALL, CEILING, ROOFING & PAVEMENT.

## **PKG 2 – Campus Wide HVAC Replacement – Relocatable Buildings**

- HVAC REPLACEMENT TO ALL RELOCATABLE; CLASSROOM BUILDINGS AND TOILET BUILDING.
- ASSOCIATED STRUCTURAL, ELECTRICAL, PATCH & REPAIR WORK TO WALL, CEILING, ROOFING & PAVEMENT.

# PROJECT SCOPE (Cont'd)

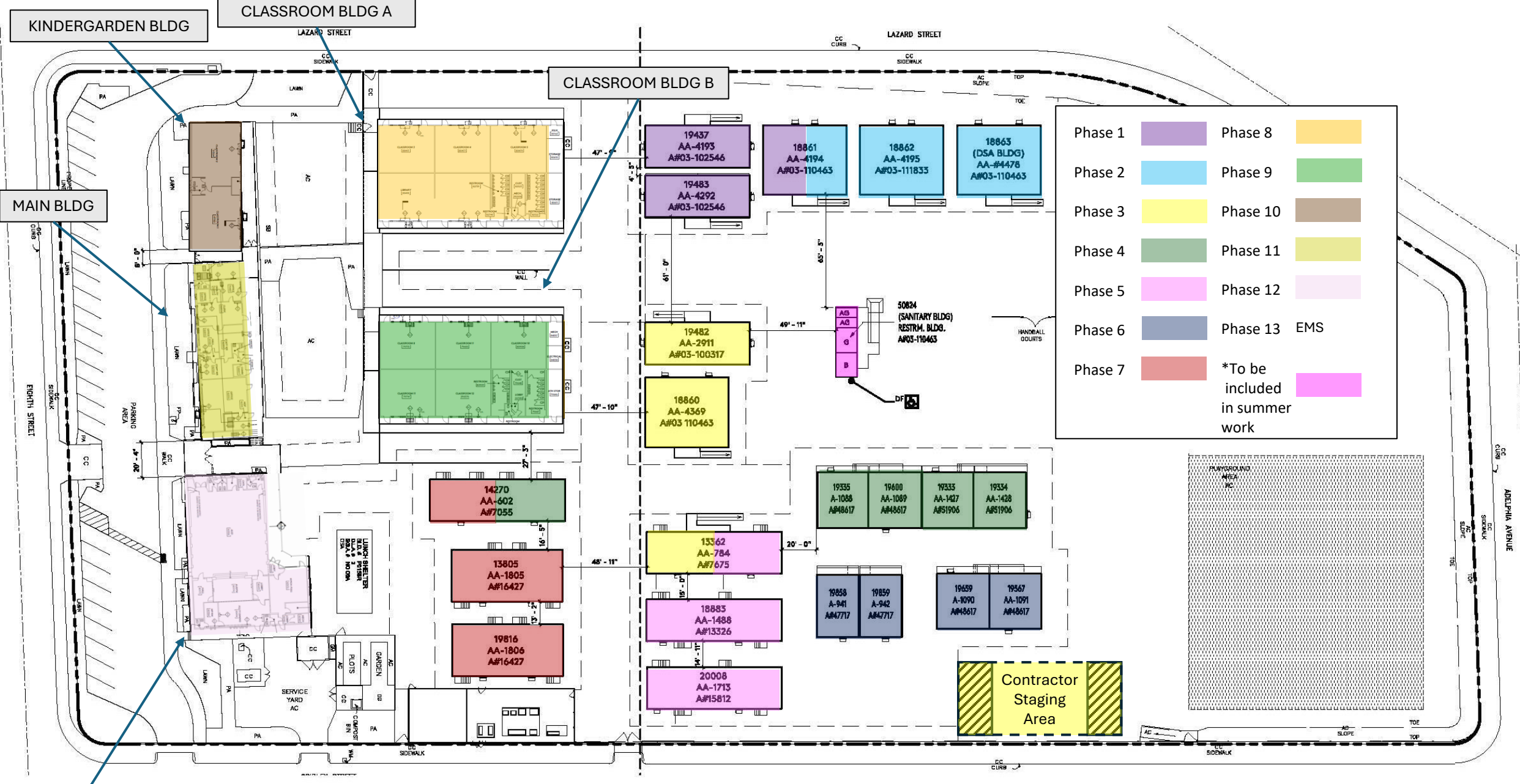


## **PKG 3 – Campus Wide HVAC Replacement – EMS Design**

- INSTALLATION OF EMS DESIGN ASSOCIATED WITH CAMPUS WIDE HVAC REPLACEMENT OF ALL PERMANENT BUILDINGS; KINDERGARTEN, MAIN, CLASSROOM BLDGS. A & B, MULTIPURPOSE AND ALL RELOCATABLE CLASSROOM BLDGS. AND RESTROOM BLDG.
- MECHANICAL HVAC AND ELECTRICAL WORK ASSOCIATED WITH EMS.

## **PKG 4 – Classroom Conversion to Library**

- CONVERSION OF TWO EXISTING CLASSROOMS TO ONE LIBRARY
- PROVIDE BARRIER FREE PATH OF TRAVEL TO NEW LIBRARY:
  - (2) ACCESSIBLE PARKING STALLS
  - ACCESSIBLE PATH FROM SIDEWALK TO SCHOOL MAIN GATE
  - REGRADE EXISTING PATH TO UNDER 5% SLOPE



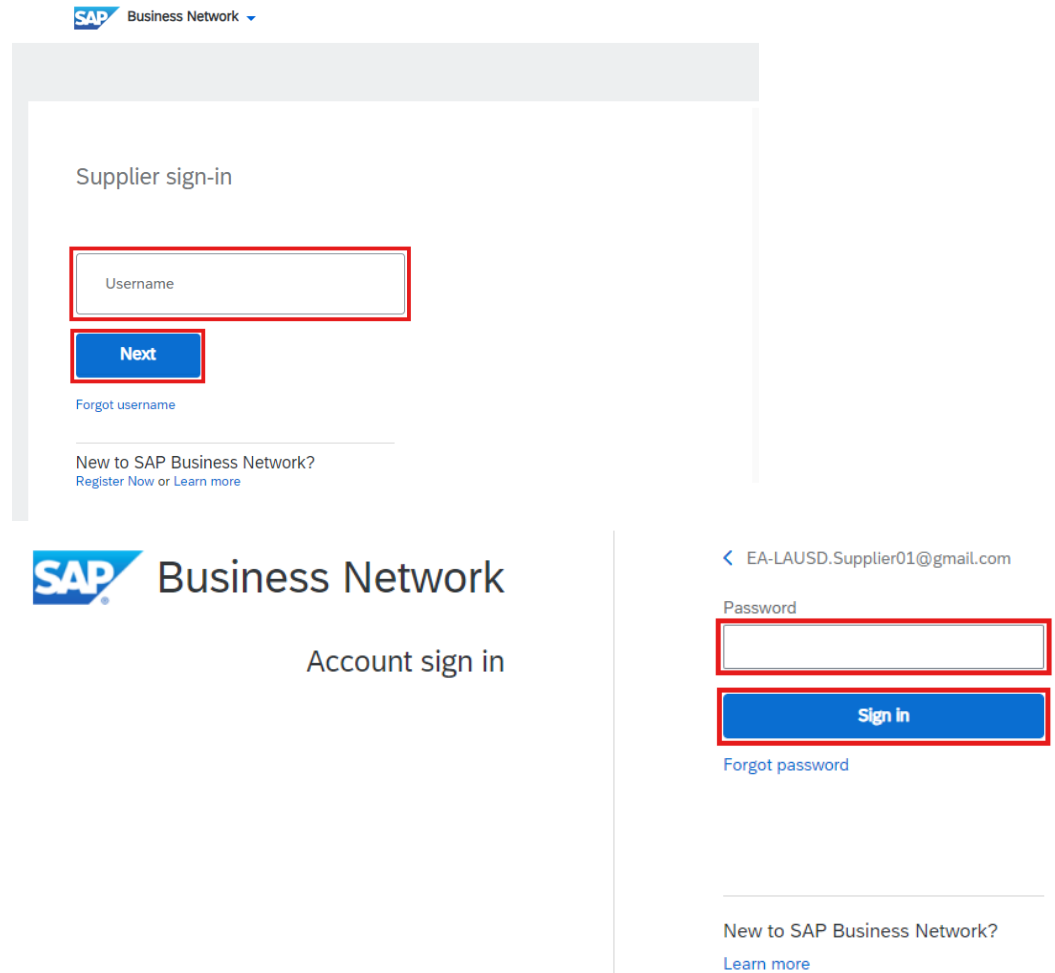
Phase 1		Phase 8	
Phase 2		Phase 9	
Phase 3		Phase 10	
Phase 4		Phase 11	
Phase 5		Phase 12	
Phase 6		Phase 13	EMS
Phase 7		*To be included in summer work	

Gridley ES – HVAC Replacement

# Phasing Plan

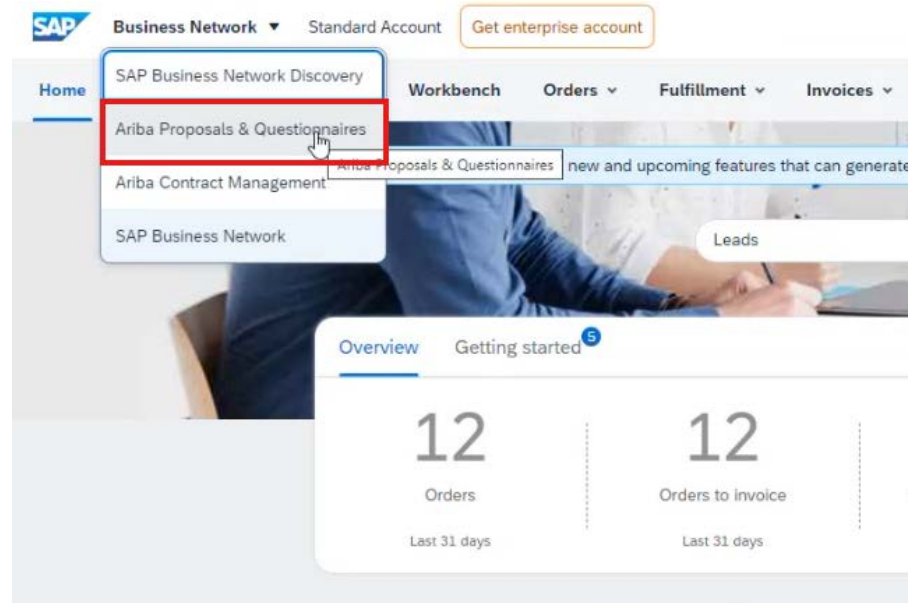
Log on to Ariba Supplier Network

1. Enter your Ariba **Supplier sign-in**
2. Click **Next**
3. Enter your Ariba User **Password**
4. Click **Sign In**

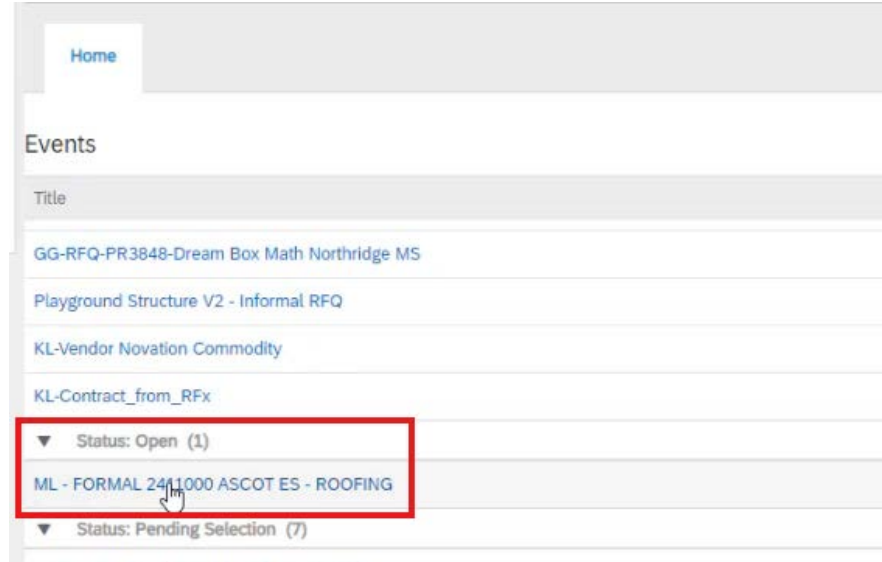


Finding Bid Opportunities

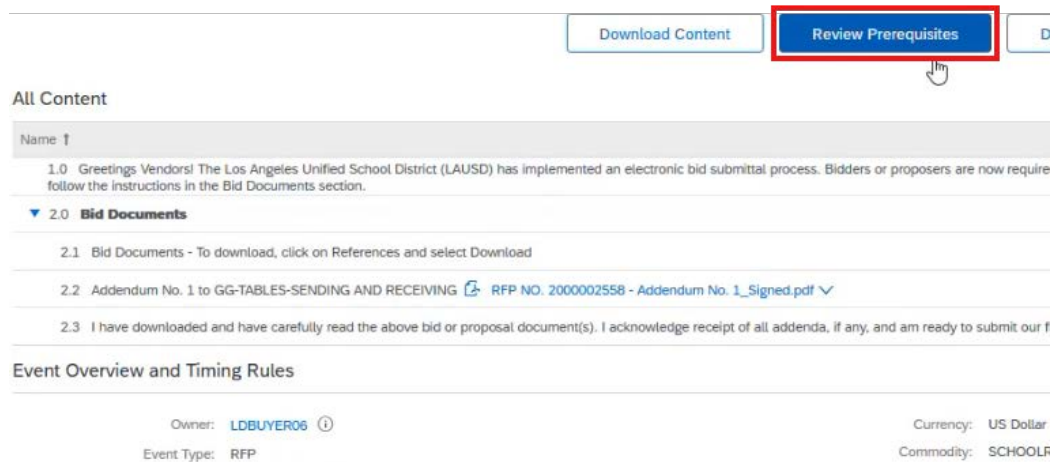
5. Under **Business Network** click on **Ariba Proposals & Questionnaires**



6. Under **Events** scroll down to **Status:Open** and click on the event



7. Read through content regarding the project. To view Prerequisites, click **Review Prerequisites**



8. Accept Ariba Terms and Conditions to participate. \*

Doc1195295408 - GG-TABLES-SEND AND RECEIVE TEST

Prerequisites must be completed prior to participation in the event.

In consideration of the opportunity to participate in on-line events ("On-Line Events" held and conducted under the terms of the Bidder Agreement):

1. Bids. If You are invited to participate in the On-Line Event, Sponsor reserves the right to amend, modify or terminate the relationship. Rather, by submitting a bid, you are making a firm offer which Sponsor may accept to form a contract.
2. Price Quotes. Except to the extent Sponsor allows a non-binding bid, all Bids which Participant submits shall be binding.
3. Procedures and Rules. Participant further agrees to be bound by the procedures and rules established in the Bid Documents.
4. Confidentiality. Participant shall keep all user names and passwords, the On-Line Event content, other information and documents confidential.
5. Bids through Site only. Participant agrees to submit bids only through the on-line bidding mechanism.
6. Ethical Conduct. All parties will prohibit unethical behavior and are expected to notify the Site Owner immediately if they become aware of any such behavior. Participant must notify Site Owner immediately.
7. Export Control. All parties who use this Site hosted by Ariba, Inc. agree to comply with all applicable export control laws and regulations.
8. Survival. The terms and conditions of this Bidder Agreement shall survive completion of the On-Line Event.

I accept the terms of this agreement.

I do not accept the terms of this agreement.

\*If you do not agree to the Terms and Conditions, you will not be able to propose your bid

Download and Review the Bid Document

9. Go to Section 2.0 Bid Documents

All Content

Name ↑
1.0 Greetings Vendors! The Los Angeles Unified School District (LAUSD) has implemented an electronic bid submittal process. Bidders or prospective bidders must follow the instructions in the Bid Documents section.
<b>2.0 Bid Documents</b>
2.1 Bid Documents - To download, click on References and select Download
2.2 Addendum No. 1 to GG-TABLES-SENDING AND RECEIVING <a href="#">RFP NO. 2000002558 - Addendum No. 1_Signed.pdf</a>
2.3 I have downloaded and have carefully read the above bid or proposal document(s). I acknowledge receipt of all addenda, if any, and a

(\*) indicates a required field

- Submit Entire Response
- Save draft
- Compose Message
- Excel Import

10. To download the file click the blue file name then click Download this attachment

Time remaining 01:35:06

electronically. Please download and

[RFP 2000](#) [Download this attachment](#) [ts\\_FINAL.pdf](#)

[Download all attachments](#)

osal document(s).

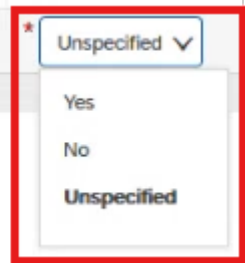
\* Unspecified

Responding/Submitting Bid Documents

11. After reviewing documents, go to section 2.3 and acknowledge receipt of documents

2.3 I have downloaded and have carefully read the above bid or proposal document(s). I acknowledge receipt of all documents and have signed bid or proposal document(s). (\*) indicates a required field

Submit Entire Response Save draft Compose Message Excel Imp



12. Once acknowledge, line items to respond appear. If not ready to respond, can Save draft

3.0 I hereby:  
• Certify that a) I am authorized to submit this solicitation response on behalf of the firm and party identified in this solicitation response as the bidder or proposer, b) the certifications provided in this response are either included with this solicitation response or already on file at the LAUSD, and c) the information provided in those certifications is current and the information is true and correct.  
• Acknowledge that a) I have read and understand the contract terms and conditions applicable to this solicitation and included on the bid or proposal documents, and agree to be bound by the terms and conditions of the contract, including the terms and conditions, will form a legally binding contract.  
Do you acknowledge to the statements?

Do you acknowledge to the statements? (\*) indicates a required field  
Submit Entire Response Save draft Compose Message Excel Import

13. When ready to respond, go to section 2.4 Submit Bid Documents and attach file/bid documents

2.4 **Submit Bid Documents:** Upload your completed and signed Bid Documents by clicking on 'Attach a file'.



14. After attaching file/bid documents go to section 3.0 and certify you are authorized to submit the solicitation response

2.4 **Submit Bid Documents:** Upload your completed and signed Bid Documents by clicking on 'Attach a file'.

3.0 I hereby:

- Certify that a) I am authorized to submit this solicitation response on behalf of the firm and party identified in it which this responds to are either included with this solicitation response or already on file at the LAUSD, and correct; and
- Acknowledge that a) I have read and understand the contract terms and conditions applicable to this solicitation response, and b) this solicitation response constitutes a legally binding, irrevocable offer to the LAUSD solicitation document, including the terms and conditions, will form a legally binding contract. Do you acknowledge to the statements?

Do you acknowledge to the statements? (\*) indicates a required field

Submit Entire Response Save draft Compose Message Excel Import

\* CMAS\_Before You Apply Guide.pdf Update file Delete file

licitation document toifications are true and s unless otherwise noted in e together with the

\* Unspecified Unspecified Yes, I certify and acknowledge to the statements.

15. Once acknowledged, click on **Submit Entire Response**. A pop up will appear and confirming your selection. Click **OK**. You will see a green banner confirming your submission.

2.4 **Submit Bid Documents:** Upload your completed and signed Bid Documents by clicking on 'Attach a file'.

3.0 I hereby:

- Certify that a) I am authorized to submit this solicitation response on behalf of the firm and party identified in it which this responds to are either included with this solicitation response or already on file at the LAUSD, and correct; and
- Acknowledge that a) I have read and understand the contract terms and conditions applicable to this solicitation response, and b) this solicitation response constitutes a legally binding, irrevocable offer to the LAUSD solicitation document, including the terms and conditions, will form a legally binding contract. Do you acknowledge to the statements?

Do you acknowledge to the statements? (\*) indicates a required field

Submit Entire Response Save draft Compose Message Excel Import

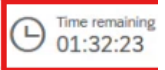
✓ Submit this response? Click OK to submit. OK Cancel

Doc1195295408 - GG-TABLES-SEND AND RECEIVE

✓ Your response has been submitted. Thank you for participating in the event.

Revising a response

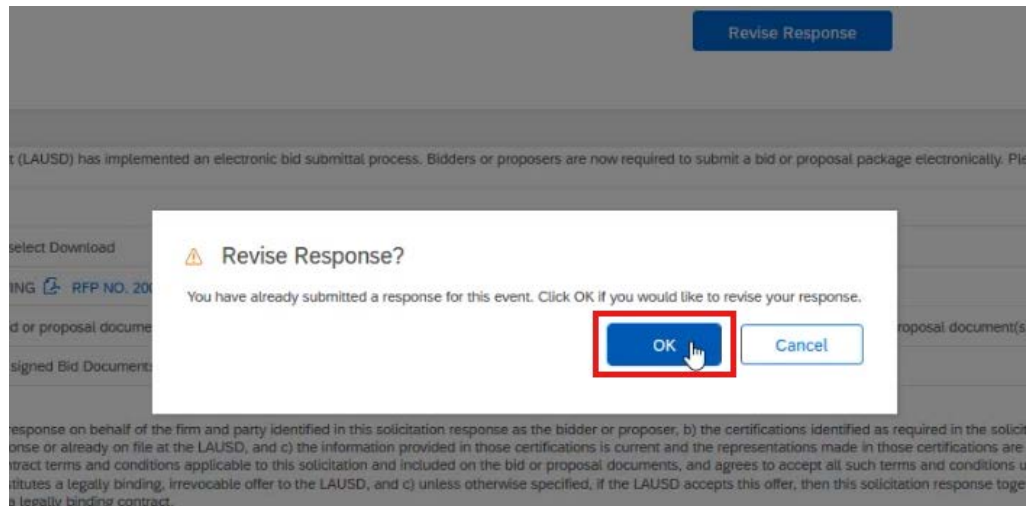
- 1. To revise a response, check how much time is remaining and click the



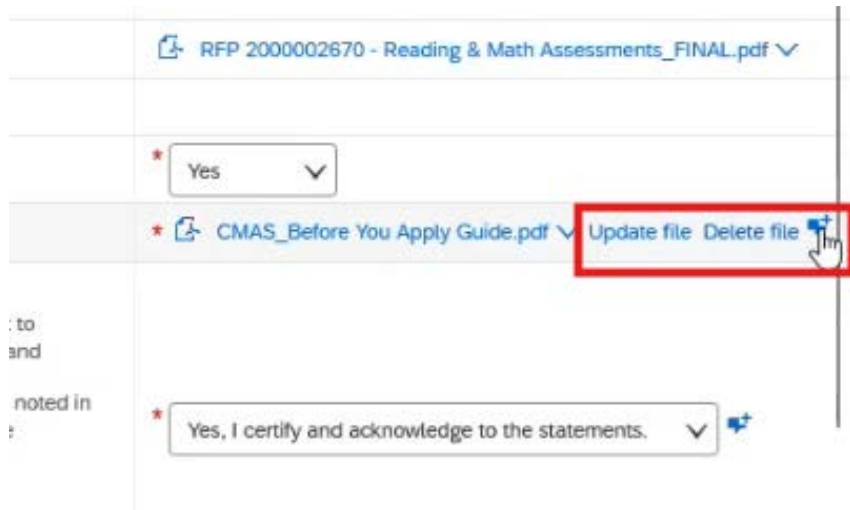
Revise Response button.\*

\*As long as the revised response is within the time frame it can be revised multiple times.

- 2. Confirm you want to revise the response and click OK.



- 3. From here you will now be able to update or delete the response files submitted. Click either Update file or Delete File.



4. This will route to another

[< Go back to LAUSD - TEST Dashboard](#)

view where you can attach

### Update Attachment

or drag the updated

Enter the location of a file to add as an **Attachment**. To search for a particular file, click **Browse...** Whi

document file. Click **OK**

Attachment:  No file selected.  
Or drop file here

when finished.

**NOTE:** You **CANNOT** attach multiple files. Existing file will be replaced. If you want to replace the existing file, the new file **will need to contain a different file name.**

***IF*** you need to attach multiple files, put them in a folder, create a zip folder then attach the file.

Max File size:100MB

5. Once you have attached

the new file, Click on

**Submit Entire Response**

and confirm **OK**.

2.3 I have downloaded and have carefully read the above bid or proposal document(s). I acknowledge that

2.4 **Submit Bid Documents:** Upload your completed and signed Bid Documents by clicking on 'Attach a

3.0 I hereby:

- Certify that a) I am authorized to submit this solicitation response on behalf of the firm and party identified in this response and that all information provided in this response is true and correct, and b) this solicitation response and all attachments thereto are either included with this solicitation response or already on file at the LAUSD, and
- Acknowledge that a) I have read and understand the contract terms and conditions applicable to this solicitation response, and b) this solicitation response constitutes a legally binding, irrevocable offer to the LAUSD, including the terms and conditions, will form a legally binding contract.

Do you acknowledge to the statements?

(\*) indicates a required field

### Composing a Message and viewing a Response

1. To compose a message to the project owner click on **Compose Message** in the event page.

The screenshot shows a web interface titled "All Content". It contains a list of items under a "Name" header. Item 1.0 is "Greetings Vendors! The Los Angeles Unified School District (LAUSD) has implemented an electronic follow the instructions in the Bid Documents section." Item 2.0 is "Bid Documents" with a dropdown arrow. Under 2.0, there are sub-items: 2.1 "Bid Documents - To download, click on References and select Download", 2.2 "Addendum No. 1 to GG-TABLES-SENDING AND RECEIVING" with a link to "RFP NO. 2000002558 - Addi", 2.3 "I have downloaded and have carefully read the above bid or proposal document(s). I acknowledge", and 2.4 "Submit Bid Documents: Upload your completed and signed Bid Documents by clicking on!". Item 3.0 is "I hereby:" followed by a bullet point: "Certify that a) I am authorized to submit this solicitation response on behalf of the firm and par responds to are either included with this solicitation response or already on file at the LAUSD, i". At the bottom of the list, a blue button labeled "Compose Message" is highlighted with a red rectangular box.

2. This will route to another page where you can compose your message and attach a file (if needed). Hit **Send** when finish.

The screenshot shows a "Compose New Message" form. At the top left, there is a link "< Go back to LAUSD - TEST Dashboard". The form fields are: "From: 2SIGMA SCHOOL INC (Cameron Distributor)", "To: Project Team", and "Subject: Doc1195295408 - GG-TABLES-SEND AND RECEIVE TEST". Below the subject field, there is an "Attachments: Attach a file" link. The main body of the form is a large text area with a toolbar at the top containing icons for undo, redo, bold, italic, text color, background color, bulleted list, numbered list, link, unlink, size, font, and a cursor icon. The text area contains a single cursor "I".



# Ariba Support



**A virtual drop-in session has been scheduled Tuesdays and Thursdays from 11 am to 12 pm to provide a walkthrough on how to respond to LAUSD solicitations in the Ariba Business (Supplier) Network.**

You are welcome to attend this drop-in session, and no RSVP is necessary:

[https://teams.microsoft.com/l/meetup-join/19%3ameeting\\_Zml4MjU3ZTYtZmYxNC00MjZhLTk0MGQtNDljNTg3YmNlMzQ4%40thread.v2/0?context=%7b%22Tid%22%3a%22042a40a1-b128-4ac4-8648-016ffa121487%22%2c%22Oid%22%3a%22ec989ceb-0c29-4836-86b7-03f004059bc2%22%7d](https://teams.microsoft.com/l/meetup-join/19%3ameeting_Zml4MjU3ZTYtZmYxNC00MjZhLTk0MGQtNDljNTg3YmNlMzQ4%40thread.v2/0?context=%7b%22Tid%22%3a%22042a40a1-b128-4ac4-8648-016ffa121487%22%2c%22Oid%22%3a%22ec989ceb-0c29-4836-86b7-03f004059bc2%22%7d)



# RFQ/Bid Point of Contact

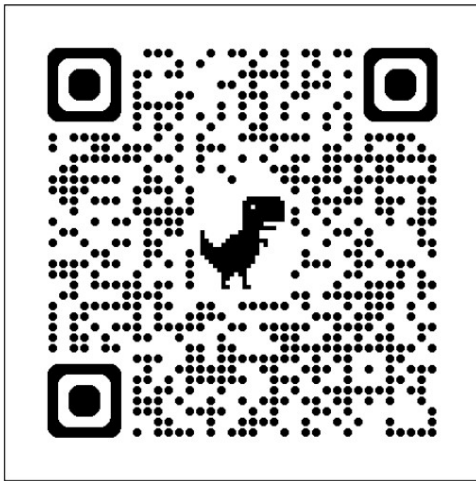
- Los Angeles Unified School District
- Procurement Services Division
- Facilities Contracts
- 333 South Beaudry Avenue, 28th Floor , Cubicle 28-129-07
- Los Angeles, CA 90017
- Attn.: Oscar Montes at [oscar.montes@lausd.net](mailto:oscar.montes@lausd.net) and copy [BVDBContracts@lausd.net](mailto:BVDBContracts@lausd.net)

...

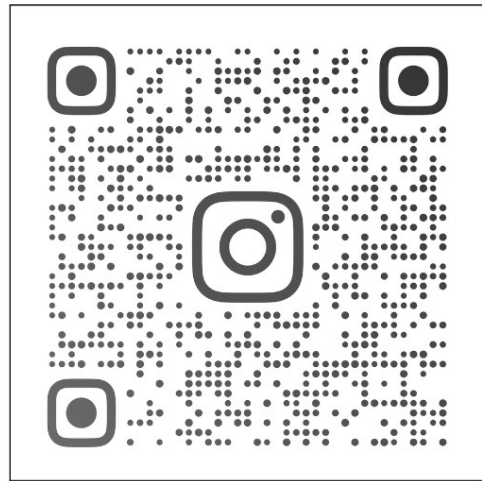
# CONNECT WITH US

ON

## *social media*



LINKEDIN



INSTAGRAM



**LAUSD**  
UNIFIED

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PROCUREMENT SERVICES DIVISION