

SAP Ariba

PROCUREMENT SERVICES DIVISION



Procurement - USER Training

P2P Core
How to Create and
Publish a Formal Bid in
Ariba

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Introduction

The purpose of this job aid is to cover the process of sending and receiving a formal solicitation (bid) via the Ariba system.

At LAUSD, this process is currently completed through the upload of a bid package for release to suppliers. Suppliers then download and view this bid package, update with their responses, then upload as part of their response to the solicitation. After the bid close, the LAUSD representative can access all bid responses, score them offline, and then process an award from the system.

Public bids, which are open to the public rather than being limited to a small group of invited suppliers, include an additional process to post the event to the Ariba Discovery Network. This process is covered in a separate training.

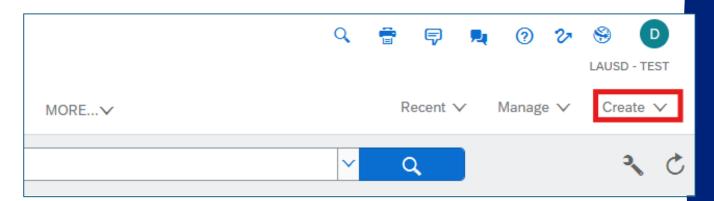
Create a Guided Sourcing Project

1

To begin, you will need to create a **Guided Sourcing Project.**

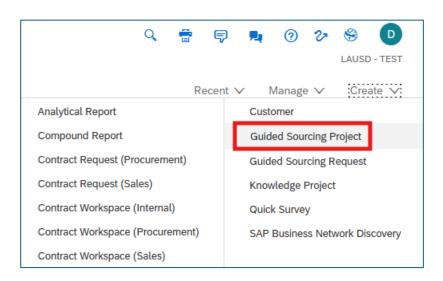
- A project is a container that enables you to maintain all documents and information for an item such as an SAP Ariba Sourcing Event.
- Projects enable multiple users to work on the same documents or events with defined roles and processes.
- With projects, you can specify what tasks must be completed, who is responsible for completing a task, and when a task must be completed.

After logging into Ariba, navigate to the 'Create' menu at the top right of your P2P Core home screen. **Click Create** to open the menu.



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From the Create dropdown menu, select 'Guided Sourcing Project'.



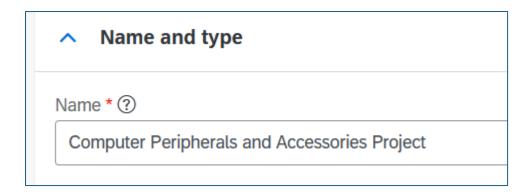
Next, we will **complete all necessary fields** and select a template to create the project. Required fields are indicated via a red asterisk.

Reminder: the Project is an internal working document and is not visible to suppliers.



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Begin by creating a **Name** for the Sourcing Project. It's helpful to be descriptive and align with the title for your sourcing event for ease of reporting and navigation. It may be helpful to add 'Project' to the title to simplify searches and navigation.



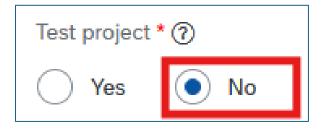
You also have the **option to 'Copy an existing project**'. If you had a similar project in the past, you have the option to copy it. This will autofill selections based on the previous project, but you will still be able to edit them before creating the project.

Copy an existing project

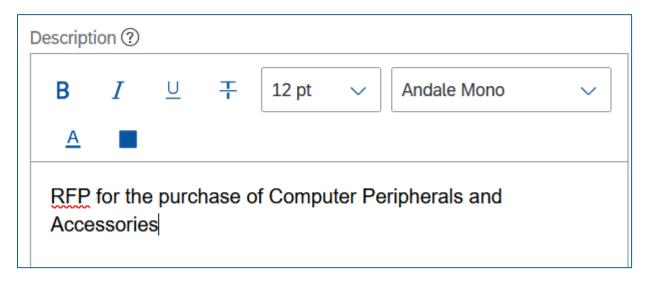
Preview projects to copy

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The radio selection for '**Test project**' should remain set to '**No**'. Any test projects would be created in the test environment, not in the live production system.



Add an optional **Description** in the free-text field as required.

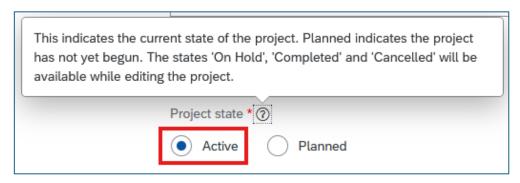


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Project type is defaulted and should remain set to 'Full project' to ensure maximum functionality.



It's recommended to keep the 'Project state' set to 'Active'. If you set it to 'Planned', you will need to edit it when you are ready for the bid to go live.



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Scroll down to complete the section 'Project Details'. There is an option to indicate a 'Predecessor project'. If this does not apply to your project, leave it blank. If your Project was created as a follow-on event from a previous project, this will already be filled.

This is used if, for example, a first public sourcing project/bid was created to establish a short-list of suppliers, and you are now creating the second. It can also link Sourcing Requests or other Ariba documents which triggered the Sourcing Project.

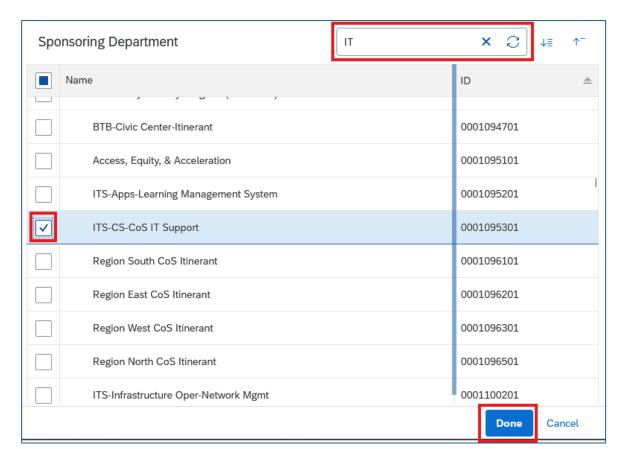


The first required field is the **Sponsoring Department**. Click the icon with 2 boxes next to the field to open the search box.

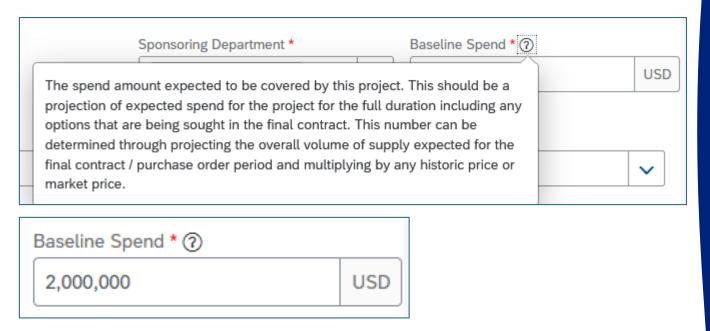


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Search for the **Sponsoring Department(s)** for your solicitation. You may search by entering the location # or name in the search bar. **Click the checkbox** next to the department(s) and click '**Done**' when you are finished.

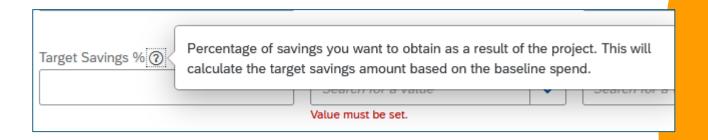


The 'Baseline Spend' is also a required field. Use this field to indicate the maximum budget for this project.

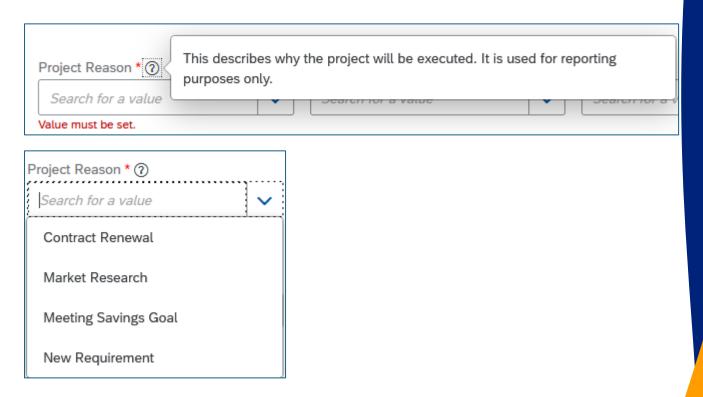


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The '**Target Savings %'** is an optional field. Here you may enter the % savings you would like to actualize between the Baseline Spend and Final Award Value.



The '**Project Reason**' field is required and indicates the reason for the project. Click the dropdown arrow, then click the applicable selection for your Project.



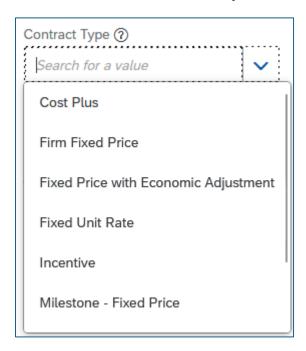
<u>Contract Renewal</u> – Is used when an existing contract is due to expire and needs to be bid/sourced again.

<u>Market Research</u> – Is used when conducting market research (ex: Request for Information)

<u>Meeting Savings Goal</u> – Is used when trying to strategically source an existing item/service for better pricing

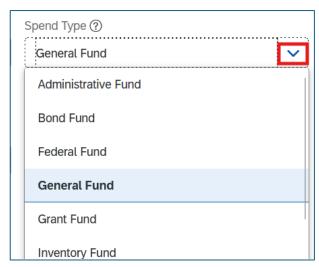
New Requirement – Is used for new projects which didn't previously have a contract or award in place

The 'Contract Type' field is an optional selection where you can indicate the type of contract you anticipate to result from this sourcing project. Make the selection which pertains to your project.



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The '**Spend Type**' field is another optional field, click the dropdown menu and make the selection which matches your project.

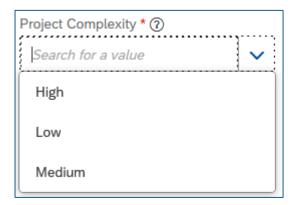


The 'Project Complexity' field requires a selection. Use this field to indicate the level of complexity for your project.

For example, if you know there is a limited source of supply for your items you may prefer to note the complexity as high since you will need to engage in additional market research and supplier outreach.



The complexity of the project is a relative measure of the number of stakeholders, the number of locations/countries, the number and complexity of the business units, the complexity of regulations for the supply, the overall risk levels and any other factors that may cause increase the time and/or resources required for the project.

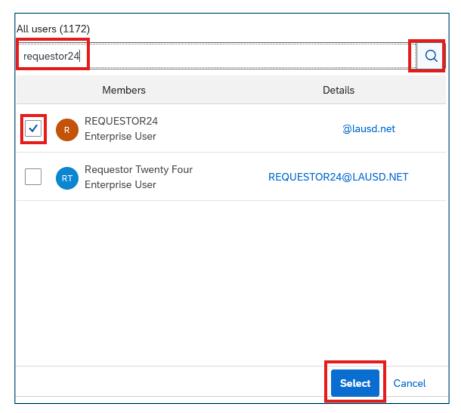


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The '**Sponsor Contact Person**' field is required.
Click the icon of the two boxes to open the search window.



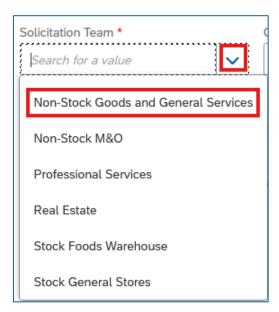
Type your **search** in the bar. You may search by full or partial name, or by the user's email. When you have found them, click the checkbox to the left of their name(s). You can make multiple selections and searches, then click '**Select**' when you are finished.



You may remove or add additional sponsor contacts as needed.

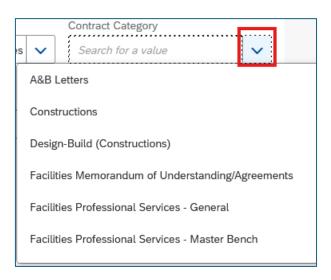


The 'Solicitation Team' is also a required entry. Click the dropdown arrow, then make the applicable selection from the menu which opens.



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The 'Contract Category' field isn't required, but it's best practice to complete this field to support reporting. Click the dropdown arrow and make the most applicable selection.

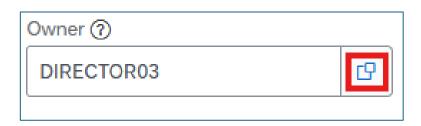


The 'Agreement Type' field is also optional, but it's best to include all the information you can for reporting. Click the dropdown arrow, then make the most applicable selection.

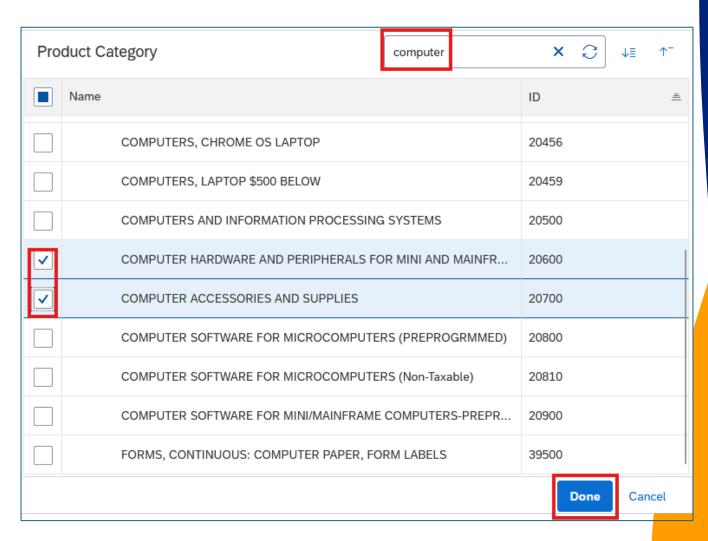


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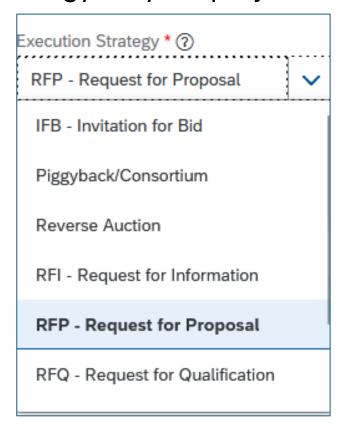
The 'Owner' field automatically populates with your username as the person completing the entry. You may change it if required by selecting the icon with the two squares and making your new selection.



The 'Product Category' field is required and allows for multiple selections. Click the icon with the two boxes to open the search window. You may search by commodity code/product category number or description. Click the checkbox to the left of those which align with your Solicitation.



The 'Execution Strategy' field is required. Click the dropdown arrow to open the menu. Select the bid strategy for your project.



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The 'Anticipated Contract Effective Date' is optional, but it's best practice to note your projected contract effective date to help drive your project timeframes.





The next selection is the **Template** for your solicitation.

IMPORTANT: you **cannot** change this selection after creating the project and the template selection will affect your subsequent bidding events.



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LAUSD currently has 4 available **sourcing templates**. Select the template which supports your specific bid. You should know at the time of project creation the solicitation method you will use for your bid.

Please see the next page for a description of each template.

LAUSD Bid Submittal Template (Discovery)
LAUSD Bid Submittal Template (Full Guided)
LAUSD Sealed Bid Submittal Template (Full Guided)
LAUSD Sealed Bid Submittal template (Discovery)

If the template has '**Sealed**' in the title, it should be used for only sealed bids where the Buyer/CAA cannot view the submitted responses until the bid event has ended.

If the template *does not* say sealed and only has **LAUSD Bid** in the name, it will not be sealed and Buyers/CAAs can view Supplier responses as soon as they are received.

If the template has (**Discovery**) at the end, creation of a Discovery posting is required before the event can be published. Only select these templates if there is the requirement for public availability of the bid. Meaning, any supplier may view and respond to the bid.

If the template has (**Full Guided**) at the end, it is a private event held only in Ariba. The only suppliers who will view and respond to this event are those who were invited. This requires that suppliers be fully registered in Ariba and with LAUSD to be invited to the event.

In this example, we are creating a Request for Proposal (RFP) which is not sealed, and we will assume we already have a short-listed group of suppliers to invite so we will not include a public posting to Discovery.

Please note that the creation of a Discovery Posting is covered in a separate training.



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When you have finished completing the Project fields and selecting your template, click the 'Create' button at the top right of your screen.

Remember: your Template <u>cannot</u> be changed after Project creation, so ensure you make the appropriate selection.



How to Manage Sourcing Project Teams

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If needed, you can add additional project owners to the Sourcing Project. You can add your peers as co-owners so they can take action on your behalf. You can also create teams of observers if needed.

If you'd like to **add additional team members**, you can do so by first clicking the icon of 2 people to the right of your Project Title.

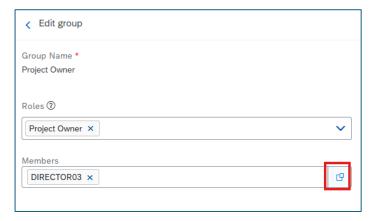


35

To add additional users as **Project Owners**, click the pencil icon next to the Project owner group.

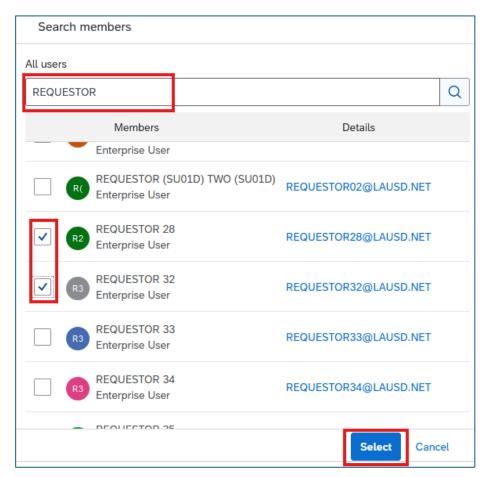


Use the icon with two boxes to add **additional users** to the Project Owner group.

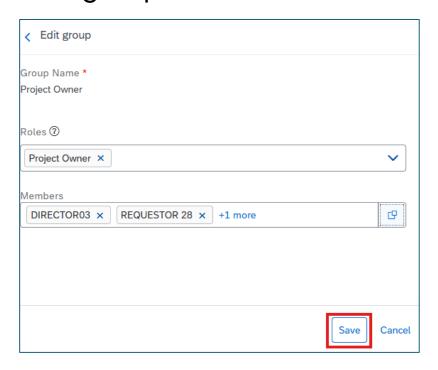


37

Search for the user(s) by name or email, click the checkbox to the left of their name. When you're finished, click '**Select**' in the bottom right.



When you are finished adding users to the Project Owner group, click '**Save**'.



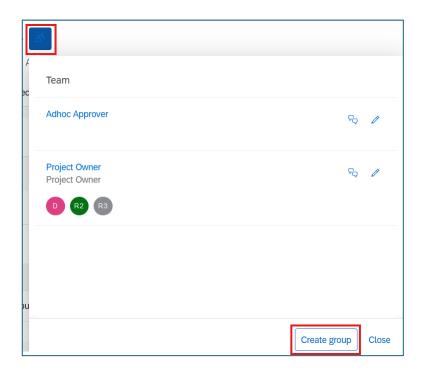
39

You also have the option to add additional Groups. In this example, we'll create an **Observer group** who can only view the project and event.

Important: Be cautious when creating groups to ensure you don't inappropriately provide editing or other access to additional users.



Return to the Project page and click the group icon again. In the pop-up, click '**Create Group**'



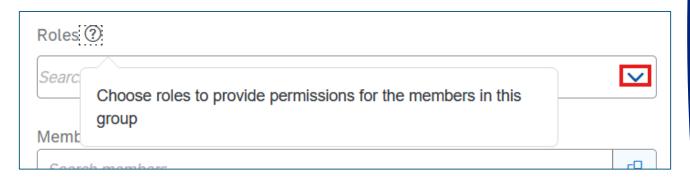
41

First, **name** your new group. We'll name this example group as 'Observers' since we will be providing them with view-only access.



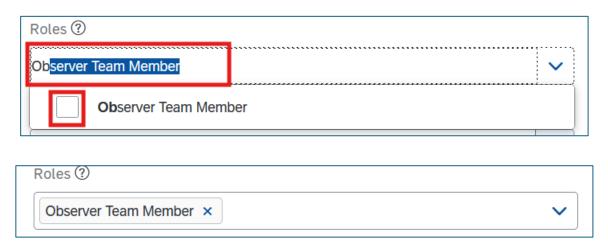
Next, we will select the roles we are providing to this group. Click the downward arrow to review the available **Project Group Roles**.

Remember to be cautious so you don't mistakenly provide more access than intended.



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You may scroll thorough the available roles, or **search** in the search bar. Once you find the role(s) you wish to apply, click the **checkbox** next to the role name.



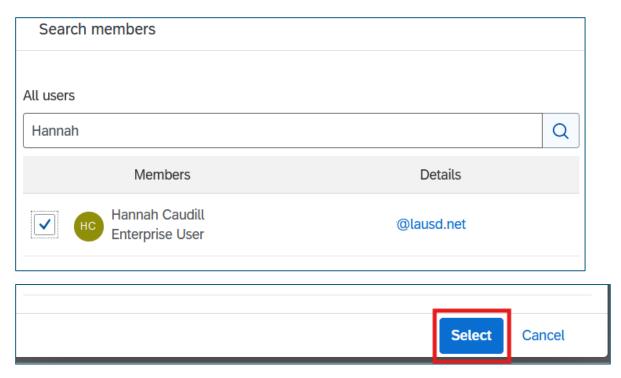


Next, we will select the **Members**, or users, who we want to add to this Project Group. Click the icon with the two boxes to open the search window.

Search members	G
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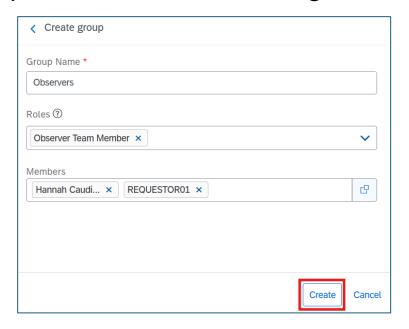
45

Search for the users you want to add by name or email, then click the checkbox to the left of their name(s) to select. You may conduct multiple searches and make multiple selections. When you are finished, click '**Select**'



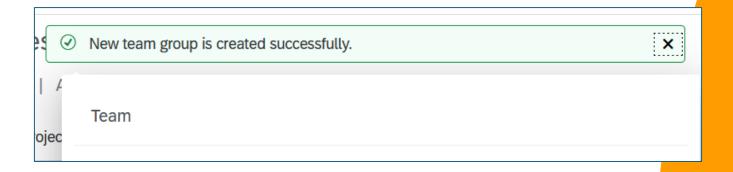


You will be returned to the Group creation pop-up. If you are finished adding members, click '**Create**'.



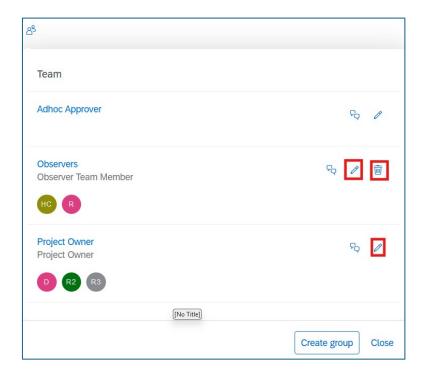
47

The system will display a confirmation notice in green.





You may **edit** your groups or create more at any time by accessing this menu from the group icon next to the project's title. Click the pencil icon next to the group to **edit** it (add or remove members, update roles, etc.). Click the trashcan icon next to groups you created to **delete** them.



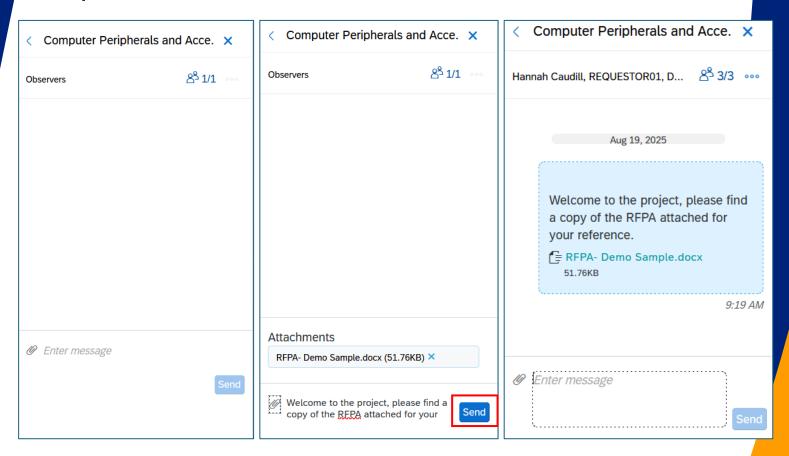
49

You may also use the **Team Messaging** feature to send a message to specific groups. Click the speech bubble icon next to the Team you would like to send a message to.





Type your message in the free text field, and add any **attachments** as needed, then click '**Send**'.



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If you chose to use the group messaging feature, you could discuss items tied to the development of the bid in your Sourcing Project groups. It will only be visible to the users within the group you specify. There is also a Project Message Board, which will be covered in a later section, that is visible to all project members.

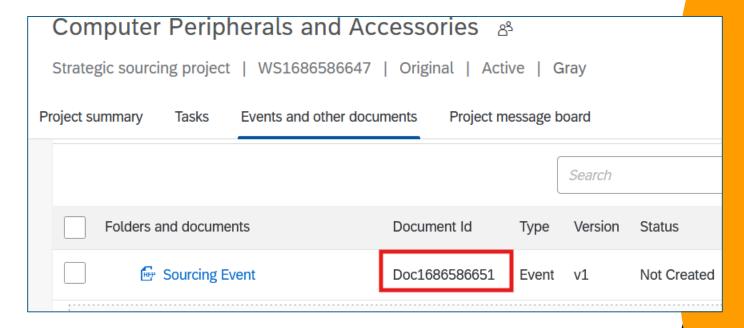
Project Navigation and Features

Now that you have created your Sourcing Project, you can see the unique workspace number assigned to it, which begins with "WS".

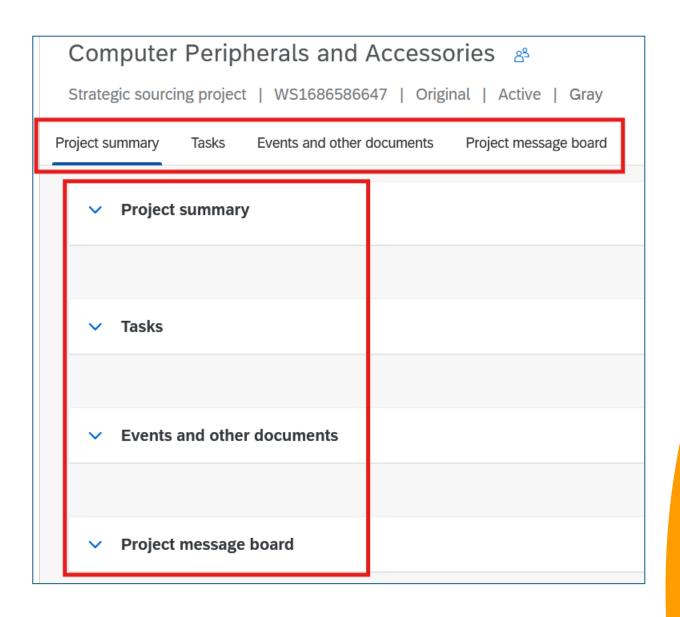
The Title of the Project remains editable, click the title to make changes.



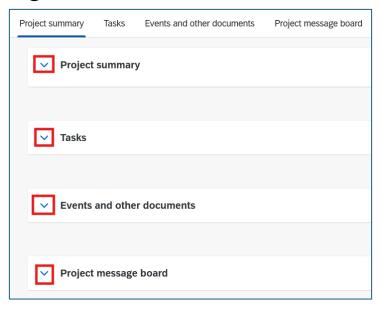
If you need the Doc # of the Sourcing Event, you may scroll down to view it. (Some units use this number as the identifying feature of their IFB or RFP. In the previous system, this was referred to as an RFx number)



The Sourcing Project has a **toolbar** at the top. You can use this to jump to specific sections of the project, or you may scroll down through the sections as they are organized in a linear design.

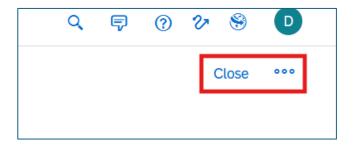


Each section may be **expanded** or contracted using the arrow to the left of the section title.



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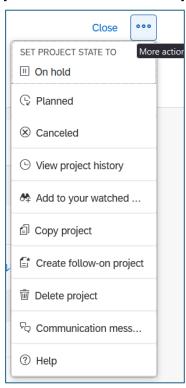
In the top right of the project, you can '**close**' the project and return to the Ariba home page. To see additional options, click the ellipses in the top right.



Project Navigation and Features -Project Actions Menu

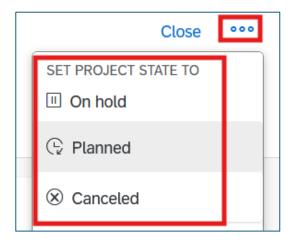
55

The 'More actions' menu will open after clicking the ellipses in the top right of the project screen.

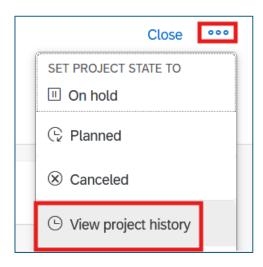


56

This example project is currently Active, to **change the project state**, open the actions menu then click the updated state for the project.

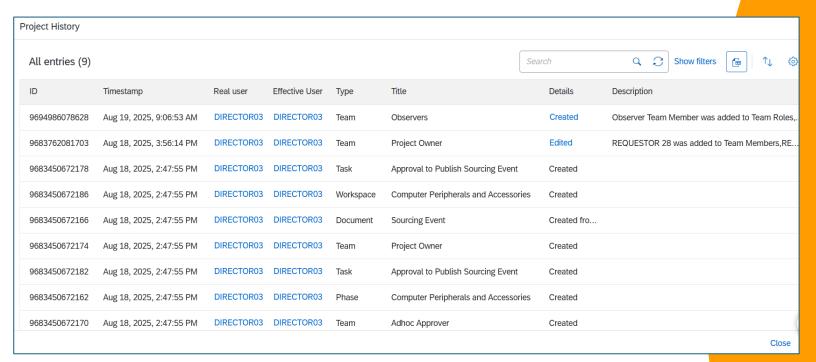


Select 'View project history' to view system-captured detailed history for the project.

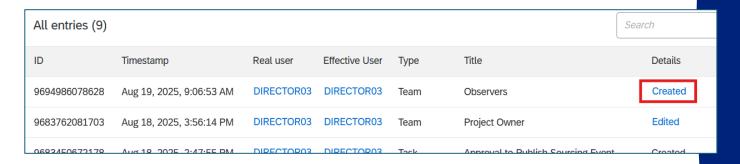


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This example project, we can see the recent creation of the Observer team and the edits made to the Project Owner team.

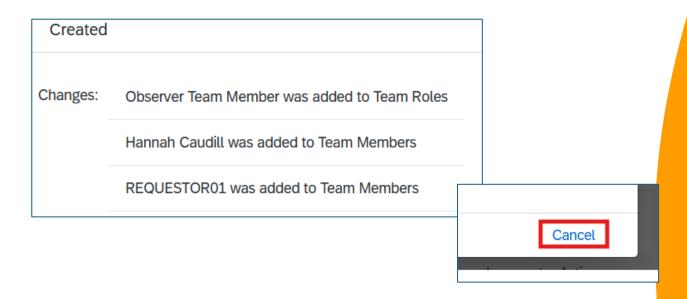


As in other areas of Ariba, text in blue is a link which will provide additional details in a new pop-up window. Click any text in blue to see additional details/records.

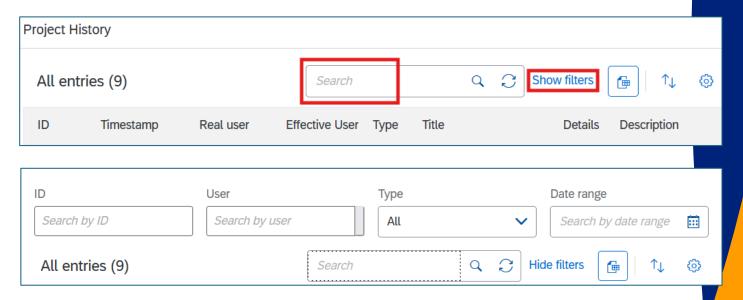


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The pop-up window will display additional details for the changes which were made. Click '**Cancel**' in the bottom right to return to the Project History.



You may **search** the Project History; this includes adding additional search filters by clicking 'Show Filters'. This is especially useful later in the project, when the history has more entries.

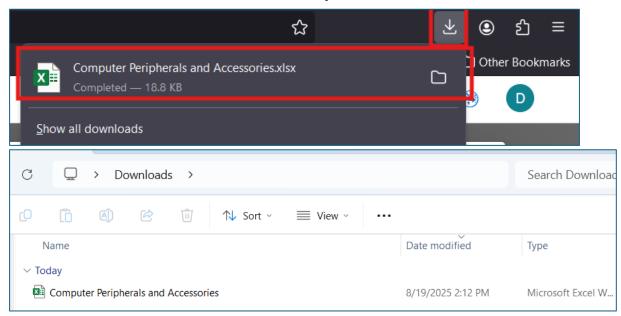


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You may download the Project History, with any filters in place, by clicking the icon with the page and table next to the search bar. Next click 'Export all Rows'.

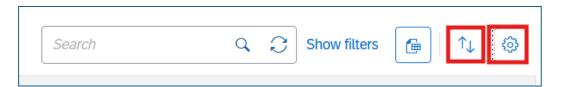


The exported file will **download** and be visible from your browser and/or file explorer.



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Click the arrows icon to **Sort** the Project History. Click the cog icon to change **settings** for which columns should be included.

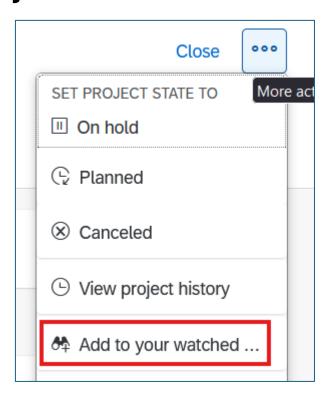


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Click **Close** at the bottom of the Project History to return to the main Project page.

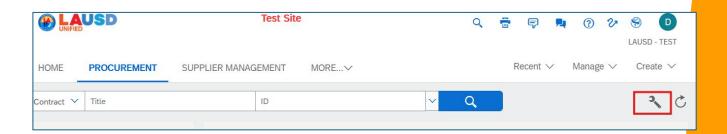


From the 'More Actions' menu, you also have the option to add the project to your '**Watched Projects**'



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You can add a 'Watched Projects' tab to your P2P Home screen by clicking the wrench icon on the P2P Core dashboard.

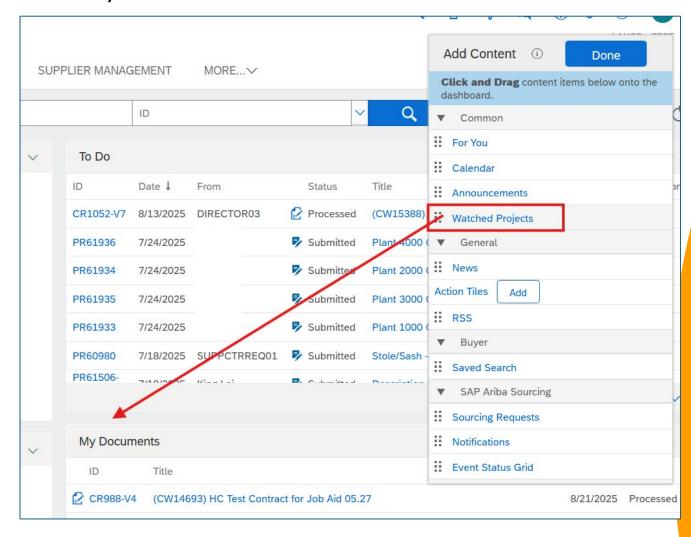


From the Tab Settings menu, click 'Add Content'



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Drag the '**Watched Projects**' option to the area in your Dashboard where you would like it to be displayed. In this example, we'll add it between 'To Do' and 'My Documents'

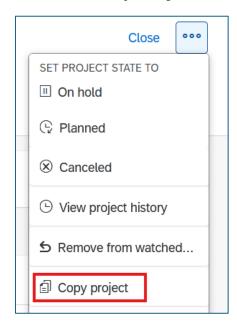


A '**Watched Projects**' window is now visible on the P2P Dashboard. Click the project name to open it and continue.

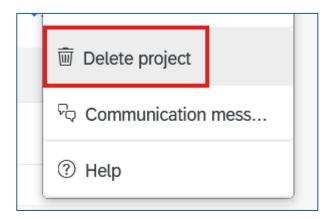


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From the Project Actions menu, you may also 'Copy project'. This allows you to create a copy of the current project to help you save time when creating a similar project in the future.

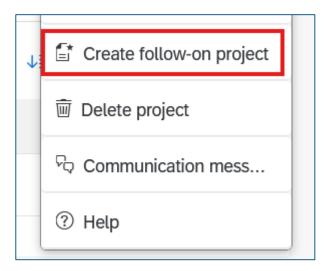


From the Project Actions menu, there is also the option to '**Delete Project**'. A project can only be deleted if there has not yet been action taken on its tasks.

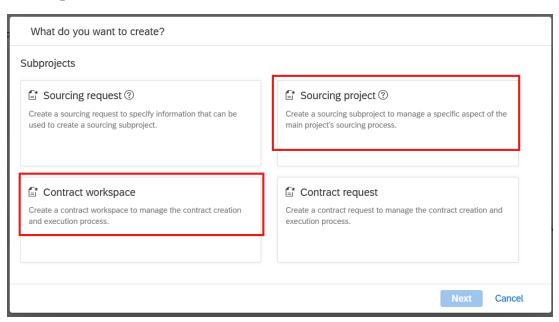


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From the Project Actions menu, you may also 'Create follow-on project'.



Currently at LAUSD, the only **Follow-on projects** which would be used after an initial sourcing project are **Sourcing project** or **Contract Workspace**.

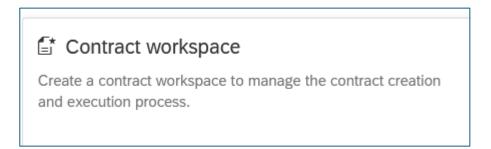


75

A **Follow-on Sourcing Project** would be created to initiate the second part of a multi-round process.

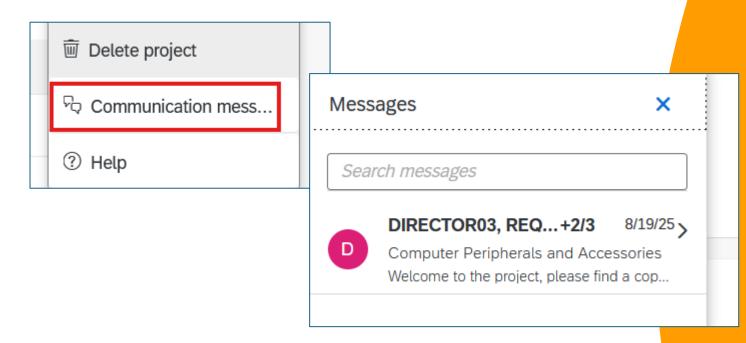
For example, a Request for Qualification was created as an initial project and following award of it's Sourcing Event, a Follow-on Project is created for the Second Sourcing project and event with the short-listed suppliers.

A **Follow-on Contract Workspace** would be created to initiate the creation of the contract which resulted based on the award of this Project's Sourcing Event.



77

The 'Communication Messages' action displays the messages created in the Teams function. We can see the communication we created previously while reviewing the Project Teams features.



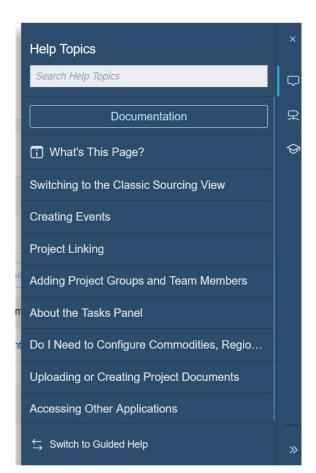
The '**Help**' action is an excellent feature if you need guidance or additional resources.



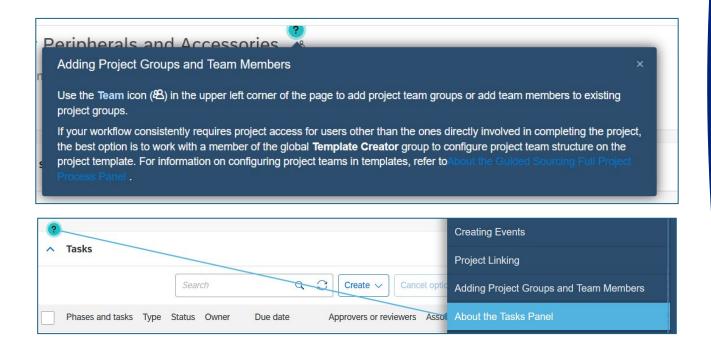
79

After clicking the '**Help**' action, a Help resource library will appear on the right of your screen. You can search topics, and review documentation about Sourcing projects.

Please note that these resources are generic to SAP, and some functions and features in the system may have been customized for LAUSD.

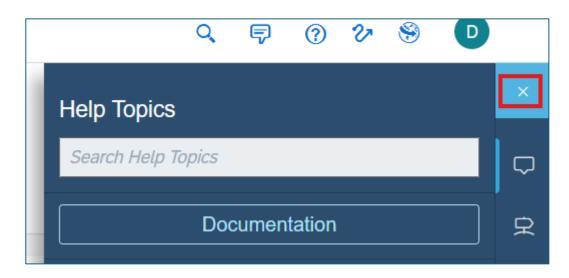


With the Help menu still open, hover over any areas in the Sourcing Project with (?) to access resources specific to that area. Ex:



81

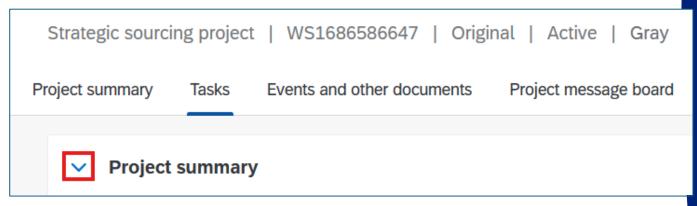
When you are finished. Click the 'x' in the Help ribbon to close.



Project Summary

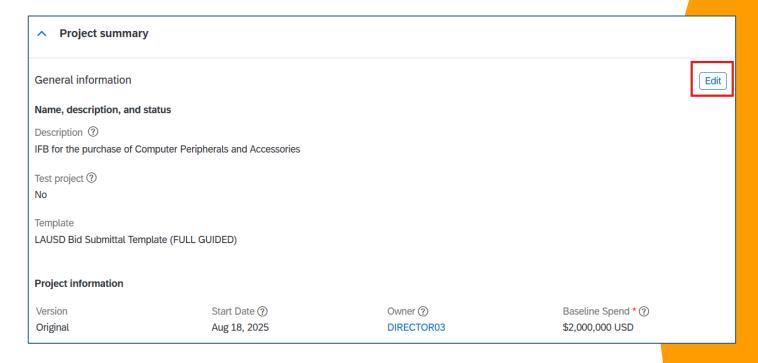
82

To view the '**Project Summary**' click the arrow next to the section header to expand the section.

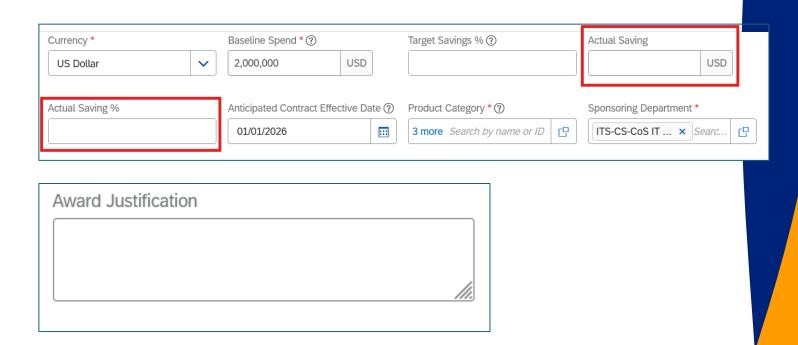


83

This section consists of the entries made during project creation. You may edit this section by clicking '**Edit**' in the top right.

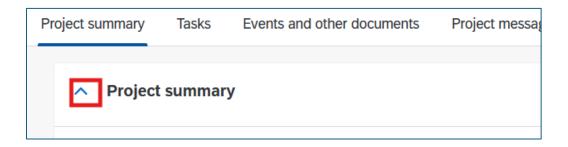


There is functionality available where you can return to this area after award and update details such as **Actualized Savings** and **Award Justification**.



85

When you are finished viewing or editing the Project Summary, you may **minimize** this section by clicking the arrow next to the Section title.



How to Manage Sourcing Project Tasks

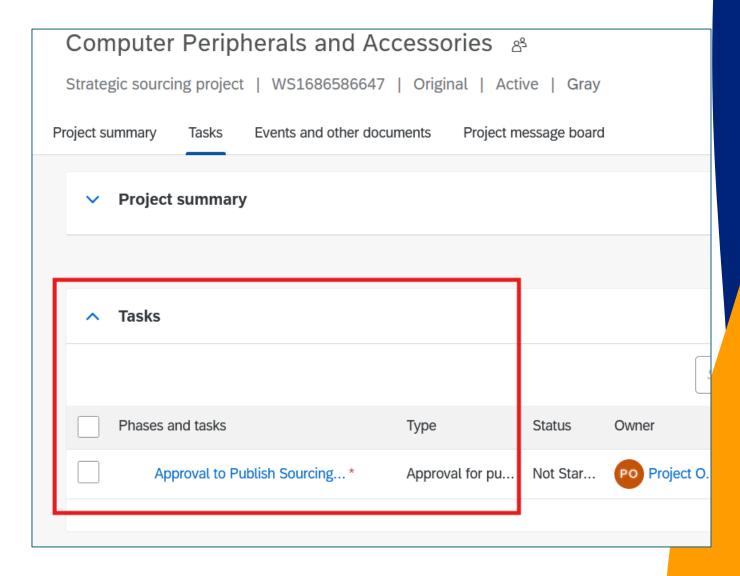
86

In Ariba, a **task** is an action assigned to a user to be completed, such as completing a form or reviewing or approving a document. Tasks can be organized in **phases**, so that a task or group of tasks is activated in a specific order. Tasks can be created manually or be tied to the template used to create the project.

A project can contain the following types of tasks:

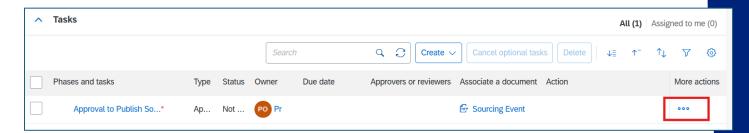
- To Do
- Notification
- Document
 - Review tasks
 - Approval tasks
 - Negotiation tasks
 - Publish Document tasks
 - Signature tasks (available only in SAP Ariba Contracts projects)

The Tasks section is located below the Project Summary. At the time of publishing this guide, the only template-generated task is for approval to publish the Sourcing Event.



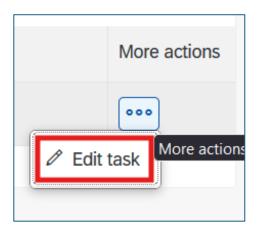
First, we'll review how to add an approver to the existing approval task. Then, we'll cover how to manually add additional tasks.

Click on the ellipses to the right of the approval task to open the 'More actions' menu.

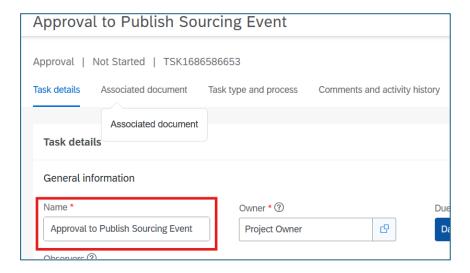


89

Select 'Edit Task' from the menu.

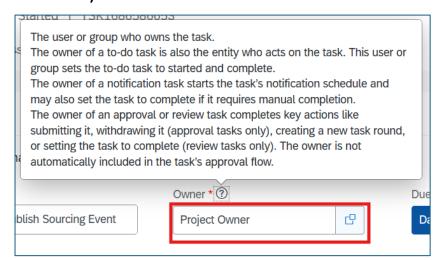


This task was generated automatically because it is tied to the Sourcing templates created for LAUSD, but we are still able to make edits. The current **name** is 'Approval to Publish Sourcing Event', we will leave the name as-is, but the option is available to edit.

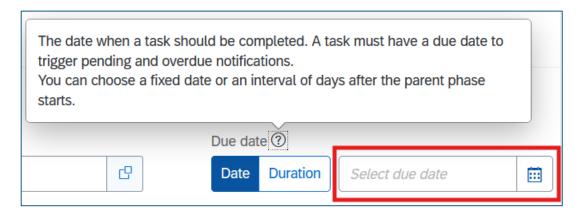


91

The '**Owner**' field is automatically set to the project owner. This should remain as-is. As the project owner, you are responsible for the project, its events, and the associated tasks.

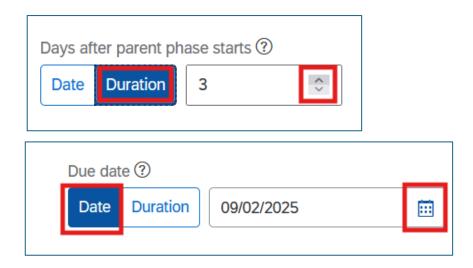


While the **Due Date** field is optional, if you want reminders to be sent to the approver(s), you need to set the due date.

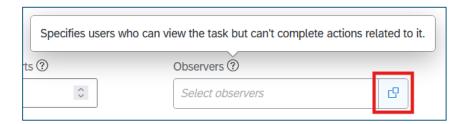


93

If there are predecessor tasks before the task you are editing, you can set the due date by 'duration' to indicate the number of days for notification after the predecessor task is completed. Otherwise, you can set a specific date using the calendar.

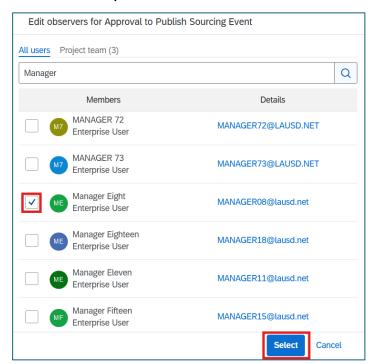


It is optional to add additional users as **Observers** for this task. For this example, we'll say our Director needs to approve the task, but our manager wants to see the progress. We will add the manager as an Observer for this task. Click the icon with two squares in the observers field to open the search.

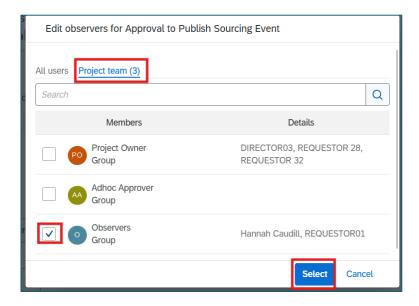


95

In the 'All users' tab, you may search for users via name or email. When you find them, click the open checkbox next to their name. You may make multiple selections. When you are finished making selections, click 'Select'.

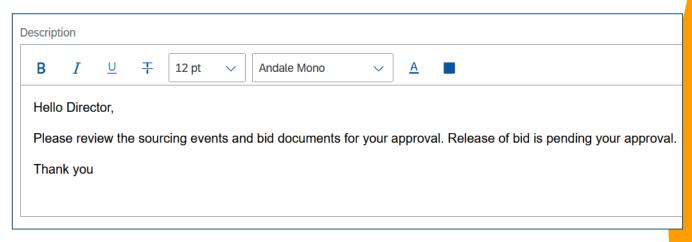


From the '**Project team**' tab, you may also select any of the teams tied to your project to add as an Observer for the task. Click Select to submit your selections for Observers and return to the Project.

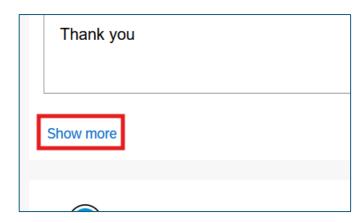


97

The '**Description**' field is optional but can be used to describe the action requested.

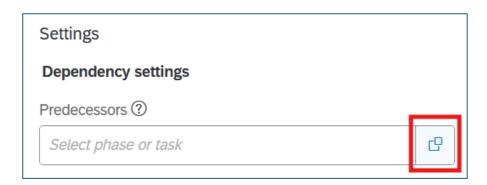


There are additional settings available after clicking 'Show more'.

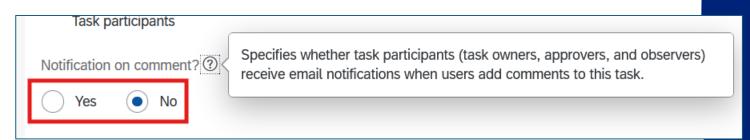




Here you can add a **Predecessor** task or phase of tasks which will trigger this task to activate.



You may choose whether the users associated with this task will receive a **notification** if a comment is left on this approval task. This may be helpful in case the approver leaves notes in a comment requesting changes prior to approval.

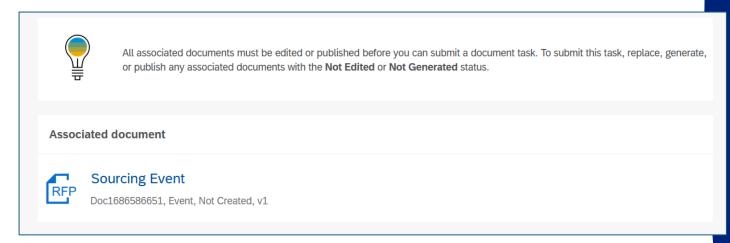


101

When you are finished updating the additional settings, you can click '**Show Less**' to minimize the menu. Make sure to click '**Save**' to finalize the changes you made to the Task Details.

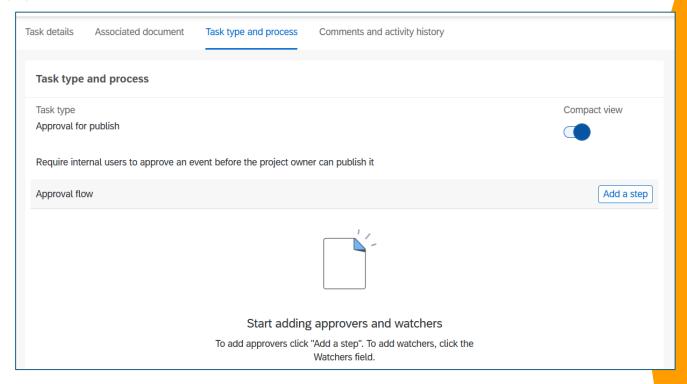


The 'Associated document' section references the document tied to the task. In this example, the task is "Approval to Publish Sourcing Event". The Sourcing Event must be created and submitted to trigger this approval task.



103

The 'Task type and process' section is used to add approvers to the workflow.



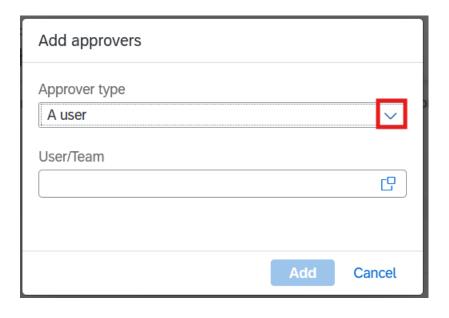


This task doesn't currently have an approver assigned. We will add the Director as in our example. Start by clicking 'Add a step'

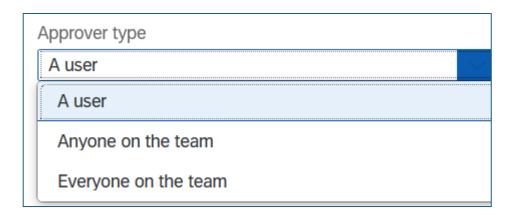




You may first select the 'Approver Type'.

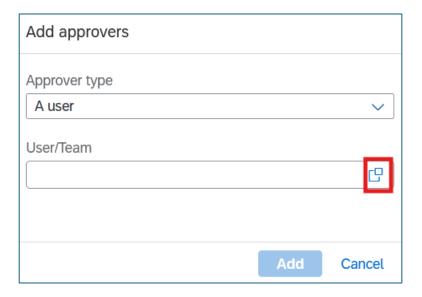


Use 'A user' to search for an individual or group to add as an approver. Use 'Anyone on the team' to add a team where anyone included in that team can approve the task. Use 'Everyone on the team' to add a team where each person on the team must approve the task.



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To add the Director for this example, we'll select 'A user' for the Approver Type and then click the icon with 2 squares in the 'User/Team' field to **search** for them.

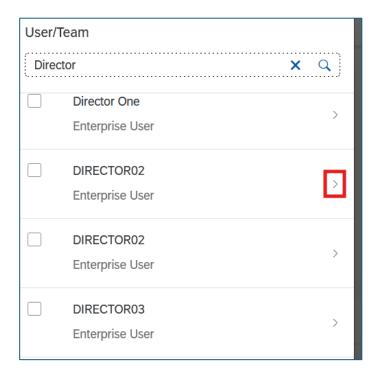


Search for the approver using their name or email address.



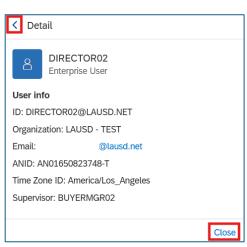
109

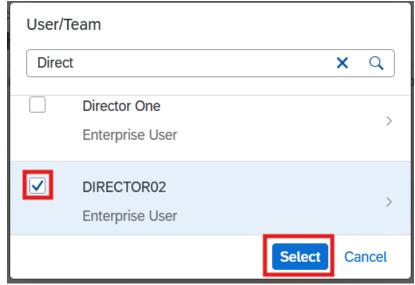
To view additional **details** about the user to ensure you're making the correct selection, click the arrow to the right of their name.





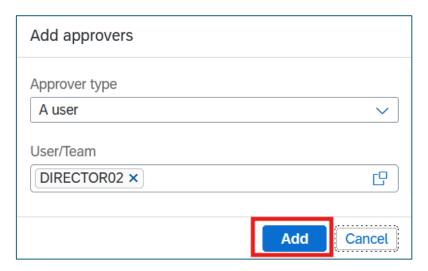
Click the back arrow or 'Close' to close the details and return to your search. Click the checkbox next to the name(s) of the users and or groups who should be added as the first step for approvals. When you are finished, click 'Select'.



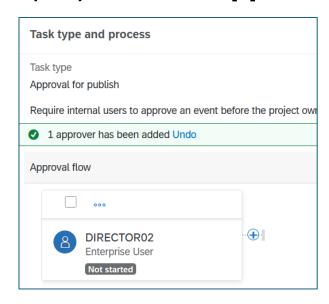




Review and confirm your selections, then click 'Add' to add the to the approval flow.



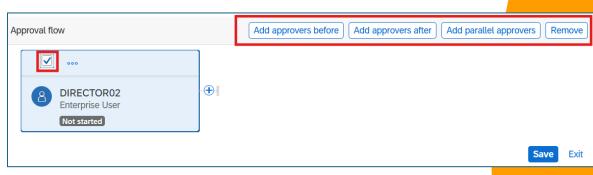
You will see a green confirmation that the approver has been added, and you will now see them displayed in the **approval workflow**.



113

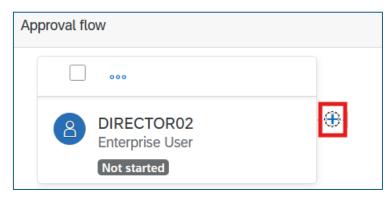
Click the ellipses, or check the approval stop checkbox to see additional options for adding **more approvers**.





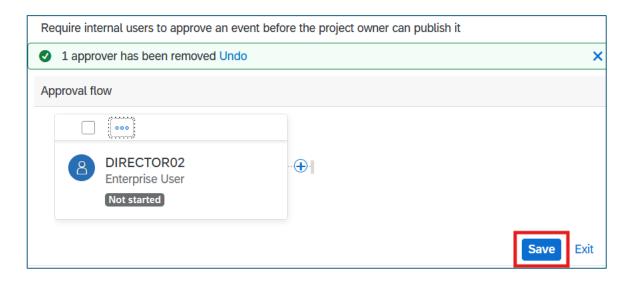


You can also add an **additional approver** by clicking the plus sign (+) next to the existing approver.



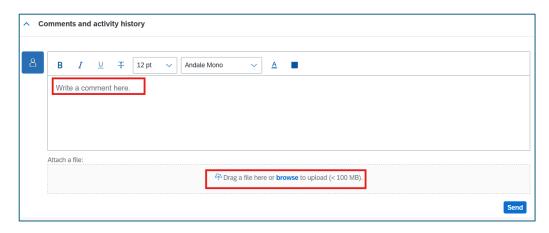
115

When you are finished making changes, click 'Save'.



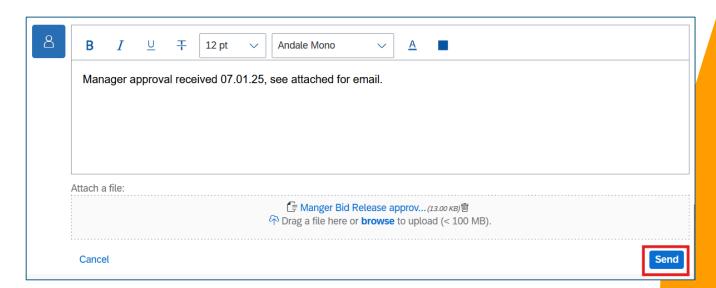


You may also add **comments** and/or **attachments** to the approval task for users to review.



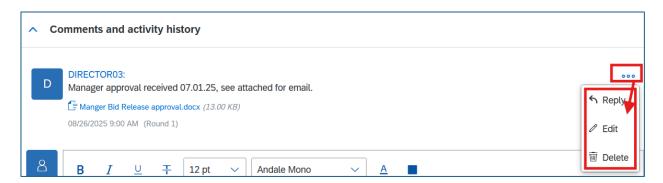


After adding your message and uploading any attachments, click '**Send**'.



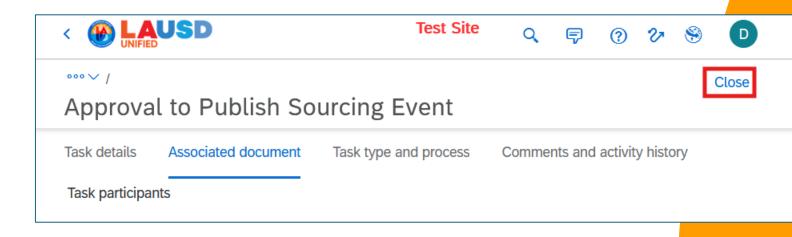


You may **Edit** or **Delete** comments you posted. You may **Reply** to your own comments, or those left by others.

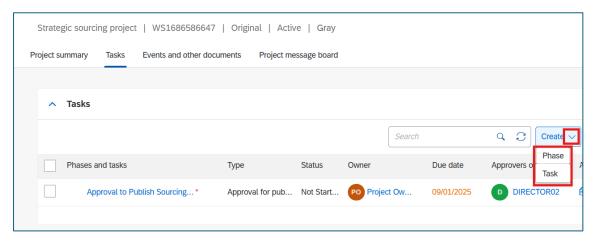




When you are finished editing the task, click '**Close**' in the top right to return to your project.



You may **create additional tasks** by selecting the 'Create' menu in the Project's Task section. Next, select whether you'd like to create a phase or a task.



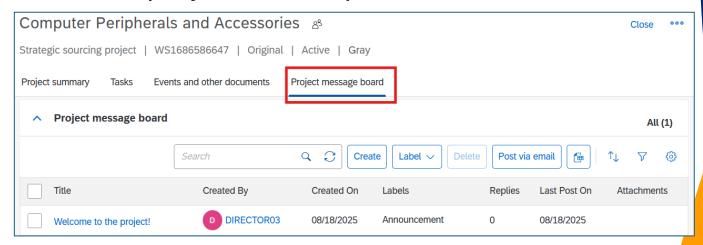
For additional details and documentation regarding tasks in Ariba, please review the following Help page from SAP.

<u>SAP Help – Strategic Sourcing – Management of</u> Tasks

Project Message Board

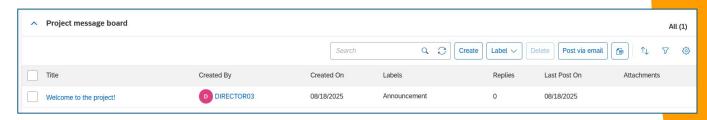
121

At the bottom of the Project page, there is a **Project Message Board** section. A project message board enables users to create and view messages for a project. Messages are grouped into topics. The message board allows the team to develop the solicitation project in the system.



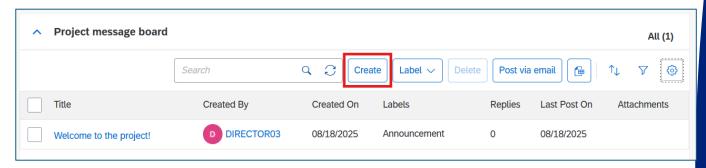
122

Currently, the LAUSD Sourcing templates trigger a welcome announcement when the project is created. This announcement is visible in the Project message board section.



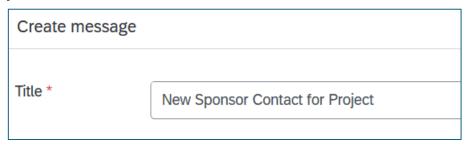


To Create a new message, click 'Create'.



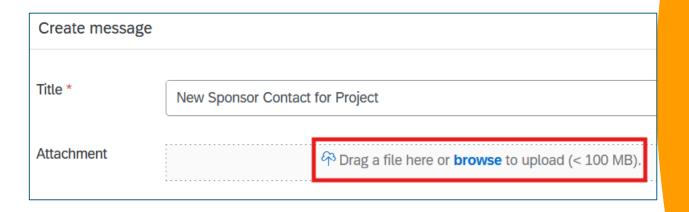
124

Begin by adding a **Title** for the message or Announcement. This is a required field as indicated by the red asterisk.

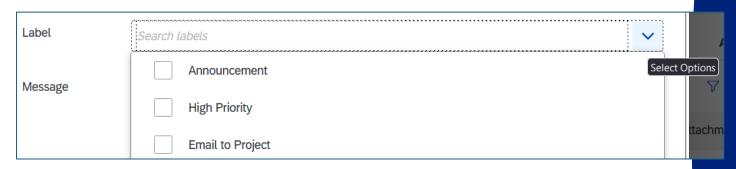


125

You may add an **Attachment** to the message by browsing your file explorer or dragging your file into the field.

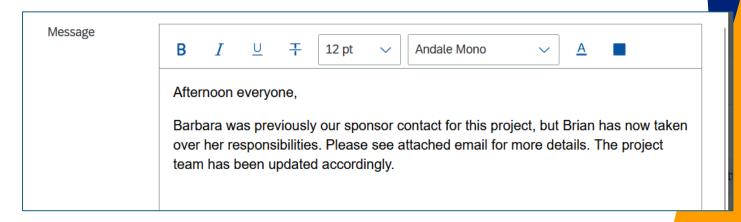


You may optionally select a **Label** for your message. This may be useful for later in the project to quickly sort through the message board.



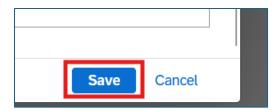
127

You may add a Message in the free-text field.



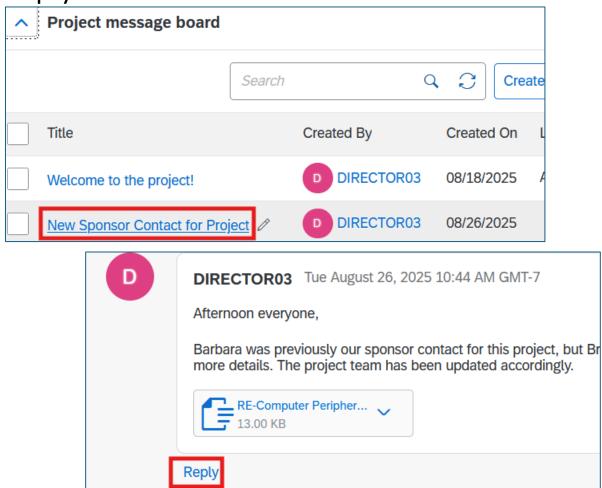
128

When you are finished creating your message, click '**Save**'.



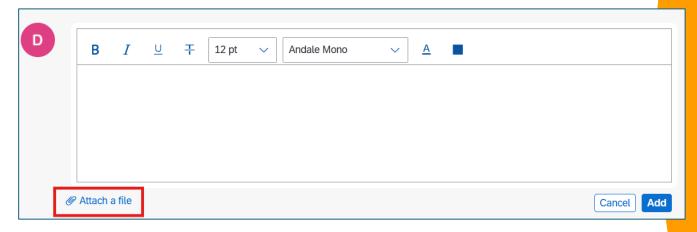


You may **Reply** to a message by clicking its name in blue to pen the message. Once it's open, click 'Reply'.

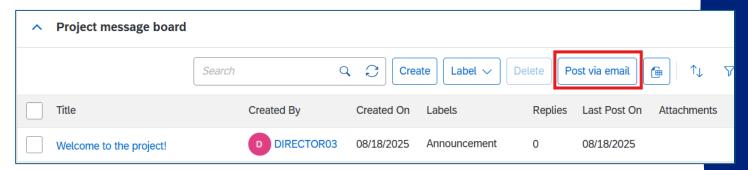


130

Replies may also include an additional attachment.

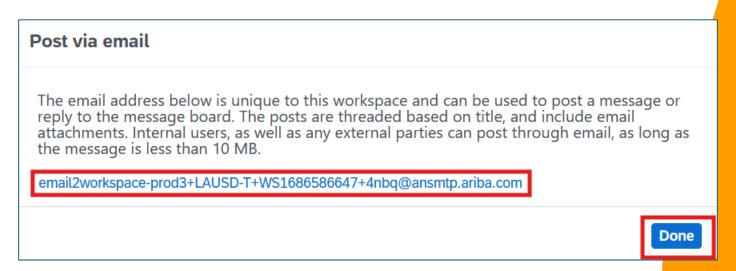


The project message board also has a feature which allows you to **Post via Email**. Each project has a unique email address for this feature. To view this email address, click 'Post via Email' in the project message board section.



132

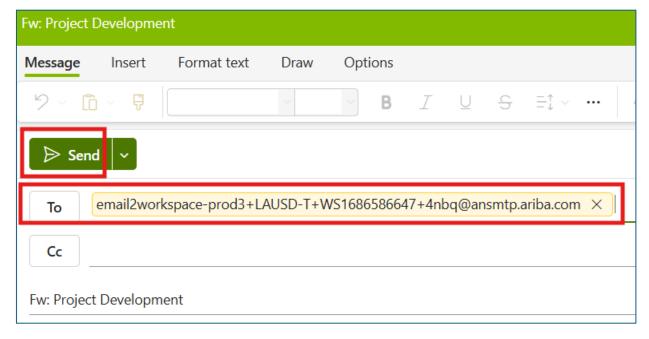
Copy the email address, then click **Close** when you are finished.



In this example, let's say there is an email thread which includes the discussion which led to this Sourcing Project. You could print to PDF this conversation then add it as an attachment to the message board, or you can forward the thread directly to the project email.

From your email inbox, **forward** the message thread you would like to add to the project message board. Add the project email address as the **recipient** and then **send**.

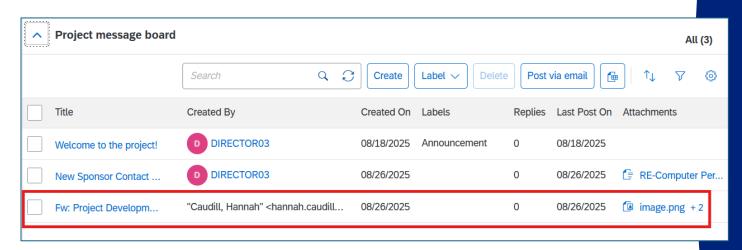






The message will appear in the message board and retains any original attachments

*note: maximum file size for this feature is 10 megabytes.



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You may also CC this project email address into any communications outside of Ariba which pertain to the project to link them into the message board for visibility.

For additional details and documentation regarding Project Message Boards in Ariba, please review the following Help page from SAP.

<u>SAP Help – Strategic Sourcing – Project Message</u> Boards

Create Sourcing Event

136

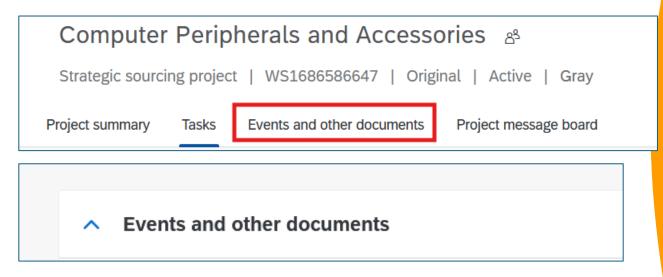
In Ariba, a **Sourcing Event** is the publication of data to suppliers or buyers and their responses to questions, bids on goods and services.

The **Sourcing Event** is the stage in the project where you will post your solicitation (RFP, IFB, RFI, etc.) for Suppliers to review and respond.

The Sourcing Event is visible to suppliers, and they will access it via direct invite from the event, or for public bids, via a public posting on the Discovery Network.

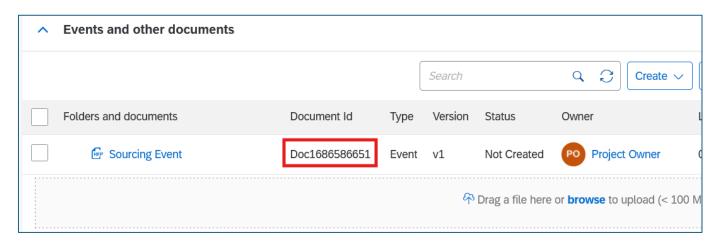
137

The Sourcing Event is automatically generated during Sourcing Project Creation. Click the sub header section '**Events and other documents**' or scroll down to the section.



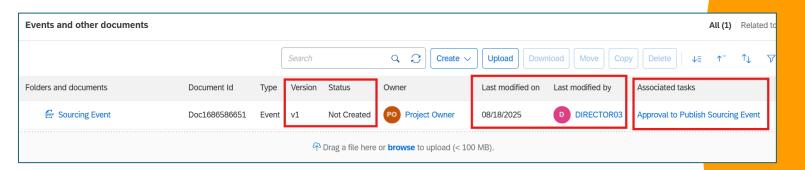
The **Document ID** is a unique number created for this sourcing event. It can be viewed here in the project prior to Event creation.

Some units may use this number as the number for their solicitation.



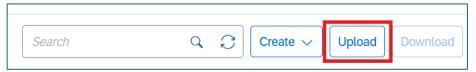
139

From the Sourcing Project page, you may also see the **version** for the Event and its status, who last **modified** the event and when, and any **tasks** associated with the event.





The Events and other Documents section can also be used to upload documents related to this project using the '**Upload'** button.



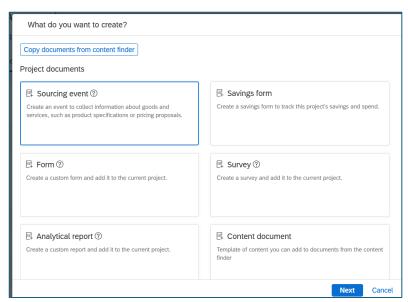


From the 'Create' menu, you can create Folders to organize your Events and Documents.



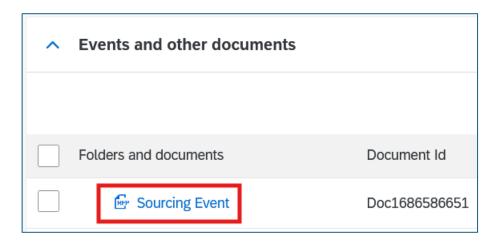


From the 'Create' menu, you may also create **Documents**, such as additional Events or Custom Forms.



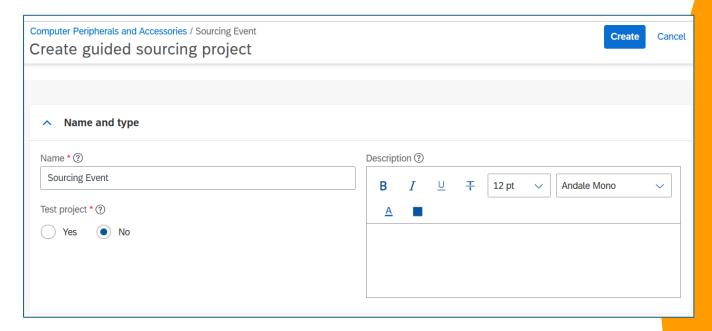


Click on the Temporary **Title** for the existing Sourcing Event to open it.



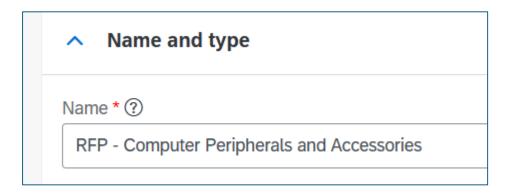


The fields that open must be completed to **create the Sourcing Event**. Many are pre-populated based on entries made while creating the Sourcing Project.



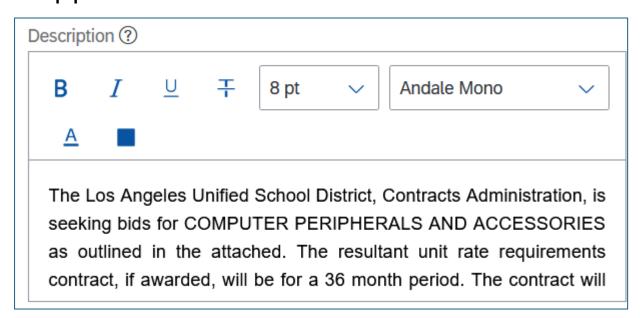


The **Name** is a required field. Please note that the Sourcing Event Name will be visible to Suppliers. It's recommended to adhere to any naming conventions established by your unit, and to align naming between the Project and Event.



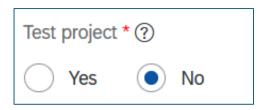
146

The **Description** field is optional and is also visible to Suppliers.



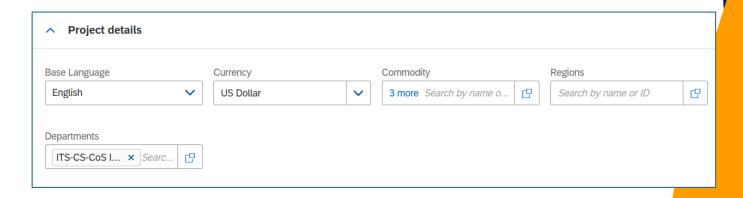


The **Test Project** radio selection is defaulted to '**No**' and should remain as such. Any test projects are to be completed only in the test environment.



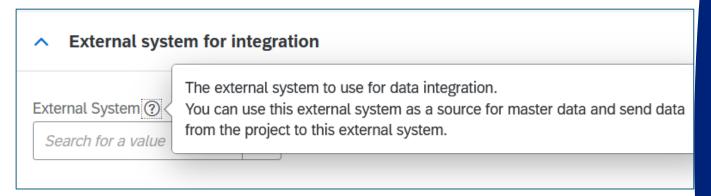
148

The **Project Details** section will be autopopulated based on the entries you made during Project creation. Make any edits if required.



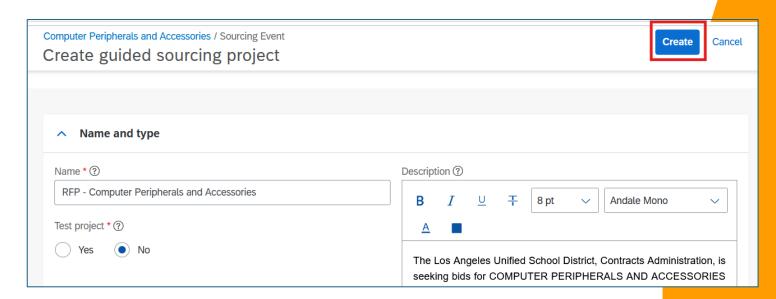


The **External System for Integration** section does not require a selection. Leave this section as-is.



150

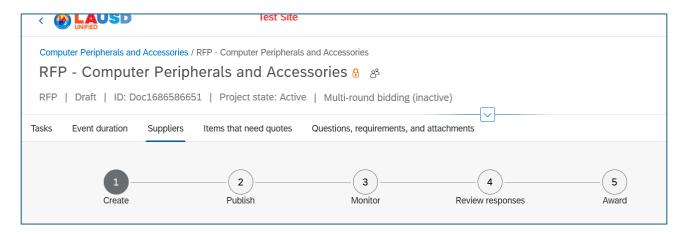
Confirm your entries, and when complete, click '**Create**' in the top right to create your Sourcing Event.



Sourcing Event Navigation and Features

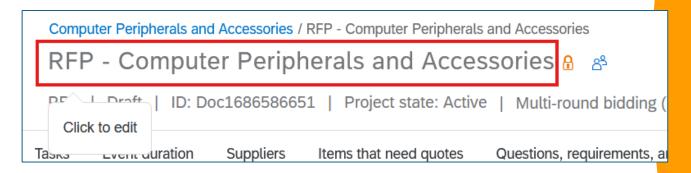


Your Sourcing Event has now been created and is in the '**Create**' stage which retains the event in a draft status.





You may edit the **Title** of your Event by clicking the title.





The **Teams** you created in the project carry over to the associated Event. You may create additional teams for the event if needed using the same method.

Computer Peripherals and Accessories / RFP - Computer Peripherals and Accessories

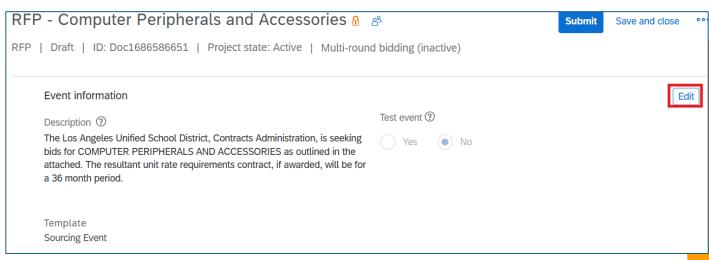
RFP - Computer Peripherals and Accessories 8





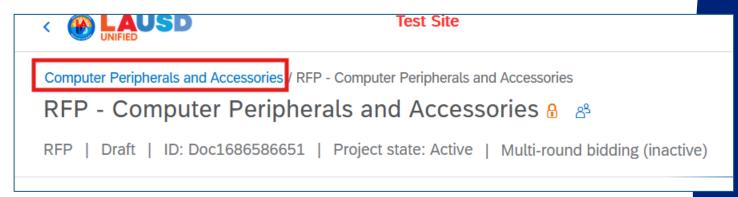
You may review and edit the **header details** for the event which were carried over from the Project. To do so, click the downward arrow above the section headers. To edit, click 'edit'.





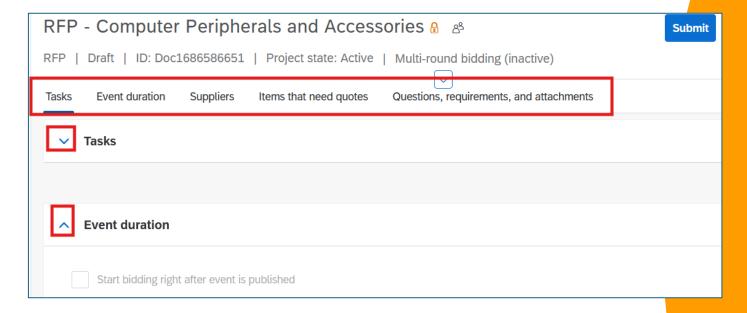


To return to your **Sourcing Project**, click its title in blue at the top left of the page.

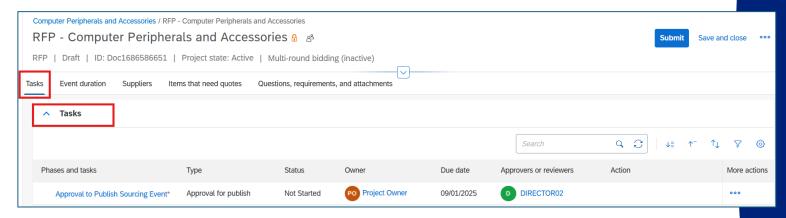


156

The Sourcing Event is arranged similarly to the Sourcing Project. There is a **Section Header** which can be clicked to jump to the sections, or you can scroll down through them as they are arranged vertically. Sections may be expanded or contracted using the arrow to the left of each section title.

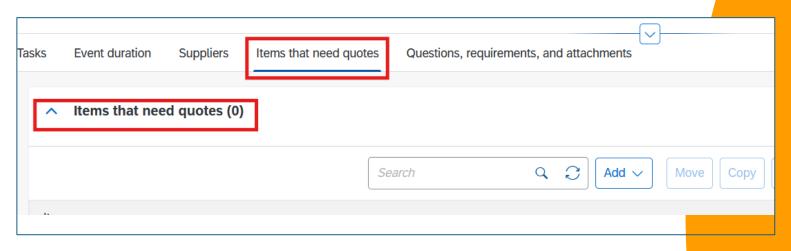


You may view the **Tasks** associated with this event in the Tasks section. Edit existing tasks or add new tasks using the same methods from the Sourcing Project.





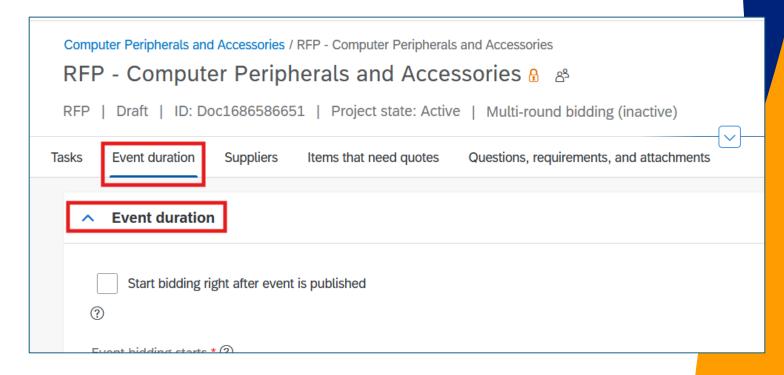
The 'Items that need quotes' section is used for itemized bidding. At this time, LAUSD is using only bid submittals for solicitations, so this section will not be used of covered in this guide.



Set Event Timing Rules

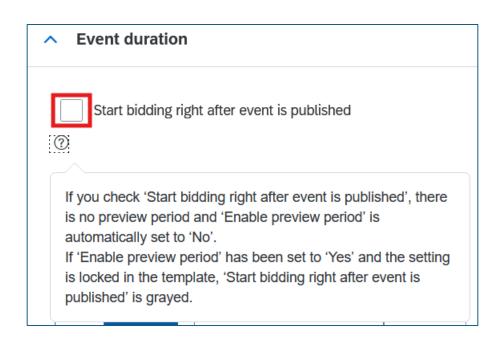


To prepare your Sourcing Event for publishing, you may begin by completing the **Event Duration** section. Either click the header title for the section or scroll down.



The first option is the checkbox for 'Start bidding right after event is published'. If this box is checked, the Sourcing event will open as soon as it's published. Invited suppliers will be notified and will be able to view and respond to the bid.

If you have an approval task before publishing, you won't be able to control the start time, and the event will open as soon as approval is received. If you don't have a required approval task, you as the project creator can publish the event when you are ready for it to open.

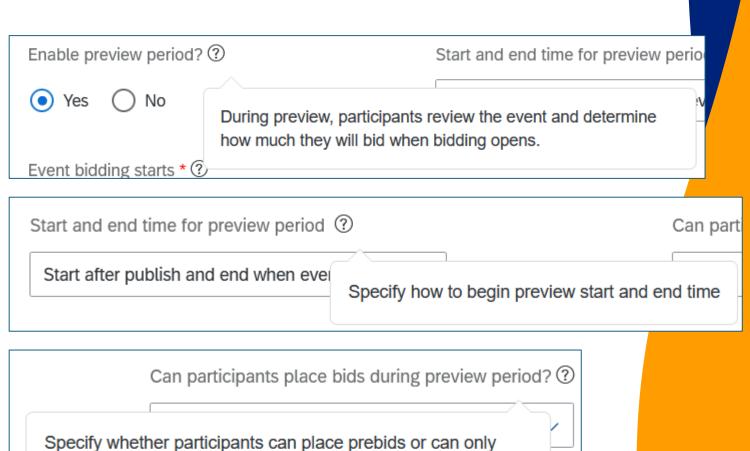


In this example, we are using an unsealed bid template for an RFP. However, for <u>Sealed Bids Only</u> there is an additional option to include a **Preview Period**. The preview period is optional and creates a window in which suppliers may view the event but not yet respond. This will typically not be used.

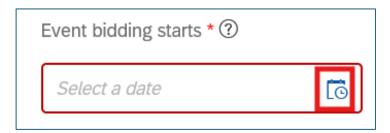
Important: Please note that if you set a preview period and publish, you will not be able to edit your event until the event start date you set.

review information during the preview period. Participants will not be able to access the event if they do not place a prebid

when prebids are required."

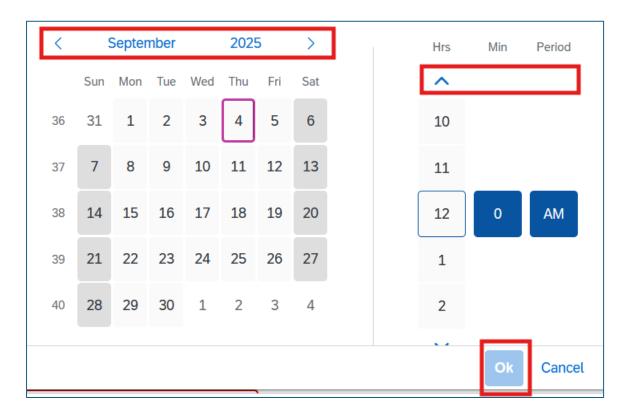


If you are not setting the event to start right after the event is published, you will need to set the bidding start date and time. To do so, click the calendar and clock icon in the 'Event Bidding Starts' field.



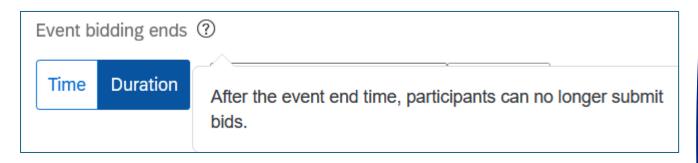
163

Select a **Date** from the calendar, using the arrows to toggle between months. Set the **Time** for your bid open by selecting the hour, minutes and AM/PM for bid opening using the arrows for each selection. When you are finished, click '**OK**'.



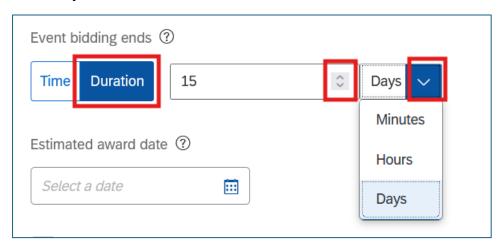


Next, you will set the closing date and time for the event under 'Event Bidding Ends'.



165

There are two options for setting the event end. You may set the end date by **duration**. Toggle the parameter and set the number of days after starting for bid close. <u>Please note</u>, this will set the close to the 24th hour based on your bid. To indicate a set closing date and time, set your bid end by 'Time'.



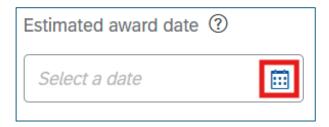
You may also set your Event end by Time. To do so, click the '**Time**' option. Next, enter the date and time for your bud end as indicated, or click the calendar and clock icon to select the date and time.

(Format for date and time entry is: MM/DD/YYYY h:mm A/P)

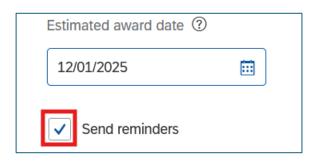


167

The **Estimated Award Date** field is optional, but it's helpful to provide this information to suppliers when available. Click the calendar icon to select the anticipated award date for your event.

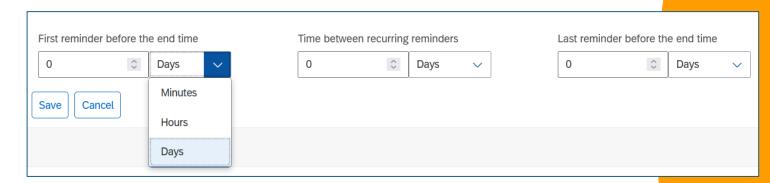


You can use the event reminder message feature to configure when and how often reminder email notifications and online messages are sent to event participants and internal users. To use this optional feature, click the checkbox next to 'Send Reminders'.



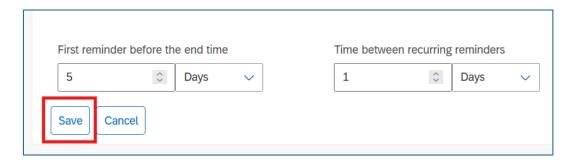
169

Use the fields to indicate when the first reminder should be sent before the Event end time, if you would like recurring reminders after the initial reminder is sent, set those as well. Finally, indicate when the final reminder should be sent before the event ends.



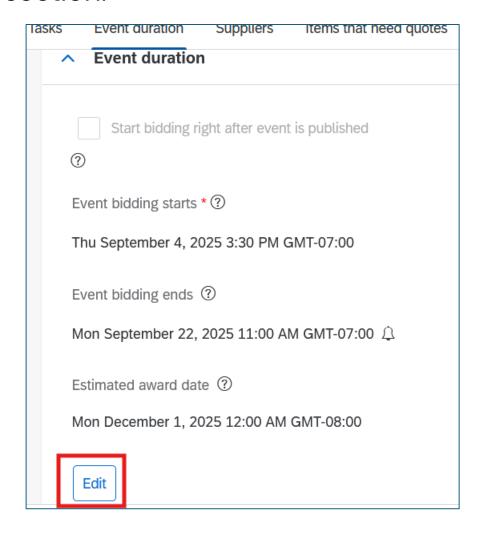


Important, be sure to click '**Save**' after setting up your Event Duration.



171

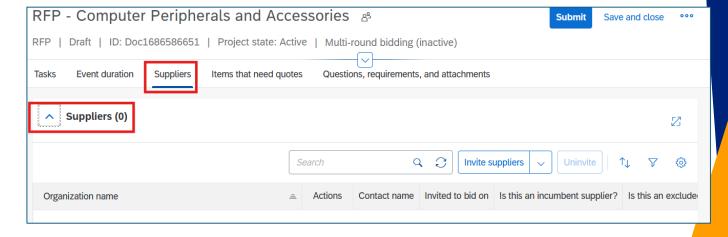
To change the event duration settings before publishing, click '**Edit**' in the Event Duration section.



Invite Suppliers

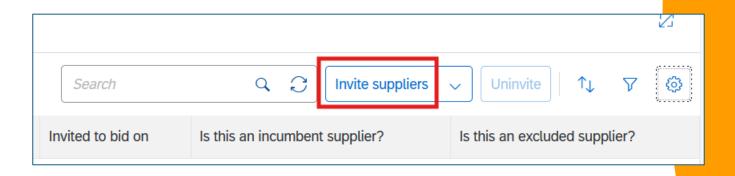
172

The next section of the Sourcing Event is the **Suppliers** section. Here you will invite registered suppliers to participate in the event. Please note that to be invited directly via the event, the suppliers should be registered with LAUSD.



173

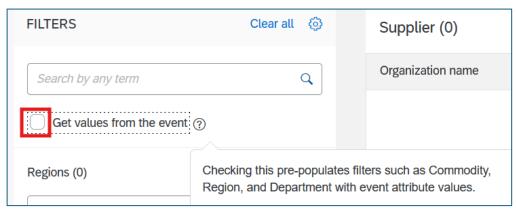
To begin adding suppliers to the event, click 'Invite Suppliers'.





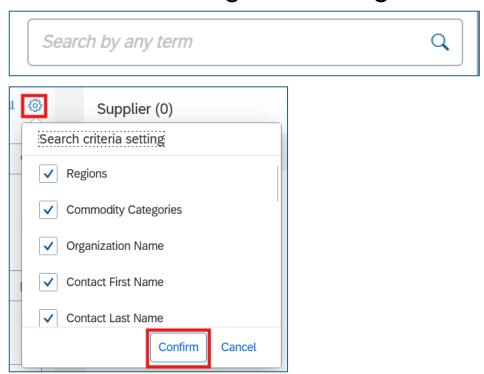
Before you begin searching, ensure that the checkbox next to 'Get values from the event' is unchecked.

If this box is left checked, your search results will be limited to only suppliers who registered with the commodity categories tied to your event.



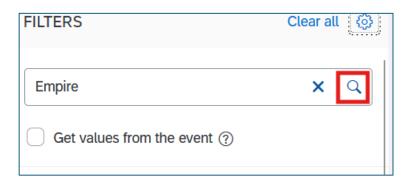
175

Enter the Suppliers name, Vendor ID or other term in the **search box**. You may toggle additional search terms using the settings as needed.



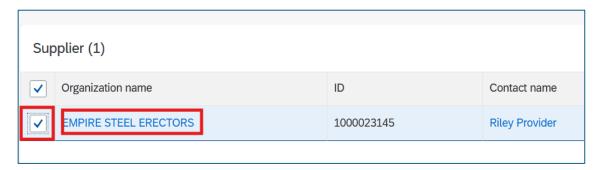


Search for the supplier by clicking the magnifying glass icon.



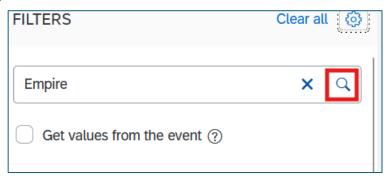
177

Check the open box next to the Supplier's name to select them. Click their name or contact in blue to view more details and ensure you're making the appropriate selection





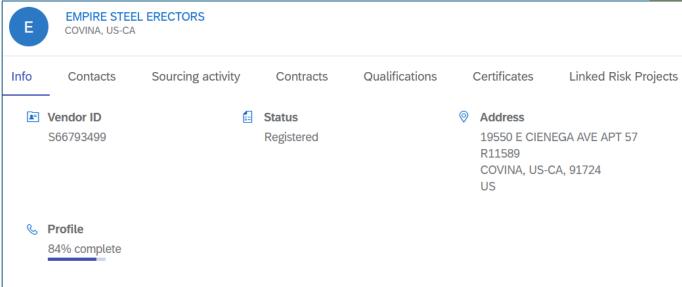
Search for the supplier by clicking the magnifying glass icon.



179

Check the open box next to the Supplier's name to select them. Click their name or contact in blue to view more details and ensure you're making the appropriate selection





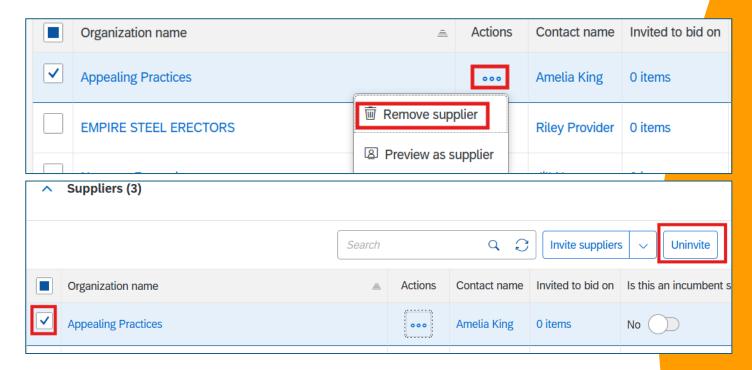


Continue searching for additional Suppliers, checking the box next to their name. In the top right, you will see the total number of selected suppliers. When you are finished selecting Suppliers, click 'Invite'. You may remove or add additional Suppliers later if needed.



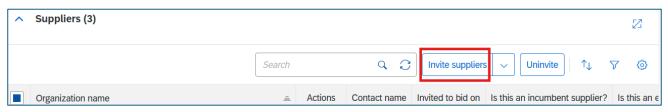
181

To **remove a supplier**, either click the ellipses next to their name and select 'remove supplier' or check the box next to their name and then click 'uninvite' at the top of the supplier section.



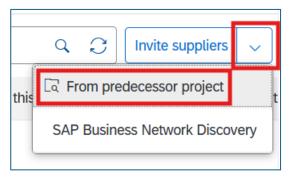


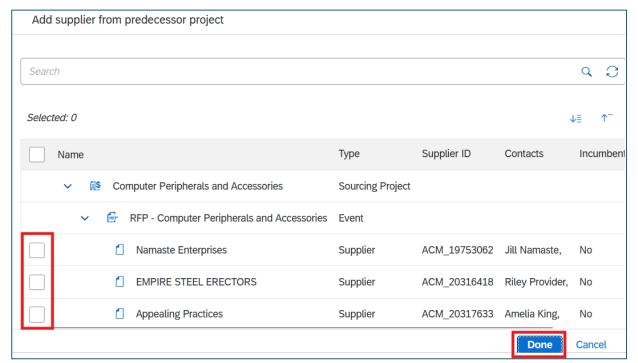
Add additional suppliers by clicking 'Invite suppliers' again to search and select.



183

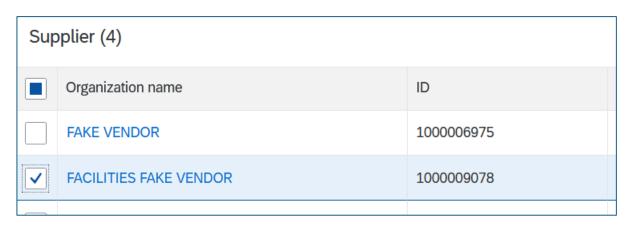
If this is a Follow-On Project, you may also click the dropdown arrow next to 'Invite Suppliers' and select to add Suppliers 'From predecessor project'. Check the open box next to the Suppliers you would like to add to this event.



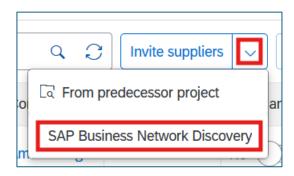




At LAUSD, we have several 'Fake Suppliers' in the system. It's recommended to invite one of these Fake Suppliers to your event. This way, if you have any issues reported by outside suppliers, you can login as this Fake Supplier and troubleshoot.



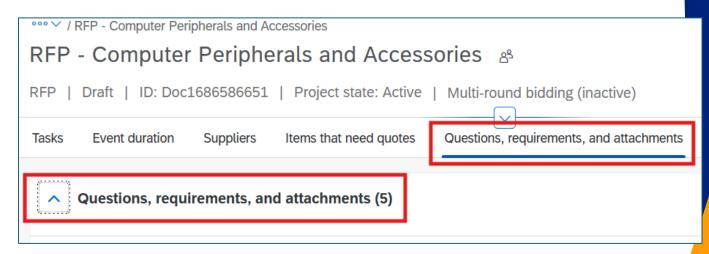
An **SAP Business Network Discovery** posting is created to allow external suppliers to view and access your event. In this example, we are not creating a public posting. The Discovery posting process is covered in a separate training guide.



Update Event Questions and Content



Select the 'Questions, requirements, and attachments' section header or scroll down to this section.



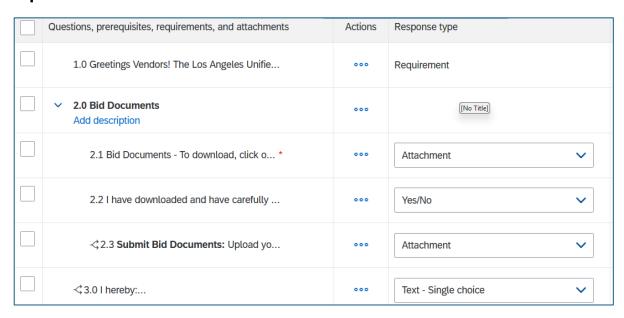
LAUSD currently uses a Bid Package process to release and receive bids. Based on the template selected during project creation, there will be several automatically generated questions, prerequisites, requirements and attachments. These may be edited, and additional items may be added as needed.

Currently, the only required field for you to complete is uploading your bid package. This is covered in steps 196-203.



At the time of publishing this guide, there are currently 5 standard questions generated by the sourcing template. **Only Item 2.1 Bid Documents requires action** on your part to publish the event since this is the area where you will upload your bid package.

We will review all the questions, how to edit them, and then cover adding additional questions and requirements.



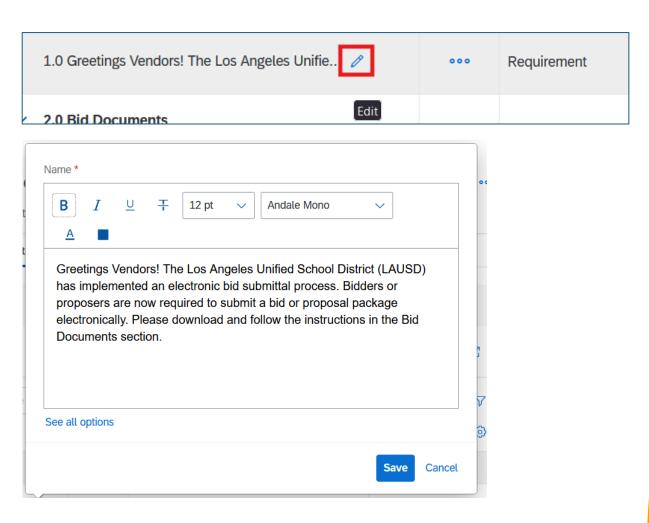
187

Item 1.0 is currently a **standardized greeting** for the event.

Questions, prerequisites, requirements, and attachments	Actions	Response type
1.0 Greetings Vendors! The Los Angeles Unifie	000	Requirement

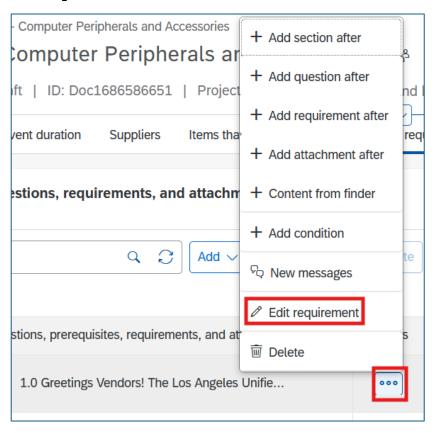


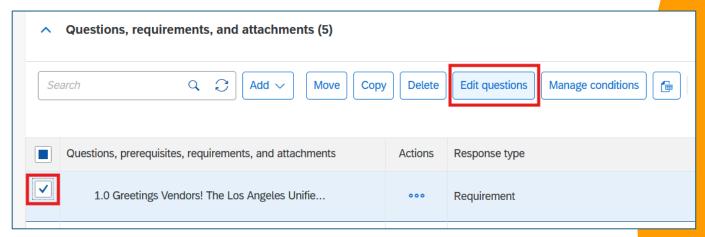
To view and edit the **Name** of an item, hover your mouse over its name and then click the pencil icon that appears. A pop-up window will open to allow you to view and edit the Name for the event. Make any edits and then '**Save**'. To view all editing options for this item, click '**See all options**' from this window.





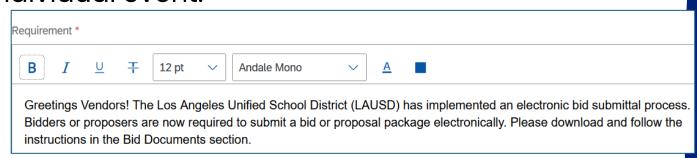
To **edit a line** and the rules which apply to it, you may either click the Actions ellipses next to the item then select '**Edit Requirement**', or you can check the open box next to the item then select '**Edit questions**' in the toolbar.







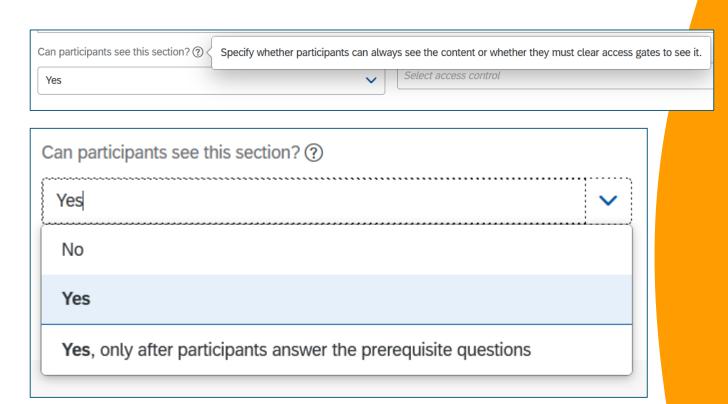
In the **Requirement** field, you may edit the standard text which displays in the first line of the event. Changes to this field will apply only to this individual event.





The 'Can participants see this section?' selection controls visibility of this item for suppliers. For template-generated items, this generally should not be changed.

Some questions may be designed to only be visible after completing a previous step.





The **Team Access Control** allows you to set guidelines for which teams can view this item. For template-generated items, this generally should not be changed.



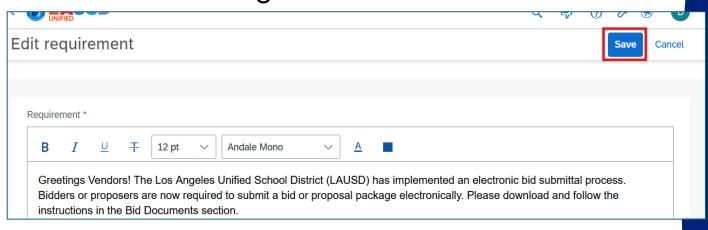
<mark>193</mark>

You may optionally add any **reference documents** via an upload to any item. For
example, for the greeting message, you may
choose to add something like the bid notification
letter.





Click 'Save' to save any changes or 'Cancel' to return to the Sourcing Event.



195

You may optionally add any **reference documents** via an upload to any item. For
example, for the greeting message, you may
choose to add something like the bid notification
letter.



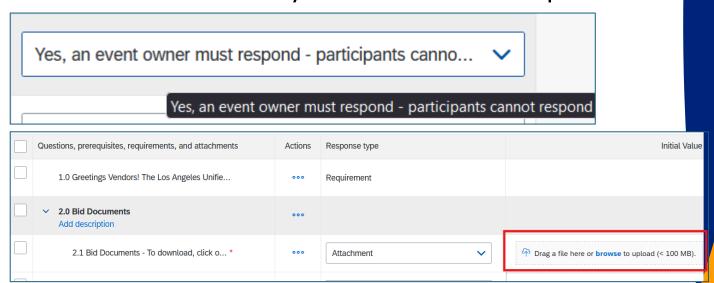


Item 2.0 contains the **Bid Documents** for your event. You may have to expand this section by clicking the arrow to the left of the title.

^	Questions, requirements, and attachments (5)			
	Search		Q	Add
	Questions, prerequisites, requirements, and attachments	Actions	Resp	onse type
	1.0 Greetings Vendors! The Los Angeles Unifie	000	Requ	uirement
	> 2.0 Bid Documents Add description	000		
	 2.0 Bid Documents Add description 	•	00	
	2.1 Bid Documents - To download, click o *	۰	••	Attachmen
	2.2 I have downloaded and have carefully	•	• •	Yes/No
	2.3 Submit Bid Documents: Upload yo	•	00	Attachmen

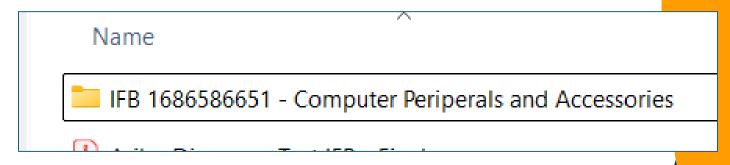
Item 2.1 is required. This is where you will upload the **Bid Package** so Suppliers can view and download it to prepare their response.

Drag your file to the '**Initial Value**' column for 2.1 or click browse to search your device's file explorer.

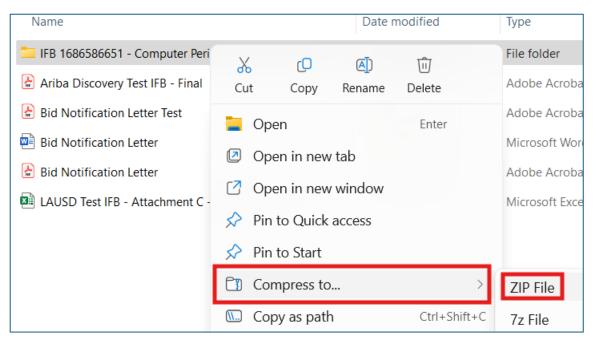


198

If you have more than one document, it's recommended to save them in a **Zip file** for upload. The maximum individual file size is 100MB. To zip your documents, begin by creating a folder to hold all od the documents you need to upload. The folder name will be visible to suppliers, so name it accordingly.

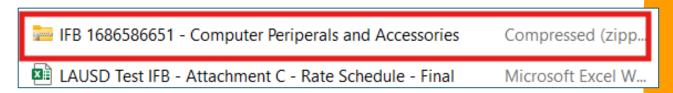


Add all the bid documents for upload into this folder (Bid Document, rate schedule, etc.). When you have finished adding the necessary documents to the folder, right click on the folder. From the menu that opens, select 'Compress to' and then 'ZIP File'.



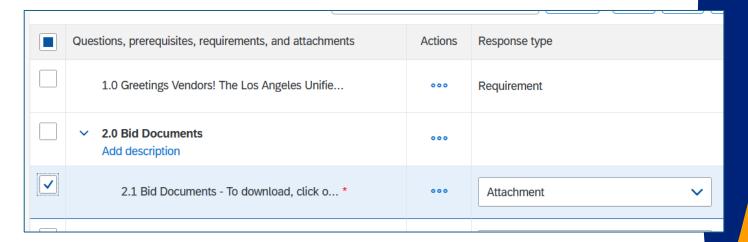
200

Your compressed Zip folder containing the bid documents is now ready for uploading to your Sourcing Event.



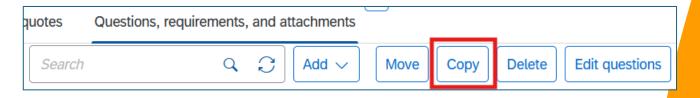


If your bid has multiple large files, you may also duplicate item 2.1 so you may upload multiple files. To do so we will **copy** the existing item 2.1. Check the box next to item 2.1.



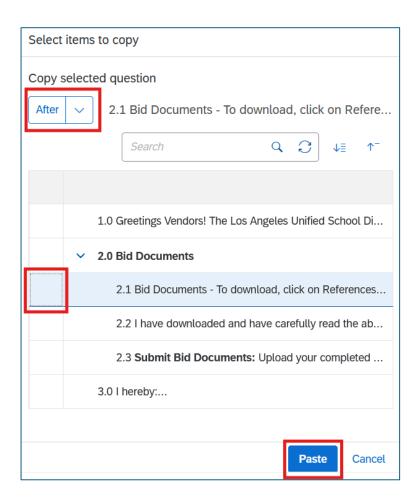
202

Select 'Copy' from the toolbar.





We want the additional upload line to come after item 2.1. In the pop-up window, expand the Bid Documents section and Paste the copied line after 2.1.



We want to keep all the documents Suppliers must review before question 2.2, which requires them to confirm they have reviewed all bid documents.



The new Bid Document line has successfully been added, and the confirmation question has been shifted down accordingly. You may now upload the additional document to the new bid document line.

2.0 Bid Documents Add description	000	
2.1 Bid Documents - To download, click o *	000	Attachment
2.2 Bid Documents - To download, click o *	000	Attachment
2.3 I have downloaded and have carefully	000	Yes/No
<\$2.4 Submit Bid Documents: Upload yo	000	Attachment

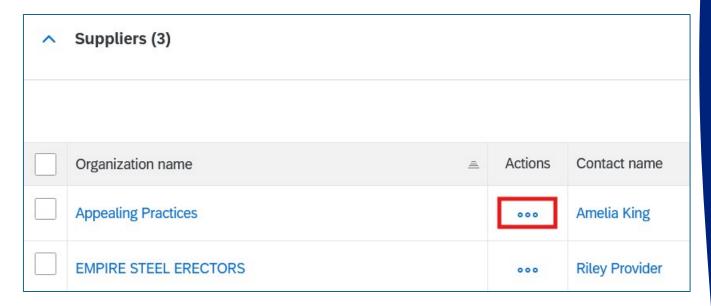
205

Suppliers must respond to confirm they have downloaded all bid documents (item 2.3) before they can upload and submit their response (item 2.4)

2.3 I have downloaded and have carefully	000	Yes/No	Yes, participants must resp
<32.4 Submit Bid Documents: Upload yo	000	Attachment	Yes, participants must resp

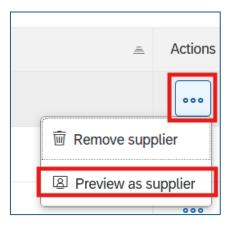


You may **preview** the changes you have made to see how they will appear to suppliers. To do so, return to the Suppliers section. Click the Actions menu ellipses for any of the suppliers.



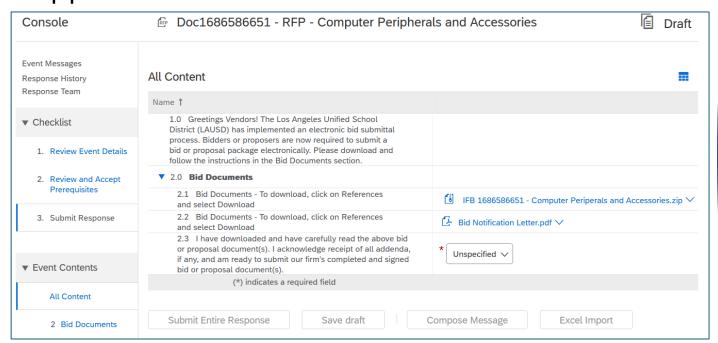
207

From the Actions menu, select 'Preview as supplier'.



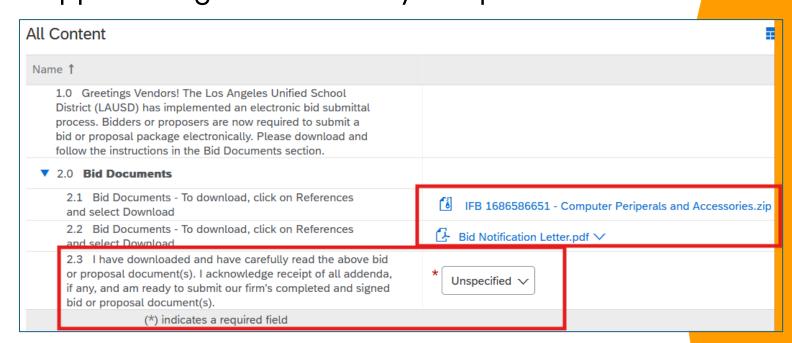


The **preview** shows you the event as your invited suppliers will see it.



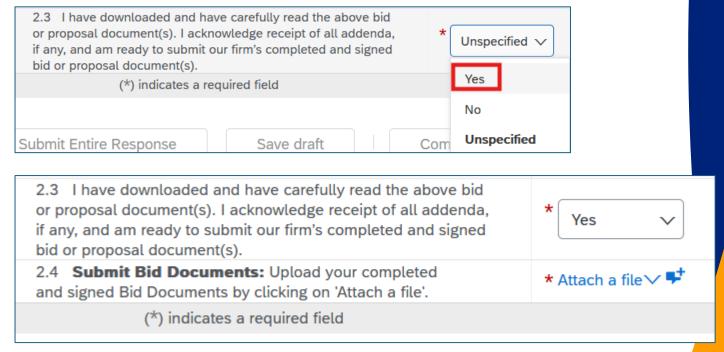


We can see items 2.1 and 2.2 where we uploaded the bid documents, as well as item 2.3 which is generated by the template and requires the supplier to agree before they can proceed.





After the Supplier agrees that they have downloaded and carefully read the bid documents, a new item will appear for them to **Submit Bid Documents.** This is where the supplier will upload their response (item 2.4).



211

After they upload their completed bid document, they must **certify** their response (item 3.0) before they can submit their response.





To close the Supplier preview and return to the event, click **'End Preview'** in the top left.



213

LAUSD's current bid document templates ask questions about the supplier's status as an SBE or VBE business, but as an example, let's create a new question to ask them about their eligibility. Begin by clicking 'Add' at the top of the section or click the ellipses (...) of the section you'd like to add the question after.

Add section after

+ Add question after

+ Add requirement after

+ Add attachment after

+ Content from finder

Remove condition

New messages

Edit question

m Delete

l at

Search

Q ⊋ Add ✓ Move Copy Delete E

chments

Actions

Response typ + Section

+ Requirement

+ Question

+ Attachment

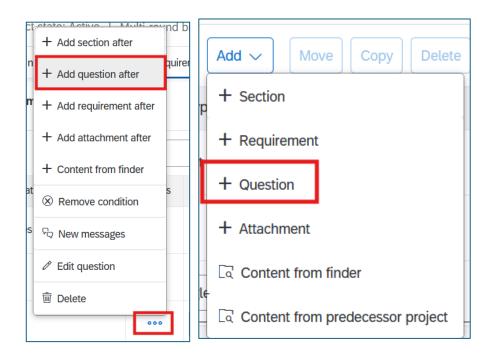
Text - Single

C Content from finder

C Content from predecessor project

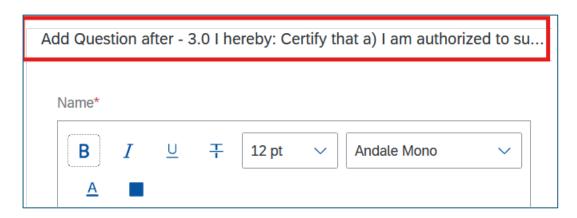


Our new item will be a question, so we want to create a new '**Question**'.



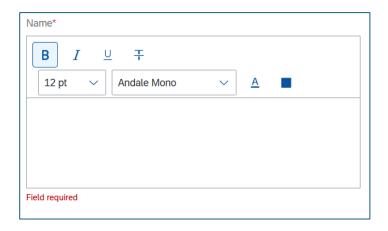
215

We want to add our question below item 3.0. Since this was the last question, using the add feature at the top will automatically add the new question to the end. If you use the ellipses on item 3.0, select 'Add question after'.





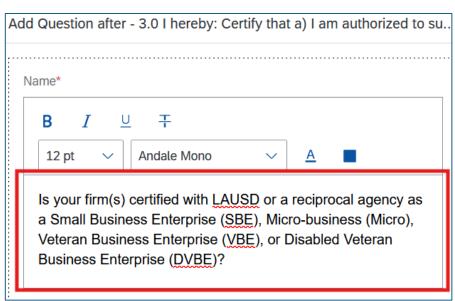
First, the '**Name**' field is required for our new question. The name field will be the visible question for the supplier.



In our example, we want to ask suppliers to identify if they are eligible under specialized supplier programs. We have options for how they can respond. Let's first create a simple Yes/No question and response.

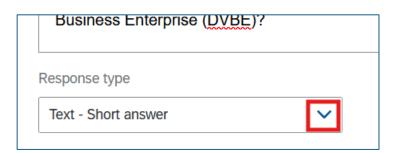


Enter the **question** in the text field and use the formatting tools as needed.



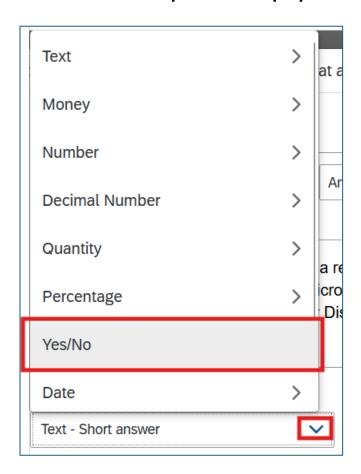


Next, we need to set the **Response Type**. This controls the way the supplier will respond to the question. Let's set this to a Yes/No response. Click the downward arrow in the '**Response Type**' field.



219

Select the response type from the dropdown menu. For this example, simply click 'Yes/No'.





The **Initial Value** option allows you to prepopulate an in initial selection for the supplier when they open the question. Since this is a Yes/No response question, we can set the initial value to either. We will leave this blank, so the supplier won't forget to change based on their eligibility.

Initial Value	
Yes	○ No

221

Next, we need to determine '**Is a response required?**'. This will also let us set who is required to respond. Click the downward arrow to see the options for response.

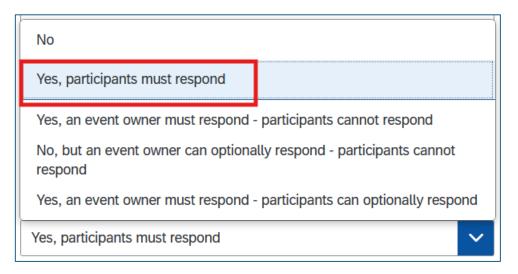
Is a response required?			
Yes, participants must respond			
No			
Yes, participants must respond			
Yes, an event owner must respond - participants cannot respond			
No, but an event owner can optionally respond - participants can respond	inot		

Yes, an event owner must respond - participants can optionally respond



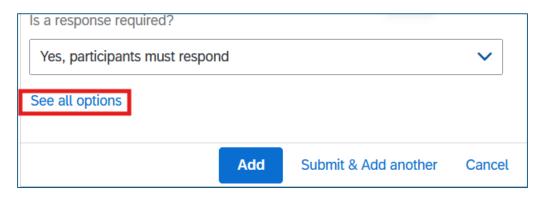
For this use case, we want to set it so the Supplier or 'participant' must reply, and we as Event Owners do not need to respond. We want to capture a response, so it's best to make this required rather than optional. This means suppliers won't be able to submit their response until they answer this question.

Select 'Yes, participants must respond'.



223

You may see an expanded view of the question creation options by clicking 'See all options', but the major fields are available in this view.



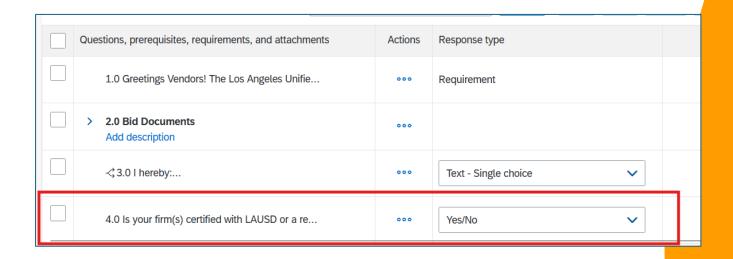


If you are finished setting up your question, you may click 'Add' to add the new question and return to the event. If you want to submit this question and then continue to add another new question after, you may click 'Submit & Add Another'.

Is a response requi	red?			
Yes, participants must respond				~
See all options				
	A	dd	Submit & Add another	Cancel

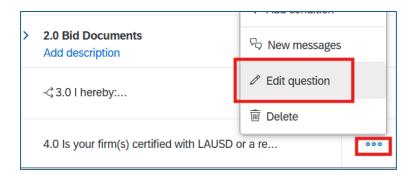
225

Our new question has been added. You may review with the supplier view function covered previously to ensure that it was created properly.



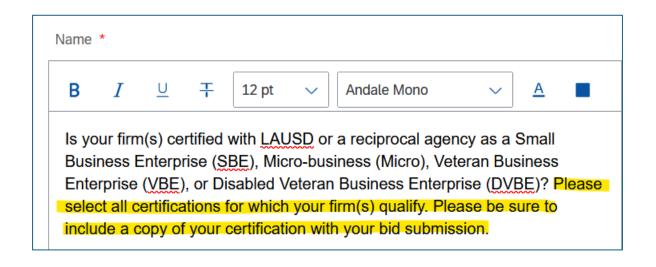


Let's **edit** this new question to update it as a multiple-choice question. Click the ellipses next to the question and then select 'Edit Question'.



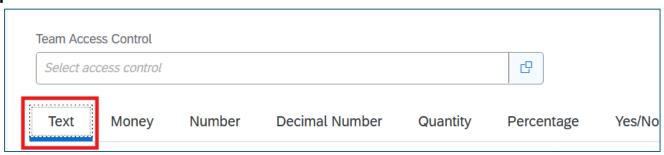
227

Since the way the supplier will respond will change, we need to edit our question to match. The text field is open for edits.



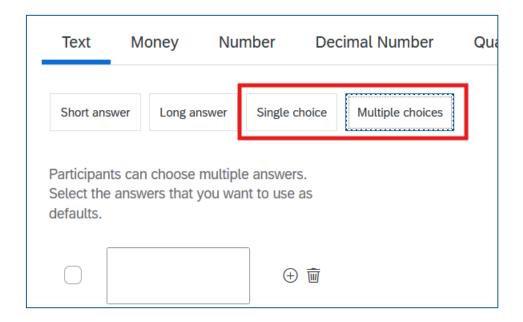


Multiple Choice responses are considered a text response, click the **Text response type** to view the options.



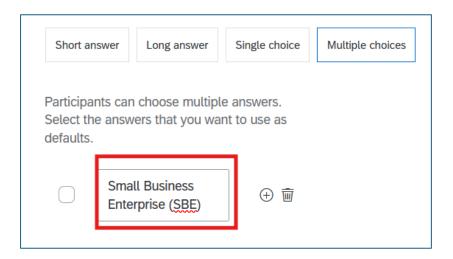
229

In this case, Suppliers may be eligible for more than one utilization, so we want them to be able to make multiple selections. We'll use 'Multiple Choice'. If we wanted to create a question where the supplier will only select one option, we would use 'Single Choice'.





Next, we'll need to create the responses which the supplier can select. Enter the first response option in the text box.



231

Click the plus sign (+) to add another response field. Then, type out the next response option. Repeat these steps until you've added all response options.



Participants can choose multiple answers. Select the answers that you want to use as defaults.			
	Micro-business (Micro)	・ ・ 	
	Veteran Business Enterprise (VBE)	⊕	
	Disabled Veteran	▼	

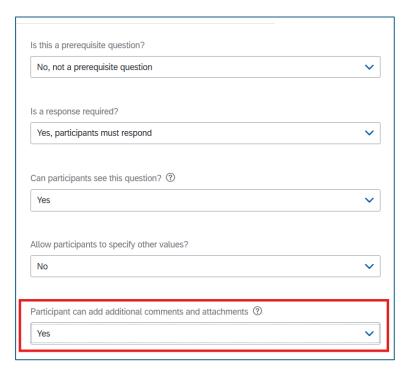


The 'References' field allows you to upload a reference document. For this example, if there were a policy bulletin outlining Supplier eligibility for these qualifications you could attach it here for them to reference as they respond.



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Continue to select the rules for this question. For this response type, you can also select if you'd like to allow participants (Suppliers) to include additional comments and attachments with their response. For this example, we've asked them to include their certification form, so we will include an upload field for them to attach it.





When you are finished editing your question, click 'Save' at the top right.

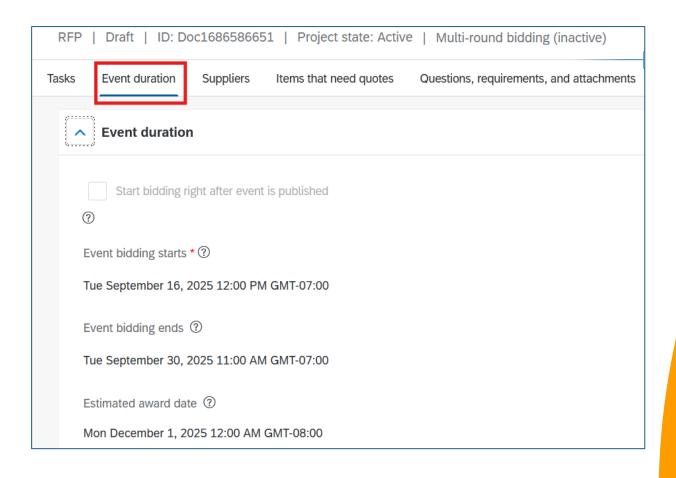


For additional details on adding questions and requirements, please review SAP's documentation covering <u>Common Event Content Fields</u>

Publish Event

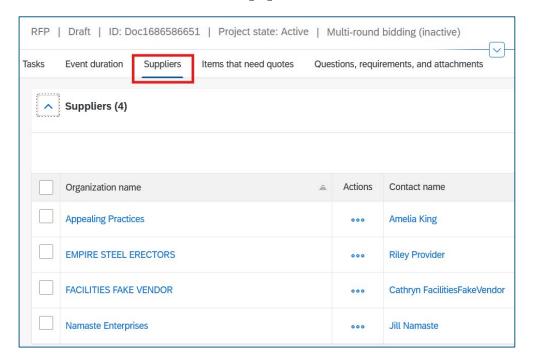
235

The event is now ready to publish. First, it's recommended to review and confirm your selections. To review, we first set our **Event Timing rules**:



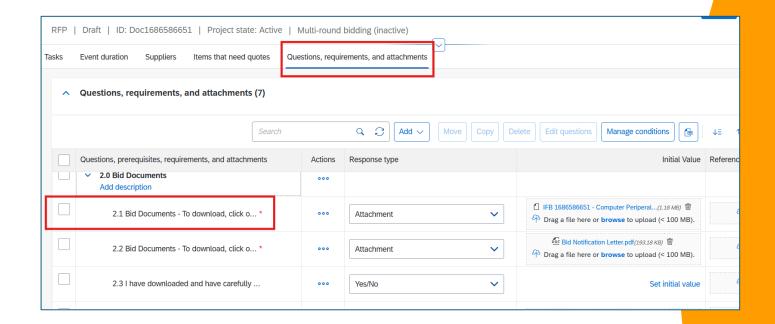


Next, we invited **Suppliers** to the event.



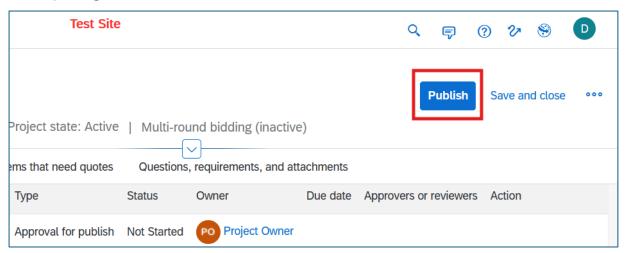
237

Finally, we uploaded our Bid Documents in the 'Questions, Requirements, and Attachments' section.



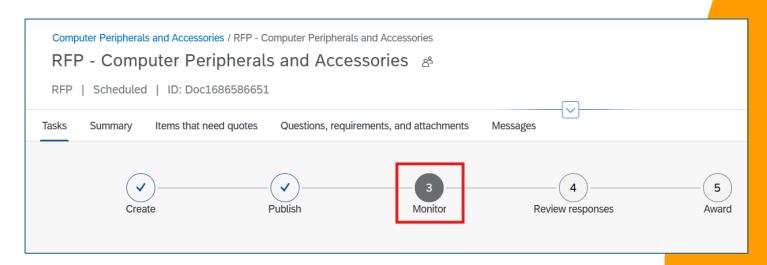


When you have confirmed that your event is configured correctly, click '**Publish**' in the top right of the page.

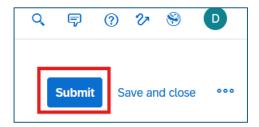


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Once your event is published, it will move to the 'Monitor' phase.

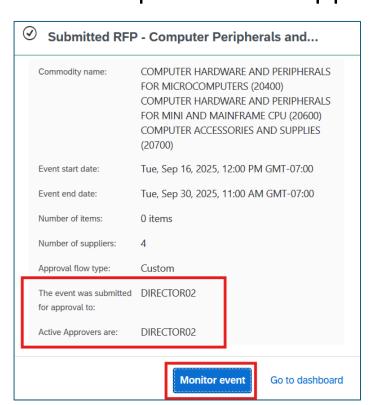


At the time of publishing this guide, LAUSD is not currently using the Tasks for approval for sourcing. This was however covered in this guide. If the approval task is active and assigned, you will see a 'Submit' button in the top right.



241

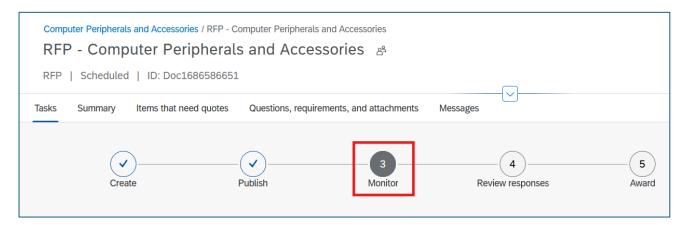
A confirmation will pop-up which also indicates the active approver for your event. If you are using this approval task, it's recommended to submit it some time in advance before the event start date/time to ensure ample time for approval and mitigate delays.



Monitor your Event



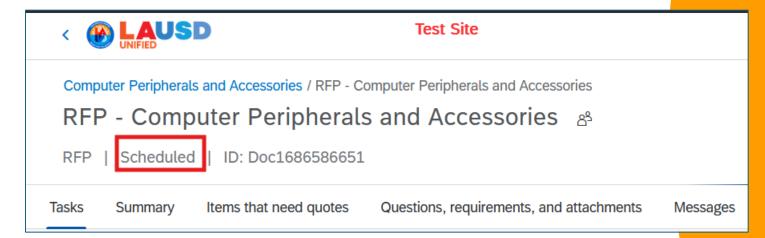
Once the approval for your task is received, your Event will move to the **Monitor** phase.



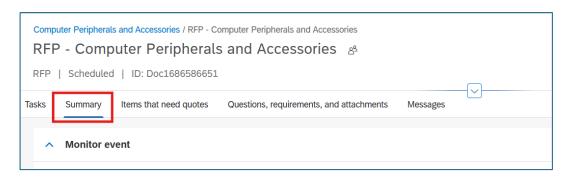


We scheduled the start date/time for our event, so it is currently in '**Scheduled**' status until that time.

If we had checked the box to 'Start bidding right after event is published', then the event would be live and visible to suppliers. Typically, at LAUSD, you will schedule your event to open at a specific date and time.



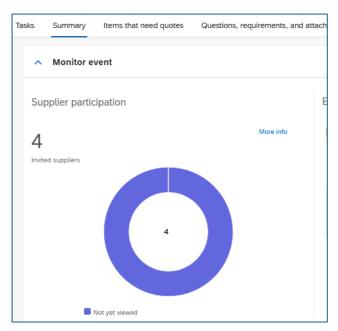
Now that the event has been submitted for publishing, there is a new tab on the event titled '**Summary**'. This section provides an overview for the event.



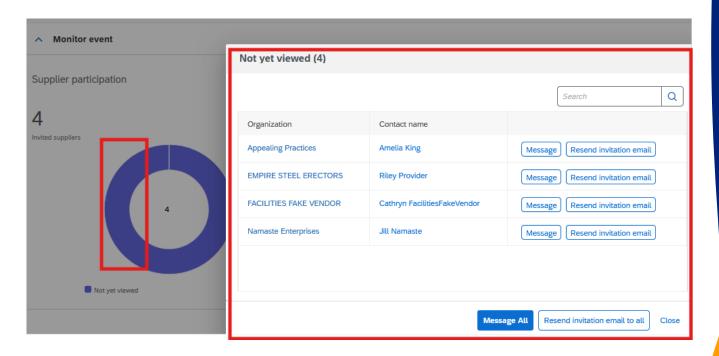
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The 'Monitor Event' tab in the Summary section allows you to quickly view details for your event. The 'Supplier participation' section will reflect the suppliers invited to this event.

If you create a Discovery Public Posting for your event, once suppliers log in and accept the terms for your event, they will display here as well.



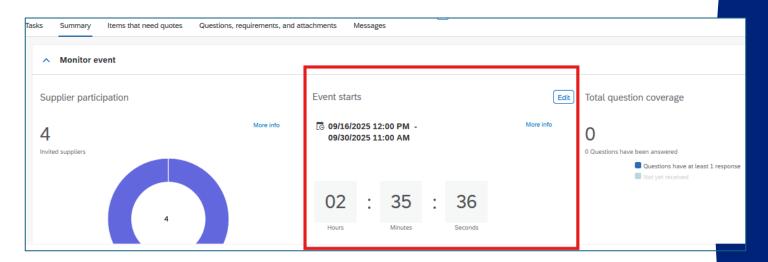
As Suppliers take action on the event (accept the terms, download the bid, submit their response) their status in the chart will change. To view details for the suppliers represented in the chart, click the section of the chart to view its details.



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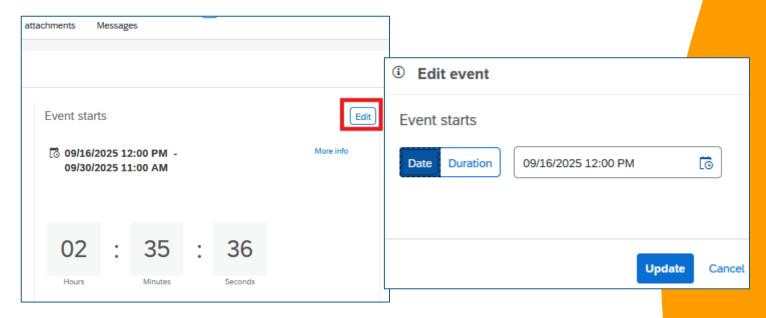
From this detail view, you can click on a Suppliers name to view their **company details.** You may click the Contact Name to see the **contact details** for the person who will receive the invitation to the event once it's published. You may also 'Message All' or 'Resend invitation email to all', or individually message or resend the invitation to select suppliers.

The '**Event Starts**' section provides timing details for the event.



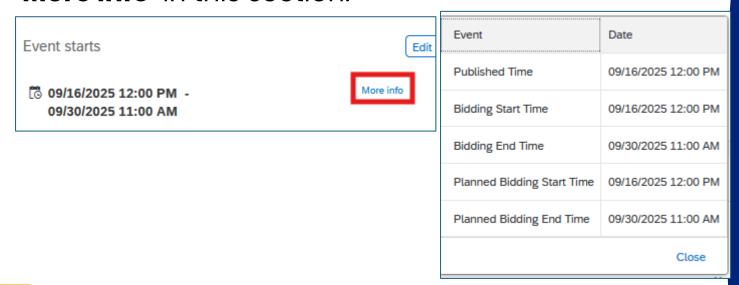
249

You may Edit the start and end times for your event from this section. If you change these dates after publishing, please be sure to adhere to any addendum policies in place.





You may review your Event timing rules by clicking 'More info' in this section.

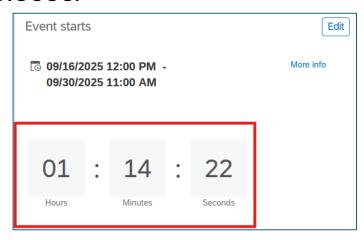


251

You may **Edit** the start and end times for your event from this section. If you change these dates after publishing, please be sure to adhere to any addendum policies in place.



Because the event has not yet started, the **countdown** on this screen is showing the time until the Event starts. Once the event is live, the countdown in this area will show the time until it closes.



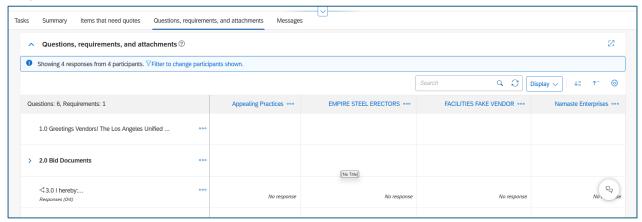
253

Once the event is live, you will be able to see a review of the Question and Answer (Q&A) activity in the '**Total question coverage**' section.



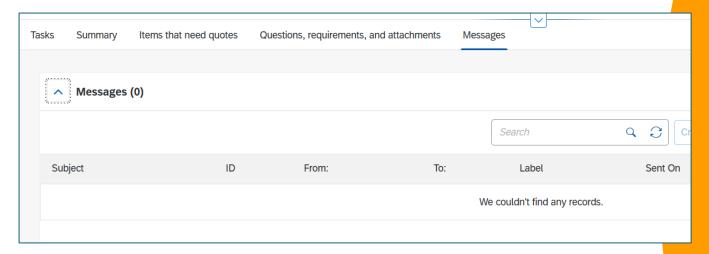


Once the event opens and suppliers begin submitting their bids, the 'Questions, requirements, and attachments' section will update to reflect their submissions. If you used a Sealed Bid template, you will not be able to download and view their responses until after the Event closes.



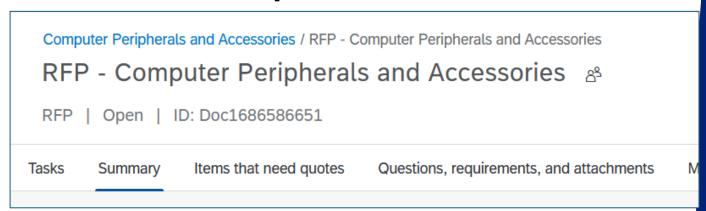
255

The **Messages** section doesn't have any entries yet, but once the event is live it will show the notification emails which were sent to the suppliers to invite them to the event.



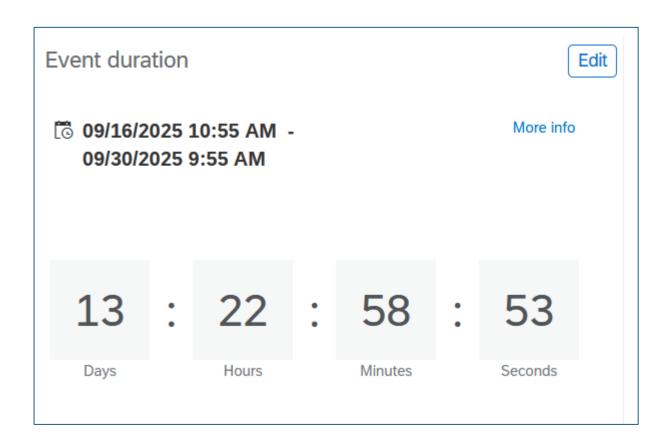


Now, the start date and time have passed, and the Event status is now '**Open**'.



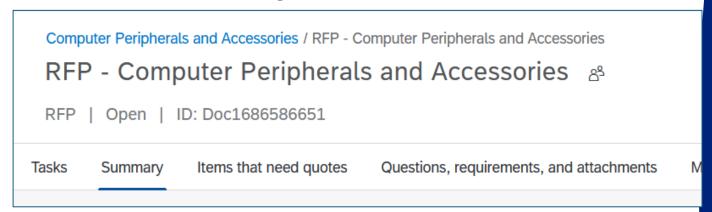


The **Event Duration** section now shows the countdown for the end of the event.



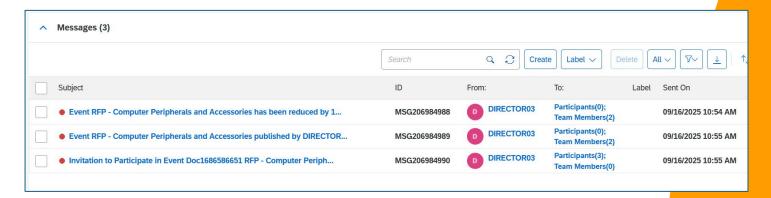


Now, the start date and time have passed, and the Event status is now '**Open**'.





The **Messages** section now shows the invite messages which went out to the invited suppliers. You may click the message title in blue to view its details.



We have now successfully **published** our Sourcing Event. The invited suppliers can now view the event, respond to any questions, and download the bid package for completion. Once they have completed their bid package, they can upload it and submit their response.

If your solicitation is not a sealed bid, you will be able to view supplier responses as soon as they are submitted but they are able to edit their response until the event closes. For sealed bids, you will not be able to view the supplier responses until the event ends.